

**SUBMITTAL TO THE BOARD OF SUPERVISORS  
COUNTY OF RIVERSIDE, STATE OF CALIFORNIA**

950



**FROM:** Bob Doyle, Sheriff-Coroner-PA

**SUBMITTAL DATE:** May 20, 2003

**SUBJECT:** Approval of a Personal Service Agreement with AT&T Corporation to Provide Inmate Telephone Services in Detention Facilities, and Adoption of Resolution No. 440-8487

**RECOMMENDED MOTION:** Move that the Board of Supervisors:

1. Pursuant to the applicable California Code, Ordinance No. 459.4, approve the Personal Service Agreement with AT&T Corporation and;
2. Authorize the Purchasing Agent to execute the three-year Agreement on behalf of the County, renewable for two (2) additional one-year extensions and;
3. Amend Ordinance No. 440 pursuant to Resolution No. 440-8487 submitted herewith. Per the Resolution add the following positions:

Ord. 440	Class Code	+/-	Class Title	Salary Plan	Grade	Salary
54(b)	86182	+2	User Tech Supt	ITC	106	\$25,247-\$60,147

**BACKGROUND:** The County wishes to provide a reliable and secure telephone service to inmates at the lowest possible cost to them and their families. The Sheriff's Department currently contracts with an independent contractor for automated telephone services, including 367 phone instruments in seven separate adult detention facilities in the County of Riverside. Inmates use this system to complete approximately 933,894 calls per year totaling 12,436,998 minutes.

BR-03-085

(Continued on Page 2) Approved by Ronald W. Komers  
Asst. County Executive Officer/  
Human Resources Director

*William Lee*  
\_\_\_\_\_  
Bob Doyle, Sheriff-Coroner-PA

**FINANCIAL DATA:**

**CURRENT YEAR COST:** -0-  
**NET COUNTY COST:** -0-  
**SOURCE OF FUNDS:** Contract Revenue

**ANNUAL COST:** \$85,394 (2 County positions - \$0 NCC)  
**IN CURRENT YEAR BUDGET:** NO  
**BUDGET ADJUSTMENT:** NO  
**FOR FY 2002-03**

**C.E.O. RECOMMENDATION: APPROVE**

**COUNTY EXECUTIVE OFFICER SIGNATURE:** *Sally A. Benson*

Prev. Agn. Ref.

Dist. All

AGENDA NO.

3.19

Purchasing: *[Signature]*  
Director

FORM APPROVED  
COUNTY COUNSEL  
MAY 12 2003  
*[Signature]*

Consent Policy  
 Consent Policy

Department Recommendation:  
Per Executive Office:

MAY 21 11 58 AM '03

In October 2002 County Purchasing issued a Request for Proposal for this special telephone service, sending solicitations to fifty-five companies and advertising on the Internet. Five responses were received, with a proposal submitted by AT&T, PCS, Global/TL, Verizon and T-Netix.

The proposals were evaluated on the overall responsiveness to the requirements of the scope of service, the ability to perform, and the overall cost to the inmates for telephone service. AT&T was selected as the most responsive/responsible vendor. This vendor submitted a call cost proposal that totaled \$3,816,330 in the first year and \$11,416,558 for the three-year term of the Agreement. Their three-year cost proposal was approximately \$1,196,000 lower than the next closest vendor proposal. The three-year cost proposals submitted ranged from \$11,416,558 to \$15,509,385.

For the franchise privilege, AT&T will pay the County a fixed price of \$1,900,000 for the first year of the contract. The second and subsequent year's franchise fee will be adjusted based on inmate population. This money will be deposited in the Inmate Welfare Fund, per the requirements of the State Penal Code Section 4025 (d).

In addition, AT&T agrees to fund two County employees, User Technical Support positions. AT&T will provide a call monitoring and recording system that records every call made on the system and stores recorded calls for at least one year online and an additional three years archived. The technical support personnel will administer this recording system, and upon request by the Sheriff's Department or other law enforcement agencies will analyze call records and transfer calls to CDs. This will relieve jail staff of this responsibility. Assuming these positions will be hired at the midrange of the job pay step plan, the FY 2003-04 County cost paid by AT&T will be \$85,394.



MINUTES OF THE BOARD OF SUPERVISORS  
COUNTY OF RIVERSIDE, STATE OF CALIFORNIA



**3.33**

On motion of Supervisor Wilson, seconded by Supervisor Buster and duly carried by unanimous vote, IT WAS ORDERED that the recommendation from the Sheriff-Coroner-PA, regarding Approval of a Personal Service Agreement with AT&T Corporation to provide Inmate Telephone Services in Detention Facilities, and Additional Position – Adoption of Resolution 440-8487, is continued to Tuesday, June 17, 2003.

I hereby certify that the foregoing is a full true, and correct copy of an order made and entered on  
June 10, 2003 of Supervisors Minutes.

WITNESS my hand and the seal of the Board of Supervisors

Dated: June 10, 2003  
Nancy Romero, Clerk to the Board of Supervisors, in  
and for the County of Riverside, State of California.

(seal)

By:  Deputy

AGENDA NO.  
3.33

xc: Sheriff-Coroner-PA, COB

Executive Office  
County of Riverside



Larry Parrish  
County Executive Officer

June 11, 2003

Honorable Board of Supervisors  
County of Riverside  
Robert T. Andersen Administrative Center  
4080 Lemon Street, 4<sup>th</sup> Floor  
Riverside, CA 92501-3651

**SUBJECT:** Agreement with AT&T Corp. to Provide Inmate Telephone Services

Board Members:

On May 20, 2003, (Item 3.34), the Board considered approval of a personal service agreement with AT&T Corporation to provide inmate telephone services in detention facilities, and heard objections from Public Communications Services, Inc. The Board of Supervisors referred this item to the Executive Office for review of those objections. The Executive Office reviewed and investigated issues raised, and recommends approval of the Form 11 as submitted by the Sheriff's Department. Our findings are the following:

**Issue 1:** AT&T's tariff rates were not approved by PUC pursuant to General Order No. 96-A.

**Response:** On July 2, 1991, the PUC amended GO No. 96-A under Decision No. D91-07-010 to allow telecommunications utilities to bid on governmental contracts without prior commission review and approval. This decision requires such telecommunications utilities to file the agreed rates following award of bid. County Counsel reviewed this regulation, and concurs that AT&T's approach complies with this regulation.

**Issue 2:** AT&T does not have the required experience to provide the necessary services.

**Response:** The Executive Office verified that the Sheriff's Department followed-up with AT&T's references, and confirmed that AT&T's proposal meets the minimum requirements.

**Issue 3:** AT&T proposes to furnish phones that do not meet the specifications.

**Response:** During the course of the evaluation, AT&T provided the Sheriff's Department with the specifications to modify their phone unit. Sheriff's staff evaluated the specifications and found them acceptable.

Based on the above information and review of the documentation provided, the Executive Office concurs with the Sheriff's Department recommendations as originally submitted to award the agreement to AT&T Corporation.

Respectfully submitted,

  
LARRY PARRISH  
County Executive Officer