

SUBMITTAL TO THE BOARD OF SUPERVISORS  
COUNTY OF RIVERSIDE, STATE OF CALIFORNIA

128



FROM: Riverside County Regional Medical Center

SUBMITTAL DATE: August 7, 2003

SUBJECT: APPROVE THE AGREEMENTS FOR TEMPORARY NURSING SERVICES WITH RIVERSIDE COUNTY REGIONAL MEDICAL CENTER (RCRMC)

RECOMMENDED MOTION: That the Board of Supervisors:

- 1) Pursuant to the applicable California Code, approve the personal service agreements, and;
- 2) Authorize the Purchasing Agent to execute the agreements on behalf of the County, and;
- 3) Approve the aggregate amount of \$4,730,000 to be utilized among the following Contractors as the need dictates:

StarMed Staffing, ProCare One, Pro-Tem Staffing, Nurse Connection, Medical Help, Med Staff, Just in Time, AllStar Staffing, United Staffing & Associated Health, and;

- 4) Authorize the Purchasing Agent to exercise the option to renew annually for up to two (2) additional one-year periods.

**BACKGROUND:** As a measure to assure safe, adequate nursing staff for patient care, and to meet licensure standards for staffing, Riverside County Regional Medical Center has utilized nursing registry services to supplement hospital nursing staff. Registered Nursing staff continues to be difficult to recruit due to a national as well as regional shortage of nurses. Experienced nurses in critical care, emergency, operating room, and labor

(Continued on Page 2)

BY *[Signature]*

*[Signature: Douglas D. Bagley]*  
DOUGLAS D. BAGLEY, Hospital Director  
Riverside Co. Regional Medical Center

**FINANCIAL DATA:**

CURRENT YEAR COST: \$4,730,000  
NET COUNTY COST:

ANNUAL COST: \$4,730,000  
IN CURRENT YEAR BUDGET: YES/NO  
BUDGET ADJUSTMENT: YES/NO FOR FY: 03/04

**SOURCE OF FUNDS: Hospital Enterprise Fund/Funds**

**C.E.O. RECOMMENDATION:** Approve and waive Local Preference policy due to various registries utilizing the same nurse population.

County Executive Officer Signature

*[Signature: Dan Manting]*

Prev. Agn. ref.  
NONE

Dist.  
ALL

AGENDA NO.

3.39

ATTACHMENTS FILED  
WITH THE CLERK OF THE BOARD

Purchasing: *[Signature]*  
Asst. Director

FORM APPROVED  
COUNTY COUNSEL  
AUG 18 2003

Policy  
 Policy  
 Consent  
 Consent

Department Recommendation:  
Per Executive Office:

**BACKGROUND (Continued)**

and delivery are the most difficult to recruit. Concurrently, these areas have also experienced the greatest increase in need for increased staffing. The new awards will be used for all areas of the hospital including psychiatric care. RCRMC has experienced an increased inpatient census since the facility relocated to the Moreno Valley location on March 31, 1998. The facility has experienced census at times exceeding 270 inpatients. During seasonal (flu-season) increased admits have necessitated the need for immediate nursing resources.

On behalf of RCRMC, the Purchasing Department issued a formal request for proposal to secure temporary nursing services at the most economical rates. The RFP was sent to 18 potential bidders and advertised on the Internet. Eighteen responses were received. Because no one provider has the ability to meet all the County requirements, we are requesting awarding contracts to ten vendors with a dedicated wage plus the providers overhead for each position that is listed in Exhibit A. This will enable the County to hire nurses at a competitive rate while maintaining the staffing levels and ensuring patient care and ratios are met.

**PRICE REASONABLENESS:** Because no one provider is the lowest price for all positions, the availability of the provider's staff varies from day to day, and the number and type of positions required by RCRMC fluctuates, we request approval of an aggregate amount of \$4,730,000 to be utilized as required between all vendors. RCRMC will utilize the lowest cost provider with available staff as each need arises.

**REVIEW/APPROVAL:** Purchasing concurs with this request.

Registered Nurse (RN Non-Spec) With 5% Local Preference	Registered Nurse (RN Non-Spec) Without 5% Local Pref.	Licensed Vocational Nurse (specialty) With 5% Local Preference	Licensed Vocational Nurse (specialty) Without 5% Local Pref.
StarMed Staffing \$ 42.58	StarMed Staffing \$ 40.50	AllStar Staffing (Local) \$ 28.29	StarMed Staffing \$ 27.09
Medical Help (Local) \$ 43.52	Nurse Connection \$ 41.63	StarMed Staffing \$ 28.44	Nurse Connection \$ 27.99
Nurse Connection \$ 43.72	Medical Help (Local) \$ 43.52	Medical Help (Local) \$ 28.51	AllStar Staffing (Local) \$ 28.29
Pro Tem (Local) \$ 44.00	United Staffing \$ 43.79	Nurse Connection \$ 29.39	Pro Care One \$ 28.39
Med Staff (Local) \$ 44.10	Pro Tem (Local) \$ 44.00	Pro Care One \$ 29.81	Medical Help (Local) \$ 28.51
United Staffing \$ 45.98	Med Staff (Local) \$ 44.10	Associated Health \$ 30.22	Associated Health \$ 28.79
Pro Care One \$ 46.31	Pro Care One \$ 44.10	Pro Tem (Local) \$ 30.50	United Staffing \$ 29.39
Associated Health \$ 46.63	Associated Health \$ 44.41	United Staffing \$ 30.85	Pro Tem (Local) \$ 30.50
Just In Time (Local) \$ 47.00	Just In Time (Local) \$ 47.00	Med Staff (Local) \$ 30.88	Med Staff (Local) \$ 30.88
AllStar Staffing (Local) \$ 49.53	AllStar Staffing (Local) \$ 49.53	Just In Time (Local) \$ 36.50	Just In Time (Local) \$ 36.50

Registered Nurse (RN specialty) With 5% Local Preference	Registered Nurse (RN specialty) Without 5% Local Pref.	Licensed Vocational Nurse (non-spec) With 5% Local Preference	Licensed Vocational Nurse (non-spec) Without 5% Local Pref.
Pro Tem (Local) \$ 47.50	StarMed Staffing \$ 45.50	AllStar Staffing (Local) \$ 27.41	StarMed Staffing \$ 26.23
StarMed Staffing \$ 47.78	Pro Tem (Local) \$ 47.50	Medical Help (Local) \$ 27.51	Nurse Connection \$ 27.12
Medical Help (Local) \$ 48.02	Nurse Connection \$ 47.25	StarMed Staffing \$ 27.54	Pro Care One \$ 27.31
Med Staff (Local) \$ 49.35	Medical Help (Local) \$ 48.02	Nurse Connection \$ 28.47	AllStar Staffing (Local) \$ 27.41
Just In Time (Local) \$ 49.50	Pro Care One \$ 48.30	Pro Care One \$ 28.68	Medical Help (Local) \$ 27.51
AllStar Staffing (Local) \$ 49.53	Med Staff (Local) \$ 49.35	Associated Health \$ 29.29	Associated Health \$ 27.89
Nurse Connection \$ 49.61	Just In Time (Local) \$ 49.50	United Staffing \$ 29.90	United Staffing \$ 28.47
Pro Care One \$ 50.72	AllStar Staffing (Local) \$ 49.53	Med Staff (Local) \$ 30.02	Med Staff (Local) \$ 30.02
United Staffing \$ 52.19	United Staffing \$ 49.70	Pro Tem (Local) \$ 30.50	Pro Tem (Local) \$ 30.50
Associated Health \$ 52.92	Associated Health \$ 50.40	Just In Time (Local) \$ 34.00	Just In Time (Local) \$ 34.00



