

**SUBMITTAL TO THE BOARD OF SUPERVISORS
COUNTY OF RIVERSIDE, STATE OF CALIFORNIA**

244



FROM: Riverside County Regional Medical Center **SUBMITTAL DATE:** June 5, 2003

SUBJECT: RATIFY THE MULTI-YEAR AGREEMENT WITH UNILAB CORPORATION

RECOMMENDED MOTION: That the Board of Supervisors:

1. Ratify the Agreement with Unilab Corporation for laboratory testing services
2. Authorize the Chairman of the Board to execute said Agreement; and
3. Return the executed Agreement to Riverside County Regional Medical Center Contracts Administration for processing.

BACKGROUND: This Agreement with Unilab Corporation provides for various esoteric procedures that are requested by physicians on an infrequent basis and do not warrant performance in Riverside County Regional Medical Center's (RCRMC) laboratory. Specialized equipment is required for these esoteric procedures and the volume on the individual procedures does not warrant purchase of this equipment. Contract pricing on these high volume procedures is very competitive and contracting to an outside reference laboratory is cost efficient.

(Continued – 2 pages total)

Douglas Bagley

 Douglas Bagley, Hospital Director
 Riverside County Regional Medical Center

FORM APPROVED
 COUNTY COUNSEL
 AUG 13 2003

[Signature]
 BY

DB:cm

FINANCIAL DATA:

CURRENT YEAR COST: \$ 400,000.00
 NET COUNTY COST: \$ 0.00

ANNUAL COST: \$ 400,00.00
 IN CURRENT BUDGET: Yes
 BUDGET ADJUSTMENT: NO FOR FY: 02/03 – 06/07

SOURCE OF FUNDS: Hospital Enterprise Funds

C.E.O. RECOMMENDATIONS:

APPROVE

County Executive Office Signature

Dan Marting

Department Recommendation: Consent Policy
 Per Executive Office: Consent Policy

Prev.Agn.ref. FORM 11 (Rev 8/96)

Dist. ALL

AGENDA NO.

ATTACHMENTS FILED
WITH THE CLERK OF THE BOARD

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PRICE REASONABLENESS:

In May 2002, the County Purchasing Department issued a Request for Proposal for laboratory services. Purchasing sent the Request for Proposal to six (6) vendors and posted it on the County Internet website. The two vendors that responded were Unilab Corporation and Quest Laboratory. The bid from Unilab Corporation was lower than that from Quest Laboratory, and was consequently selected as low bidder. This selection was based on the low bid and the evaluation criteria established in the Request for Proposal and additional follow up information requested from each vendor.