

SUBMITTAL TO THE BOARD OF SUPERVISORS
COUNTY OF RIVERSIDE, STATE OF CALIFORNIA

578



FROM: Community Health Agency/
Department of Public Health

SUBMITTAL DATE: Sept. 8, 2003

SUBJECT: Approve Single Source Agreement with HealthWare Solutions, LLC to provide equipment and support for the Community Health Agency / Department of Public Health pre-hospital data system

RECOMMENDED MOTION: That the Board of Supervisors:

- 1) Approve the Single Source Agreement with HealthWare Solutions, LLC without securing competitive bids in accordance with Ordinance 459.4 to provide equipment, technical support and maintenance of the existing data system for the Community Health Agency / Department of Public Health beginning August 1, 2003 and ending June 30, 2006, not to exceed \$260,000 annually;
- 2) Authorize the Chairperson to execute four (4) copies of the Agreement; and,
- 3) Direct the Clerk of the Board to return three (3) executed documents to Community Health Agency Contracts Administration for final processing.

BACKGROUND: The California Code of Regulations, Title 22, §100147(e) requires that the local EMS agency have a system for pre-hospital data collection and evaluation. The Community Health Agency / Department of Public Health, through County Purchasing conducted a Request for Proposal for a pre-hospital data system.

(Continued)

Susan D. Harrington
 Susan D. Harrington, Director
 Department of Public Health

MO:ay

FINANCIAL DATA:

CURRENT YEAR COST: \$ 260,000
 NET COUNTY COST: \$ 0

ANNUAL COST: \$ 260,000
 IN CURRENT BUDGET: YES
 BUDGET ADJUSTMENT: NO\ X FOR FY: 03/04

SOURCE OF FUNDS: Semi-annual payments by American Medical Response as stipulated in the County/AMR contract for database system

C.E.O. RECOMMENDATIONS:

APPROVE

County Executive Officer Signature:

Dan Marting

Prev.Agn.ref.

Dist.

AGENDA NO.

ATTACHMENTS FILED
WITH THE CLERK OF THE BOARD

All

3.16

FORM APPROVED
COUNTY COUNSEL

SEP 11 2003

Policy
Policy

Consent
Consent

Department Recommendation:
Per Executive Office:

90803A

FORM 11 (Rev 1/98)

SUBJECT: Approve Single Source Agreement with HealthWare Solutions, LLC to provide equipment and support for the Community Health Agency / Department of Public Health pre-hospital data system

BACKGROUND continued: In May 2001, RFP # 97528 was accepted and a Purchase Order (#77117) for HealthWare Solutions was issued that included laptop computers, servers, printers, proprietary software specific for the pre-hospital setting, and other ancillary hardware as well as training and maintenance for the system. The original amount of the Purchase Order #77117 was \$735,071. At this time, this amount has been expended and there is a need to continue the partnership with HealthWare Solutions for the following reasons:

- A software program database is required for the EMS Agency for EMT, Paramedic and MICN certification/accreditation information that can be integrated into the provider agency programs;
- Computers and other necessary equipment need to be added to the pre-hospital data system when new resources (paramedic units) are added to the system throughout the County;
- Computers and other necessary equipment need to be added to replace outdated existing equipment when no longer useable;
- Maintenance and servicing of the pre-hospital data system countywide for upgrades of software and troubleshooting hardware problems;
- The pre-hospital data system can only be maintained by HealthWare Solutions. The software is proprietary to HealthWare Solutions and the system is already installed and operating on existing equipment.

HealthWare Solutions has been in business over 10 years with over 300 customers nationwide. Their customers include private ambulance providers as well as local and federal government, in states such as California, Oregon, Texas, Florida, Colorado, Arkansas, Alabama, Georgia, North Carolina, Vermont, and Wisconsin.

Attached are the current costs of the system components (See Attachment A).

PRICE REASONABLENESS: The Community Health Agency Purchasing Department contacted Panasonic for vendors authorized to sell Toughbooks. A request for quotation was issued to CDCE Mobile Computing, GST/E-Systems Design, and HealthWare Solutions. The price for hardware was: CDCE Mobile Computing - \$165,389, GST/E-Systems Design - \$165,084 and HealthWare Solutions - \$163,823. HealthWare Solutions had the lowest pricing. Also, having HealthWare Solutions continue to purchase the equipment will ensure a continuity of service for the duration of the pre-hospital data system.

ATTACHMENT A

Additional Items to be Purchased as Required	Cost per unit
Panasonic Toughbook Computer CF-34 with Windows 2000	\$2,689.50
Sierra Wireless modem	\$1,075.00
Sierra Wireless antennae	\$99.75
Serial cable	\$22.99
Vehicle Mounting Kits	\$ 809.00
Port Replicator Docking stations	\$99.75
Lithium Ion Battery	\$201.00
USB Floppy Disk Drive	\$155.00
DVD external USB Combo	\$359.00
Installation of Mounting Kits (per unit)	\$250.00
Software Licenses (each)	\$ 950.00
Custom Certification Program for EMS Agency with Support, Installation and Training	\$16,250.00
Annual maintenance of system countywide	\$45,000
Training / Installation (does not include travel expenses)	\$ 995/day

Projected annual costs are:

No. of Units	Item	Total Costs
30	Laptops to replace outdated, existing computers plus any additional as paramedic units are added per year	\$80,685.00
30	Sierra Wireless modems	\$32,250.00
30	Sierra Wireless antennae	\$2,992.50
30	Serial Cable	\$689.70
30	Vehicle Mounting Kits to replace anticipated broken ones plus any additional units	\$24,270.00
10	Port Replicators	\$2,320.00
40	Lithium Ion Battery	\$8,040.00
1	USB Floppy Disk Drive	\$155.00
1	DVD Ext USB Combo	\$359.00
30	Installation of Mounting Kits	\$7,500.00
10	Software licenses per year	\$9,500.00
1	Annual maintenance of system	\$45,000.00
5	Training / Installation (does not include travel expenses)	\$4,975.00
1	Custom Certification Program for EMS Agency with Support, Installation and Training (for FY03/04)	\$16,250.00
	With Shipping, taxes and CPI increase, not to exceed annual cost of	\$260,000.00