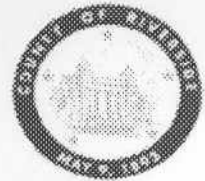


**SUBMITTAL TO THE BOARD OF SUPERVISORS
COUNTY OF RIVERSIDE, STATE OF CALIFORNIA**

453



FROM: Transportation and Land Management Agency (TLMA)

SUBMITTAL DATE:
February 5, 2004

SUBJECT: Proposed Purchase of a Replacement of Land Management System (LMS) for TLMA

RECOMMENDED MOTION:

1. Approve the purchase of the replacement Land Management System for TLMA in the amount of \$4,264,980, to be financed, and authorize the Purchasing Agent to execute the contracts on behalf of the County with Hansen Information Technologies (permitting software) in the amount of \$2,855,650, Selectron Technologies (field inspection software) in the amount of \$180,344. The remainder of the dollars will be competitively awarded to county awarded vendors for the associated hardware and software.
2. Accept this purchase for computer hardware and software as the TLMA standard and exempt the Purchasing Agent from the requirement to report future sole source purchases for proprietary software and hardware maintenance and upgrades to this system.
3. Direct County Counsel to draft an amendment to Ordinance 749, the Land Management Fee Surcharge Ordinance, applying a revised maximum surcharge percentage of 2.0% (the current surcharge is 1.5%) to all fees under Ordinances 457 and 671. The proposed replacement LMS and revised surcharge was reviewed with the Building Industry Association (BIA) on December 4, 2003, with very favorable comments received from the BIA.

IT Departmental Concurrence

Robert Howdyshell, Director
Purchasing and Fleet Services

Richard Lashbrook, Director
Transportation and Land Management Agency

FINANCIAL DATA	Current F.Y. Total Cost:	\$ 362,114	In Current Year Budget:	Yes
	Current F.Y. Net County Cost:	\$ 0	Budget Adjustment:	No
	Annual Net County Cost:	\$ 0	For Fiscal Year:	03/04

SOURCE OF FUNDS: Land Management System (LMS) Fee Surcharge Sub-fund	Positions To Be Deleted Per A-30	<input type="checkbox"/>
	Requires 4/5 Vote	<input type="checkbox"/>

C.E.O. RECOMMENDATION:
APPROVE

County Executive Office Signature

FORM APPROVED COUNTY COUNSEL
 FEB 26 2004
 Dept's Recomm.: Consent Policy
 Per Exec. Ofc.: Consent Policy

Prev. Agn. Ref.: Item 3.34, 8/23/1994 | District: All | Agenda Number: **3.33**

BACKGROUND

In 1994, the Board of Supervisors approved a contract for a comprehensive permit/case tracking system for TLMA (see August 23, 1994, Agenda Item 3.34). This system continues to be the backbone for all land development related activities within the unincorporated County and has expanded its use to departments outside of TLMA (Flood Control, Fire, Environmental Health, Parks).

This request for the approval of the contracts for a replacement system is the final step in the procurement process begun 20 months ago. Our selection today of Hansen Information Technologies as the prime vendor for this process will continue to ensure that TLMA specifically, and the County of Riverside as a whole, maintains their strong leadership role within the industry, as well as to the public and our staff.

The final negotiated contracts with Hansen Information Technologies and Selectron Technologies are attached for your approval. Each vendor proposed solutions and costs related to the scope of the original RFP. Additionally, during negotiations other related software was also negotiated to take advantage of cost savings (ie. discounts, credits) that, if contracted separately, would cost TLMA more in the future. These items have been bid as options in each vendor's respective package. A summary of these costs is included as an attachment later in this package. The total amount of this contract is to be financed by a third party finance corporation with a County Award (Bank of America), for a term of five (5) years.

The major components of the system are as follows:

Development System Hardware

- HP Compaq Proliant DL760 Windows 2003 Server
- HP RP 5470 (L-Class) PA Risc Unix server

Production System Hardware

- HP Compaq Proliant DL760 Clustered and Paired Windows 2003 Servers (4 Servers)
- HP RP 5470 (L-Class) PA Risc Unix Sever with HP Surestore VA7410 Storage 1 terabyte and MSL5030 Tape Library

Software (development and test)

- Hansen version 8 software (web services version)
- Selectron software (compatible with Hansen 8 software)
- Oracle licenses

ATTACHMENTS

The following lists the attachments to this Form 11.

- Exhibit A: Hansen Information Technologies contract documents
- Exhibit B: Selectron Technologies contract documents
- Exhibit C: Hardware (Logical) and Operating System (Oracle) documents
- Exhibit D: Breakdown of 5 year cost of ownership
- Exhibit E: Information Technology (CIO) concurrence
- Exhibit F: Risk mitigation white paper

REVIEW/APPROVAL

The proposed procurement has been reviewed and approved by the County Purchasing Agent, County Information Technologies, and County Counsel.

PRICE REASONABLENESS

In late spring 2002, a formal request for proposals (RFP) was issued. Six responses were received, and three vendors were deemed to have met the minimal requirements set out in the first phase of this process. The second phase of this RFP effort consisted of site visits by a core team of Riverside County staff to each eligible vendor to determine their ability to successfully implement this effort. Of the three phase 2 vendors, the system proposed by Hansen Information Technologies was found to be the most responsive/responsible bidder satisfying this Agency's needs. The three final bid proposals ranged from \$1.5 million to over \$7 million. The recommended vendor (Hansen) is not the lowest bidder for this effort, but after our detailed visit and evaluation of the lowest bidder's proposed solution, it was determined that the risks associated with their selection were too high.

Selectron Technologies is an existing contractor with the County of Riverside, providing inspection software to the existing Land Management System; their bid represents the cost of an enhancement to enable their software to work collaboratively with the new Hansen Information Technologies solution.

Additionally, the hardware and database vendors are offering the County existing state and local government pricing.