

**SUBMITTAL TO THE BOARD OF SUPERVISORS  
COUNTY OF RIVERSIDE, STATE OF CALIFORNIA**

725



Purchasing: *[Signature]*  
 Asst. Director  
 Departmental Concurrence

**FROM:** Riverside County Regional Medical Center (RCRMC)

**SUBMITTAL DATE:**  
August 24, 2004

**SUBJECT:** The Proposed Purchase Of A Plasma Monitor And Digital (DVD) Recording Station Hospital Grade For Riverside County Regional Medical Center

**RECOMMENDED MOTION:** That the Board of Supervisors:

- 1) Authorize the Chairman of the Board to approve the purchase agreement between Riverside County Regional Medical Center (RCRMC) and Surgical West, Inc., securing one competitive bid, for Plasma Monitor and Digital (DVD) Recording Station, for the Operating Room Department at RCRMC.
- 2) Authorize the County Purchasing Agent to execute the purchase agreement, effective upon Board approval.

<u>Vendor</u>	<u>Equipment</u>	<u>Dollar Amount</u>
Surgical West Inc.	Plasma Monitor and Digital (DVD) Recording Station	\$26,600

**BACKGROUND:** On April 29, 2003, RCRMC received approval from the Board of Supervisors to accept grant funding from the Community Health Corporation in the amount of \$200,000 (Agenda Item 3.26). The Plasma Monitor and Digital (DVD) Recording Station-Hospital Grade equipment would be used in the Operating Room at RCRMC for enhancing and improving the teaching and educating of Nuerosurgery students, residents and fellows. RCRMC has no Plasma Monitor and Digital (DVD) Recording Station used in the Operating Room at this time.

*[Signature: Douglas D. Bagley]*  
 Douglas D. Bagley, Hospital Director/CEO  
 Riverside County Regional Medical Center

FINANCIAL DATA	Current F.Y. Total Cost:	\$ 26,600	In Current Year Budget:	YES
	Current F.Y. Net County Cost:	\$ 0	Budget Adjustment:	NO
	Annual Net County Cost:	\$ 0	For Fiscal Year:	04/05

<b>SOURCE OF FUNDS:</b> Hospital Enterprise Fund - Community Health Corp Grant	<b>Positions To Be Deleted Per A-30</b>	<input type="checkbox"/>
	<b>Requires 4/5 Vote</b>	<input type="checkbox"/>

**C.E.O. RECOMMENDATION:**  
**APPROVE**

**County Executive Office Signature** *[Signature: Bronnda King]*

Dept's  Consent  
 Per Exec.  Consent  
 Ofc.  Policy  Policy

**Prev. Agn. Ref.:** 4/29/03, 3.26      **District:**      **Agenda Number:**

3.59

**BOARD OF SUPERVISORS**

**FORM 11: APPROVAL OF THE PROPOSED PURCHASE OF PLASMA MONITOR AND DIGITAL (DVD) RECORDING STATION HOSPITAL GRADE.**

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**BACKGROUND CONT:** The neuro-surgeons use a 13" PC monitor during surgery that currently functions as the only screen for the doctors to teach and demonstrate surgical techniques to students, residents and fellows.

**PRICE REASONABLENESS:**

On March 3, 2004, County Purchasing and RCRMC issued Request for Proposal (RFP) #PUARC382, posted it on the County web page and sent out to two (2) potential bidders. Surgical West was the only bid received. County Purchasing and Fleet Services reviewed the pricing offered at \$34,078 and negotiated a new price of \$26,600, with Surgical West, Inc. Cost Savings of \$7,478.

A team of Evaluators comprised of a Doctor, OR Nursing Manager, RCRMC buyer and County Purchasing was selected to review the RFP responses. The criteria used for the evaluation was the overall cost of equipment, compatibility with current neuro microscope, bidders experience with providing equipment based on the specifications in the RFP, technology of the equipment being offered and the ability of the equipment to perform as required. After comparison of equipment, technology, and prices with similar customers, it was determined that Surgical West was offering a fair market price for the proposed equipment and the County was receiving discounts equal to comparable customers.

**REVIEW/APPROVAL:** This procurement was reviewed and approved by the County Purchasing Agent.