

**SUBMITTAL TO THE BOARD OF SUPERVISORS
COUNTY OF RIVERSIDE, STATE OF CALIFORNIA**

241



FROM: Riverside County Regional Medical Center (RCRMC)

SUBMITTAL DATE:
1/31/05

SUBJECT: Approve the Increase in the Aggregate Amount for Nurse Registry Contractors.

RECOMMENDED MOTION: That the Board of Supervisors:

1. Approves an increase in the amount of \$5.27 million to the Nurse Registry Contracts, for an overall aggregate annual amount of \$12 million, and;
2. Authorize the Purchasing Agent to execute the Amendments to the Agreements on behalf of the County.

BACKGROUND: In fiscal year 2003, on behalf of RCRMC, the Purchasing department issued a formal request for proposal to secure temporary nursing services at the most economical rates. Because no one provider has the ability to meet all the hospitals requirements, on August 26, 2003, Agenda Item 3.39, the Board of Supervisors approved the aggregate amount of \$4.73 million to be utilized as required for nurse registry contractors (StarMed Staffing, ProCare One, Pro-Tem Staffing, Nurse Connection, Medical Help, Med Staff, Just in Time, AllStar Staffing, United Staffing and Associated Health). On May 25, 2004, Agenda Item 3.25, the Board of Supervisors approved a \$2 million increase to the aggregate amount for Nurse Registry Contractors for an overall annual amount of \$6.73 million. This requested increase is to continue the agreements to the end of the current fiscal year, and for the final renewal period of July 1, 2005 through June 30, 2006. A formal request for proposal will be conducted prior to the end of fiscal year 05/06 to research the market for uniform and more economical rates.

DB\KE\cm

FORM APPROVED
COUNTY COUNSEL

FEB 08 2005

BY *[Signature]*

[Signature: Douglas D. Bagley]
Douglas D. Bagley, Hospital Director

FINANCIAL DATA	Current F.Y. Total Cost:	\$ 5,270,000.00	In Current Year Budget:	Yes
	Current F.Y. Net County Cost:	0	Budget Adjustment:	No
	Annual Net County Cost:	0	For Fiscal Year:	04/05

SOURCE OF FUNDS: Hospital Enterprise Funds	Positions To Be Deleted Per A-30	<input type="checkbox"/>
	Requires 4/5 Vote	<input type="checkbox"/>

C.E.O. RECOMMENDATION: **APPROVE**

County Executive Office Signature *[Signature: Dan Manting]*

- Dep't Recomm.: Consent Policy
- Per Exec. Ofc.: Consent Policy

3.22

Purchasing: *[Signature]*
Director

Departmental Concurrence

RECEIVED - 8 5 3 52
RECEIVED WAREHOUSE ADMIN

SUBJECT:

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BACKGROUND (Continued):

To provide you a comparative basis, the total salary and employee benefits for RCRMC for the 2004-05 fiscal year will be approximately \$126 million.

RCRMC has aggressively recruited licensed nurses to meet the licensed nurse staffing requirements that went into effect January 1, 2004. Unfortunately, the demand for nurses far exceeds the supply in the region, state and nationally. In spite of an aggressive recruitment campaign and a reduction in RN turnover from 18% in 2003 to 12% in 2004, RCRMC continues to rely on registry personnel to meet the ratio requirements.

The major factor driving this situation is the new State law effective January 1, 2004, mandating minimum nurse staffing ratios. This law has had two notable effects. First, it has caused all hospitals to need to hire more nurses, thus reducing the available supply of nurses. Second, it has caused RCRMC to need to use more registry hours to meet the required ratios.

To reduce the overall cost of providing care, RCRMC will

- Continue to recruit vacant positions
- Convert existing per diem positions to full time, where feasible
- Emphasize retention, along with recruitment
- Work with nurse training programs to maximize the training of new nurses