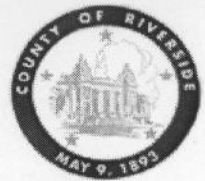


**SUBMITTAL TO THE BOARD OF SUPERVISORS  
COUNTY OF RIVERSIDE, STATE OF CALIFORNIA**

464



**FROM:** Department of Mental Health

**SUBMITTAL DATE:**  
3-7-2005

**SUBJECT:** Approval of a sole source purchase agreement with Platton Technologies.

**RECOMMENDED MOTION:** Move that the Board of Supervisors:

1. Approve a sole source purchase agreement with Platton Technologies, in the amount of \$66,573 for the purchase and installation of the Charon – VAX Emulation Software without seeking competitive bids and
2. Authorize the County Purchasing Agent to execute the purchase agreement on behalf of the County.

**BACKGROUND:** In September of 1989, the Department purchased from PSP, Inc., the current VAX (Virtual Address Extended) mini-computer which performs the Department's: client, tracking, billing and state reporting systems functions. The equipment manufacturer, Hewlett-Packard (HP) no longer supports the mini-computer system, requiring the County to replace it with a modern server unit. However, it is necessary to use a new software capable of emulating the older VAX continued on page 2...

JJR: DMC

John J. Ryan, Director  
Department of Mental Health

<b>FINANCIAL DATA</b>	Current F.Y. Total Cost:	\$ 66,573	In Current Year Budget:	Yes
	Current F.Y. Net County Cost:	\$0	Budget Adjustment:	No
	Annual Net County Cost:	\$0	For Fiscal Year:	2004-05

<b>SOURCE OF FUNDS: 35% State and 65% Realignment.</b>	Positions To Be Deleted Per A-30	<input type="checkbox"/>
	Requires 4/5 Vote	<input type="checkbox"/>

**C.E.O. RECOMMENDATION:**

**APPROVE**

**County Executive Office Signature**

**Prev. Agn. Ref.:** | **District:** ALL | **Agenda Number:**

**ATTACHMENTS FILED  
WITH THE CLERK OF THE BOARD**

**3.27**

Purchasing: *Billy Connett*  
Director

Departmental Concurrence

IT DEPT

Dep't Recomm.:  Consent  Policy   
Per Exec. Ofc.:  Consent  Policy

COUNTY OF RIVERSIDE  
OFFICE EXECUTIVE

**SUBJECT:** Sole source purchase agreement with Platton Technologies.

**BACKGROUND:** (continued)

language for use on the new HP servers, now in-house to replace the older VAX hardware. An extensive research to locate suitable software was performed and it has been found that the only software certified by HP to perform VAX software emulation is the Charon-VAX software by SRI and sold in the Western United States by Platton Technologies. HP states they will support and maintain only Charon-VAX on their systems at present and into the future.

Now, the Department is requesting Board approval to purchase as a sole source the Charon-VAX software from Platton Technologies.

**Sole Source:**

The reason for the sole source is that the software known as Charon-VAX is a product of Software Resources International (SRI), which is based in Switzerland. It is the policy of Software Resources International in the U.S. to sell through a limited set of preferred partners who have been trained and certified in supporting their product set. These partners register customer accounts with SRI and are assigned as exclusive suppliers to those accounts.

The assigned partner for Riverside County is Platton Technologies. Therefore, Platton Technologies is the sole source supplier for SRI's product line. A review by County Purchasing confirms this assessment. Subsequently, the Department of Mental Health is seeking approval to sole source this expenditure with Platton Technologies. This purchase agreement will allow the Purchasing Agent to purchase the following:

**SOFTWARE:**

Software License Fees  
and Professional Services for  
installation support

Mental Health	\$66,573
---------------	----------

Total Cost	\$66,573
------------	----------

**Price Reasonableness:**

Pricing of the Charon-VAX software has been deemed to be fair and reasonable based upon discounts granted to the County. A total of 15% discount from list price has been allowed to the County as a Government Agency. No other discounts are available.

**SUBJECT:** Sole source purchase agreement with Platton Technologies.

**BACKGROUND:** (continued)

This purchase agreement is effective March 15, 2005 through June 30, 2005. There are sufficient funds in the Department's budget for Fiscal Year 2004/05 to provide for this purchase.

///

//

/