

**SUBMITTAL TO THE BOARD OF SUPERVISORS  
COUNTY OF RIVERSIDE, STATE OF CALIFORNIA**

369



**FROM:** Riverside County Regional Medical Center

**SUBMITTAL DATE:**  
7/01/05

**SUBJECT:** Multi-year agreement between Davita, dba Renal Treatment Center and Riverside County Regional Medical Center (RCRMC).

**RECOMMENDED MOTION:** That the Board of Supervisors:

- 1) Ratify the new agreement with Davita, dba Renal Treatment Center and RCRMC, for the performance period of July 1, 2005 through June 30, 2010;
- 2) Authorize the Chairman to execute the amendment;
- 3) Direct the Clerk of the Board to retain one original and return two (2) original copies of the amendment to Riverside County Regional Medical Center - Contract Administration.

**BACKGROUND:** Renal Treatment Center is located on RCRMC's campus, and under this new agreement will provide the trained staff and equipment to complete dialysis treatment services for RCRMC's acute dialysis inpatients. Renal Treatment Center has contracted with RCRMC since October of 1996, and provided competent, specially trained staff and equipment for dialysis patient's treatment at RCRMC. Renal Treatment Center is now a subsidiary of DaVita, Inc., which makes this the only area contractor providing these services.

DB:cm

FORM APPROVED  
COUNTY COUNSEL

JUL 06 2005

*Douglas D. Bagley*  
\_\_\_\_\_  
Douglas D. Bagley, Hospital Director

BY *Rebecca*

**FINANCIAL DATA**

Current F.Y. Total Cost:	\$ 600,000.00	In Current Year Budget:	Yes
Current F.Y. Net County Cost:	0	Budget Adjustment:	No
Annual Net County Cost:	0	For Fiscal Year:	05/06

**SOURCE OF FUNDS:** Hospital Enterprise Funds

Positions To Be Deleted Per A-30	<input type="checkbox"/>
Requires 4/5 Vote	<input type="checkbox"/>

**C.E.O. RECOMMENDATION:**

**APPROVE**

*Dan Martinez*

**County Executive Office Signature**

- Dept't Recomm.:  Consent
- Per Exec. Ofc.:  Consent
- Policy
- Policy

Prev. Agn. Ref.:

District:

Agenda Number:

**ATTACHMENTS FILED  
WITH THE CLERK OF THE BOARD**

3.50

Departmental Concurrence

Director

Purchasing: *M...*

**SUBJECT:** Multi-year agreement between Davita, dba Renal Treatment Center and Riverside County Regional Medical Center

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**BACKGROUND (cont.):**

Hemodialysis is the most frequently used procedure under the current contract. A total of 1,351 procedures were billed for the last eleven months and Hemodialysis procedures equaled 1,342. The rate offered in this new agreement for the Hemodialysis treatment is the same rate as in the original agreement. In addition, a new procedure has been added to the service for those severely injured patients who do not tolerate regular dialysis procedure. This new technology and procedure of Continuous Renal Replacement Therapy is offered in the new agreement at a rate less than the average for the Inland area.

**PRICE REASONABLENESS:**

Renal Treatment Center certifies that the prices offered are the lowest, or equal to those offered to customers in San Bernardino or Riverside Counties whose annual treatment volume is comparable to RCRMC, and/or offered to Federal, State, or Local Government contracts. In addition, Renal Treatment Center has agreed to lower rates to match rates offered to any other comparable customer in the County during this contract period.

**FINANCIAL IMPACT:**

All costs for this Agreement will come from RCRMC Enterprise Funds.

The total current fiscal year cost, is in the amount of six hundred thousand (\$600,000.) dollars.

This is a multi-year agreement, for a total of five years.

**REVIEW/APPROVAL:**

County Purchasing has reviewed and concurs with this request.

COPIES OF AGREEMENT  
FOR REVIEW AND APPROVAL  
DATE: 11/11/03  
BY: [Signature]