

**SUBMITTAL TO THE BOARD OF SUPERVISORS
COUNTY OF RIVERSIDE, STATE OF CALIFORNIA**

407



FROM: Riverside County Regional Medical Center

SUBMITTAL DATE:

7/1/04

SUBJECT: Second Amendment to the Agreement between Genzyme, Inc. and Riverside County Regional Medical Center (RCRMC)

RECOMMENDED MOTION: That the Board of Supervisors:

- 1) Ratify the Agreement with Genzyme, Inc. and Riverside County Regional Medical Center for the performance period of July 1, 2005 through June 30, 2006;
- 2) Authorize the Chairman to execute the amendment;
- 3) Direct the Clerk of the Board to retain one original and return two (2) original copies of the amendment to Riverside County Regional Medical Center - Contract Administration for further distribution and processing.

BACKGROUND: This Agreement is for specialized surgical pathology testing services used in the treatment of cancer and leukemia. Genzyme, Inc. is the premier institution for these studies and simultaneously affords RCRMC direct telephonic access to surgical and hematological pathology. Genzyme, Inc is one of two laboratories in the area that provide the expertise, and combined services required to provide expert diagnostic pathology services at RCRMC.

FORM APPROVED
COUNTY COUNSEL

DB/cm

JUL 13 2005

BY *[Signature]*

[Signature]
Douglas D. Bagley, Hospital Director

FINANCIAL DATA

Current F.Y. Total Cost:	\$ 95,000.	In Current Year Budget:	Yes
Current F.Y. Net County Cost:	\$ 0	Budget Adjustment:	No
Annual Net County Cost:	\$ 0	For Fiscal Year:	05/06

SOURCE OF FUNDS: Hospital Enterprise Funds

Positions To Be Deleted Per A-30	<input type="checkbox"/>
Requires 4/5 Vote	<input type="checkbox"/>

C.E.O. RECOMMENDATION:

APPROVE

County Executive Office Signature

Alex Gann

- Dep't Recomm.: Consent Policy
- Per Exec. Ofc.: Consent Policy

Prev. Agn. Ref.: 2/3/04, 9/28/04

District:

Agenda Number: 3.13, 3.36

**ATTACHMENTS FILED
WITH THE CLERK OF THE BOARD**

3.34

Departmental Concurrence

Director

Purchasing: Asst

SUBJECT: Second Amendment to the Agreement between Genzyme, Inc. and Riverside County Regional Medical Center (RCRMC)

Page 2

BACKGROUND (Continued):

Laboratories outside of the area are not able to provide these services due to the timeframe necessary to deliver and process specimens. In addition, Genzyme, Inc. provides the use of a comprehensive antibody library, staining and reporting of slides. RCRMC Physician's have confidence with Genzyme, Inc. for their past performance and the highly trained customer service department that is able to answer technical or logistical questions.

All submissions are returned to the RCRMC submitting pathologist for review and clinical pathological correlation. All diagnoses submitted by Genzyme are reviewed for completeness and accuracy. Any discrepancies are challenged by the submitting pathologist and brought to the attention of the Pathology Department Chair for further consideration.

RCRMC first contracted with Genzyme, Inc., formerly Impath, Inc. approved by the Board of Supervisors on February 3, 2004, Agenda Item number 3.13, and the agreement was first amended approved by the Board on September 28, 2004, Agenda Item number 3.36. This second amendment continues the services for one year at the same cost.

PRICE REASONABLENESS:

The Department of Pathology at RCRMC received and compared pricing and services from Genzyme, Inc. and Esoterix, Inc. for the performance of Pathology Consultative services and specialized testing used in the diagnosis of patients with clinical pathology.

Genzyme, Inc. continues to have the lowest overall cost of the two vendors compared for this area.