

**SUBMITTAL TO THE BOARD OF SUPERVISORS
COUNTY OF RIVERSIDE, STATE OF CALIFORNIA**

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FROM: Human Resources Department

SUBMITTAL DATE:
10/11/2005

SUBJECT: Hospital Agreement with Eisenhower Memorial Medical Center

RECOMMENDED MOTION: 1) Approve and ratify the new contract for Eisenhower Memorial Medical Center in Rancho Mirage, from October 1, 2005 to September 30, 2008; 2) Authorize the Chairperson to sign four (4) copies of the attached Agreement and; 3) Retain one (1) copy of the signed Agreement and return three (3) copies to Human Resources for distribution.

Departmental Concurrence

BACKGROUND: In 1999, the Board of Supervisors established the County's self-funded Exclusive Provider Option (EPO) health plan, Exclusive Care, to provide a value health plan option to the employees of Riverside County and their families. To provide services to its enrolled members, Exclusive Care has contracted with a variety of healthcare providers. This Agreement adds Eisenhower Memorial Medical Center to our network under terms similar to other providers and expands our network of hospitals in the Desert Region. Towards the end of 2004, Exclusive Care was in difficult negotiations with the Tenet hospitals in the Desert. An agreement was reached with the Tenet hospitals effective January 1, 2005. However, the process caused Exclusive Care to begin exploring other options to ensure its enrollees were served in the Desert on an ongoing basis. With the assistance of Supervisor Wilson, Exclusive Care staff were able to meet with executives of Eisenhower

[Handwritten Signature]

Ronald W. Komers
Asst. County Executive Officer/Human Resources Dir.

FINANCIAL DATA	Current F.Y. Total Cost:	\$	In Current Year Budget:
	Current F.Y. Net County Cost:	\$	Budget Adjustment:
	Annual Net County Cost:	\$	For Fiscal Year: 2005/06

SOURCE OF FUNDS: Medical Premiums	Positions To Be Deleted Per A-30	<input type="checkbox"/>
	Requires 4/5 Vote	<input type="checkbox"/>

C.E.O. RECOMMENDATION:
APPROVE

County Executive Office Signature *[Handwritten Signature]*

- Policy
- Consent
- Policy
- Consent

Dept's Recomm.:
Per Exec. Ofc.:

However, the process caused Exclusive Care to begin exploring other options to ensure its enrollees were served in the Desert on an ongoing basis. With the assistance of Supervisor Wilson, Exclusive Care staff were able to meet with executives of Eisenhower Memorial Medical Center and were able to finalize negotiations with the agreement being considered for approval. The rates being approved are comparable to the rates approved for the Tenet hospitals. These rates have already been factored into Exclusive Care's rates for the health plan offering for calendar year 2006. The addition of this facility will also facilitate the expansion of our physician provider network thereby enabling us to better serve the growing population in this portion of Riverside County.