

**SUBMITTAL TO THE BOARD OF SUPERVISORS
COUNTY OF RIVERSIDE, STATE OF CALIFORNIA**

123



Purchasing: *Billy Bennett for*
Director

IT DEPT
Departmental Concurrence

FROM: Bob Doyle, Sheriff-Coroner-PA

SUBMITTAL DATE:
12/2/05

SUBJECT: Sole Source Purchase of Two Inmate Security Buses for the Sheriff's Department

RECOMMENDED MOTION: Move that the Board of Supervisors:

1. Approve the purchase of two inmate security buses without securing competitive bids, in accordance with Ordinance 459.4, from Motor Coach Industries (MCI) in the amount of \$836,146, and authorize the Purchasing Agent to award the contract and secure financing on behalf of the County.
2. Approve the purchase of two Orion mobile radios from the County Information Technology Department.

BACKGROUND: Annually, the Sheriff's Department transports approximately 134,000 inmates, traveling over 700,000 miles with a fleet of six 40-foot buses, a 35-foot bus and several passenger vans. The number of inmates requiring transportation is expected to increase by 10% annually with county growth and expansion of facilities. The Department makes weekly bus run to Northern California, several runs weekly throughout Southern California, and multiple daily runs between County correctional facilities. Purchasing two buses will replace an unreliable '84 Blue Bird bus, and add one bus to the fleet to eliminate multiple daily van runs between facilities, and to handle the anticipated growth. Having more reliable buses will also allow the fleet of buses to be rotated which will reduce extreme wear on new buses normally used for longer transportation runs.

BR 06-058 (Continued on Page 2)

Car Hill for Bob Doyle

Bob Doyle, Sheriff-Coroner-PA

FINANCIAL DATA	Current F.Y. Total Cost:	\$0	In Current Year Budget:	N/A
	Current F.Y. Net County Cost:	\$0	Budget Adjustment:	N/A
	Annual Net County Cost:	\$103,890	For Fiscal Year:	FY 2006-07

SOURCE OF FUNDS: Departmental Budget, Federal and State Revenues	Positions To Be Deleted Per A-30	<input type="checkbox"/>
	Requires 4/5 Vote	<input type="checkbox"/>

C.E.O. RECOMMENDATION:

APPROVE

County Executive Office Signature *Freely A. DeLeon*

Dep't Recomm.: Consent Policy
Per Exec. Ofc.: Consent Policy

Prev. Agn. Ref.: 12/7/04 3.21 | District: All | Agenda Number:

3.33

The MCI 40-foot bus has become the bus of choice for the Sheriff's Departments in Los Angeles, Orange, San Bernardino and San Diego Counties. In fact, the San Diego County Board of Supervisors has decided to award MCI sole source vendor status. In 2001 the Federal Bureau of Prisons released a five-year study that compared the MCI bus against buses manufactured by Thomas, Bluebird and Eagle. At the time of that report, the Bureau owned 63 MCI buses. The study concluded that the MCI bus is the most durable and roadworthy bus for this critical long-haul type of transportation. It also is the least expensive bus to operate as shown through vehicle life cycle costing and miles between major repairs.

In 1999 and 2003, when County Purchasing disseminated an invitation for bids, MCI was the only qualified responsive bidder. In 2004 the Board again approved an award of contract for three replacement buses with MCI (3.21, 12/07/04). In a recent informal survey of bus manufacturers, staff again determined that MCI is the only company that is able to meet County Corrections' transportation requirements.

There are a number of other advantages to purchasing from MCI. Corrections' Bus Operators prefer the MCI instrumentation panel, and the bus's operating diagnostic prompts facilitate troubleshooting problems on the road. In addition, training costs for both bus operators and bus mechanics are reduced when purchasing vehicles from the same manufacturer.

Price Reasonableness: MCI has certified that the County price was developed utilizing the same pricing method and structure that it is currently using for all state, county and municipal customers. It has provided staff with a written unit price quote of \$418,073. Each bus will require \$12,500 in interior modifications and a new radio estimated at \$3,240, which will be absorbed in the FY06-07 budget. Thus, the total unit price will be \$433,813, and total price for the two buses will be \$867,626.

Verification has been made that the price quoted to Riverside County is reasonable in comparison with recent purchases made by L.A. and Orange County Sheriff's Departments.

Purchase Financing: This purchase of the MCI buses will be financed for seven years through the County's existing line of credit. Based on the total cost for the two buses and an August 2006 delivery date, the Department will budget \$103,890 for principal and interest payments on the loan in FY 2006-07.

Date: 12/01/05

From: Riverside County Sheriff's Department

To: Board of Supervisors

Via: Purchasing Agent

Subject: Sole Source Procurement; Request for

The information below is provided in support of my Department requesting approval for a sole source. Outside of a duly declared emergency, the time to develop a statement of work or specifications is not in itself justification for sole source.

Supply/Service being requested: Purchase two 40-foot buses to transport inmates

Supplier being requested: Motor Coach Industries, Inc. (MCI)

Alternative suppliers that can or might be able to provide supply/service: None. Based on comparisons of bus performance, the MCI is the only bus model that can meet the requirements of this specialized transportation service.

Extent of market search conducted: County Purchasing conducted nationwide searches in 1999 and 2003 and determined MCI was the only qualified bidder. In 2004, an informal search was conducted with the same results. Corrections' staff has also obtained a five-year study released by the Federal Bureau of Corrections that selected the MCI bus over buses manufactured by Thomas, Bluebird and Eagle. Verification has been made that the price quoted to Riverside County is reasonable in comparison to recent purchases made by L.A. and Orange County Sheriff's Departments.

Unique features of the supply/service being requested from this supplier which no alternative supplier can provide: MCI is the oldest manufacturer of security buses. MCI's proven roadworthiness, chassis life and life-cycle costs are better than the other leading manufacturers.

Reasons why my Department requires these unique features and what benefit will accrue to the County: A report recently submitted to the board shows the Sheriff's Department is currently transporting 134,000 inmates annually, and anticipates a 10% increase with county growth and expansion of facilities. Adding two buses to the fleet will replace an unreliable '84 Blue Bird, and add one bus to the fleet to eliminate multiple, daily van runs that will reduce fuel and staffing costs. Finally, training costs are reduced when purchasing the same model vehicle.

Does moving forward on this product or service further obligate the County to future similar contractual arrangements: No.

Valerie Chief
Department Head Signature

12/7/05
Date

Purchasing Department Comments:

Approve Approve with Condition/s
Billy Cornett
Purchasing Agent

Disapprove
12/7/05
Date