

**SUBMITTAL TO THE BOARD OF SUPERVISORS
COUNTY OF RIVERSIDE, STATE OF CALIFORNIA**

103



FROM: Purchasing and Fleet Services

Submittal date: March 28, 2005

SUBJECT: APPROVE THE AGREEMENT FOR LOCUM TENENS SERVICES WITH JCNATIONWIDE AND RESOURCES ON CALL FOR THE HUMAN RESOURCES DEPARTMENT

RECOMMENDED MOTION: Move that the Board of Supervisors;

- 1) Approve and execute the professional service agreements with JCNationwide Inc. and Resources On Call, in the annual aggregate amount of \$1,000,000, for three (3) years, renewable in one-year increments; and
- 2) Authorize the Purchasing Agent to sign amendments and exercise renewal options for an amount not to exceed the contract maximum; and
- 3) Direct the Auditor-Controller to adjust appropriations and estimated revenues as provided in Attachment A.

BACKGROUND: There is a nationwide staffing shortage in various healthcare occupations, e.g., psychiatrists, physicians, and surgery technicians. In an effort to meet staffing requests by Mental Health, Community Health Agency and Riverside County Regional Medical Center for temporary and Per Diem medical personnel, the Temporary Assignment Program (TAP) sometimes must utilize outside qualified locum tenens. Locum tenens are medical practitioners who may temporarily substitute for another member of the same profession.

(Continued on Page 2)

[Signature]
ROBERT HOWDYSHELL, Director
Purchasing and Fleet Services

FINANCIAL DATA	Current F.Y. Total Cost:	\$100,000	In Current Year Budget:	No
	Current F.Y. Net County Cost:	\$ -0-	Budget Adjustment:	Yes
	Annual Net County Cost:	\$ -0-	For Fiscal Year:	FY 04/05

SOURCE OF FUNDS: TAP shall be reimbursed by the various health agencies State and Federal grant programs.	Positions To Be Deleted Per A-30	<input type="checkbox"/>
	Requires 4/5 Vote	<input checked="" type="checkbox"/>

C.E.O. RECOMMENDATION:
APPROVE

County Executive Office Signature *[Signature]*

- Policy Policy
- Consent Consent
- Dep't Recomm.:
- Per Exec. Ofc.:

Prev. Agn. Ref.: | **District:** | **Agenda Number:**

**ATTACHMENTS FILED
WITH THE CLERK OF THE BOARD**

3.15

BOARD OF SUPERVISORS

FORM 11: APPROVE THE AGREEMENT FOR LOCUM TENENS SERVICES WITH JCNATIONWIDE AND RESOURCES ON CALL FOR THE HUMAN RESOURCES DEPARTMENT

PAGE 2

BACKGROUND CONTINUED: On behalf of the Human Resources Department, the Purchasing Department issued a formal Request for Proposal (RFP) to secure locum tenens services at the most economical rates. The RFP was sent to 62 potential bidders and advertised on the Internet with three responses received. The team members from the Human Resources, Mental Health and Purchasing Department evaluated the proposals. The evaluation was based on several factors: price reasonableness, experience, number of employees available, references and overall cost to the county.

PRICE REASONABLENESS: The rates quoted ranged from \$87.00 to \$137.59 per hour with JCNationwide and Resources On Call being the most responsive/responsible vendors. Purchasing received three responses, however, one proposal was deemed non-responsive, because they only offer travel nurse services, which the County does not use. JCNationwide and Resources On Call are established vendors that have a proven track record of providing qualified medical personnel. In addition to providing resources to fill immediate needs, locum tenens usage also provides an opportunity to hire the contractor's employees into regular positions to meet long term service needs.

With the new contracts for JCNationwide and Resources on Call, once the locum tenens employee has worked for a minimum of 13 weeks (520 hours), the County may hire the employee into a regular, Per Diem, or temporary position with no further obligation to the contractor and without liability for additional fees. Under the previous contract there would have been an additional \$25,000 fee. Because no one provider is the lowest price for all positions, the availability of the provider's staff varies from day to day, and the number and type of positions required by TAP fluctuates, we request approval of an aggregate amount of \$1,000,000 to be utilized as required between the two vendors. TAP will utilize the lowest cost provider with available staff as each need arises. All expenditures for locum tenens services will be billed directly to the using departments, with no markup or fee from TAP.

Attachment A

Increase Appropriations:

47000-11318-00000-525340	Temporary Help Services	\$500,000 FY 04/05
--------------------------	-------------------------	--------------------

Increased Estimated Revenue:

47000-11318-00000-777520	Reimbursement for Services	\$500,000 FY 04/05
--------------------------	----------------------------	--------------------