

Purchasing: *B. DeLoe* for Director

340

**SUBMITTAL TO THE BOARD OF SUPERVISORS
COUNTY OF RIVERSIDE, STATE OF CALIFORNIA**



FROM: Bob Doyle, Sheriff-Coroner-PA

SUBMITTAL DATE:
12/29/05

SUBJECT: Approval of Rolls Royce Engine Services, Inc. as a Single Source Vendor for Rolls Royce Helicopter Parts and Service for the Sheriff's Department.

RECOMMENDED MOTION: Move that the Board of Supervisors:

1. Authorize the Purchasing Agent to procure parts and service for two ex-military OH-58 helicopters from Rolls Royce Engine Services, Inc., on behalf of the Sheriff's Department, for a cost not to exceed \$80,000 per year until June 30, 2009, without securing competitive bids, in accordance with Ordinance 459.4.

BACKGROUND: The Sheriff's Department currently operates two ex-military OH-58 helicopters to support training and patrol operations. These helicopters are equipped with Rolls Royce/Allison engines that require maintenance and service beyond the capabilities of our in-house equipment and maintenance staff. It is crucial to ensure the OH-58 helicopters are maintained to factory specifications. Parts and service can be obtained through the manufacturer, Rolls Royce Engine Services, Inc., in Oakland, CA., and from one authorized dealer, Aero Maritime in Phoenix, AZ. Both charge competitive and reasonable shop rates, however, Rolls Royce Engines Services offers greater discounts on parts; 50% on certified military parts and 18% on all other parts. Certified military parts are only available through Rolls Royce Engines Services, Inc.

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Bob Doyle
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FINANCIAL DATA	Current F.Y. Total Cost:	\$80,000	In Current Year Budget:	Yes
	Current F.Y. Net County Cost:	\$80,000	Budget Adjustment:	No
	Annual Net County Cost:	\$80,000	For Fiscal Year:	

SOURCE OF FUNDS: Department Budget	Positions To Be Deleted Per A-30	<input type="checkbox"/>
	Requires 4/5 Vote	<input type="checkbox"/>

C.E.O. RECOMMENDATION: **APPROVE**

County Executive Office Signature *[Signature]*

Dept't Recomm.: Consent Policy
Per Exec. Ofc.: Consent Policy

Prev. Agn. Ref.: | District: All | Agenda Number:

3.24

Departmental Concurrence

Aero Maritime only offers 15% discount on parts. Considering the discounts offered, using Rolls Royce Engines Services, Inc. will be most cost effective to the county. Additionally, Rolls Royce Engine Services, Inc. provides on-site maintenance and technical support at no charge; this service is not available through Aero Maritime.

There are local vendors who can rebuild critical components of the Rolls Royce/Allison engines; however, they are not factory authorized maintenance centers, do not use factory authorized parts and have no access to current service manuals. The liability to the county would be too great to use such services.

Date: 12/27/05

From: Sgt. Steve Bertling Department/Agency: Sheriff's Aviation Unit

To: Board of Supervisors

Via: Purchasing Agent

Subject: Single Source Procurement; Request for

The below information is provided in support of my Department requesting approval for a single source. Outside of a duly declared emergency, the time to develop a statement of work or specifications is not in itself justification for single source.

Supply/Service being requested: **Helicopter engine parts and service.**

Supplier being requested: **Rolls Royce Engine Services Incorporated, Oakland, CA. (Manufacturer)**

Alternative suppliers that can or might be able to provide supply/service: **One authorized dealer in Phoenix, Arizona, Aero Maritime.**

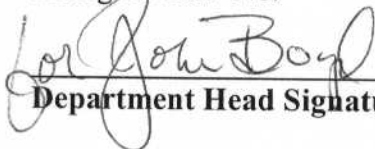
Extent of market search conducted: **Western Region United States.**

Unique features of the supply/service being requested from this supplier, which no alternative supplier can provide: **Rolls Royce Engine Services, Inc. is the sole manufacturer of the turbine engines currently used in our two ex-military OH-58 helicopters. Other jet engine turbine repair centers are available locally; however, these are not factory authorized center. These centers do not use factory authorized parts, do not have access to Rolls Royce service manuals, and are not supported by the manufacturer. Using non-authorized centers would be too great a liability to the county.**

Reasons why my department requires these unique features and what benefit will accrue to the county: **It is crucial to ensure the OH-58 helicopters are maintained to factory specifications. Using Rolls Royce Engine Services, Inc. ensures quality products are provided directly from the manufacturer to meet the factory specifications. Rolls Royce Engines Services, Inc. is the only vendor who will provide on-site maintenance and technical support at no charge.**

Price Reasonableness: **Rolls Royce provides the county a 50% discount on military certified parts, and 18% for all other parts. Certified military parts are only available through Rolls Royce Engine Services, Inc. Aero Maritime offers only a 15% discount on parts. Both hourly shop rates are similar and reasonable. The Sheriff Department spends more money on parts than service; therefore, using Rolls Royce Engine Services, Inc. will be the most cost effective.**

Does moving forward on this product or service further obligate the county to future similar contractual arrangements? **No.**


Department Head Signature

1-12-06
Date

Purchasing Department Comments:

Approve Approve with Condition/s

Purchasing Agent

Disapprove
1-12-06
Date