

**SUBMITTAL TO THE BOARD OF SUPERVISORS
COUNTY OF RIVERSIDE, STATE OF CALIFORNIA**

927



FROM: Purchasing and Fleet Services Department

SUBMITTAL DATE:
May 10, 2006

SUBJECT: APPROVE THE PROPOSED PURCHASE OF ALARIS INFUSION PUMPS HARDWARE, SOFTWARE, MAINTENANCE, AND CONSUMABLE SUPPLIES FOR RIVERSIDE REGIONAL MEDICAL CENTER

RECOMMENDED MOTION: That the Board of Supervisors:

1. Approve the proposed purchase of Cardinal Alaris Infusion Pumps in the amount of \$2,180,974.00.
2. Accept the Cardinal Alaris Infusion Pumps as a standard for future hospital purchases.
3. Authorize the Purchasing Agent to purchase consumable supplies and maintenance based on the GPO Novation pricing from Cardinal Alaris in the amount of \$458,265.00 annually and renew the contracts annually provided the change in cost does not exceed the CPI index.

BACKGROUND: The hospital currently owns 271 Alaris Infusion Pumps and continues to rent additional pumps as needed. These Alaris infusion pumps are ten years old and the technology has changed significantly since these devices were purchased. On behalf of RCRMC, County Purchasing issued a formal Request for Proposal (RFP), PUARC276 in 2003 and subsequently cancelled it to revisit the changes in technology and to rewrite the specifications. County Purchasing issued another RFP, PUARC643 in 2005 for infusion pumps. Solicitations were sent to four (4) vendors and advertised on the

(Continued on Page 2)

ROBERT J. HOWDYSHELL, Director
Purchasing and Fleet Services Dept.

FINANCIAL DATA	Current F.Y. Total Cost:	\$ 0	In Current Year Budget:	Yes
	Current F.Y. Net County Cost:	\$ 0	Budget Adjustment:	No
	Annual Net County Cost:	\$ 0	For Fiscal Year:	2005-2006
SOURCE OF FUNDS: 100% Enterprise Funds				Positions To Be Deleted Per A-30 <input type="checkbox"/>
				Requires 4/5 Vote <input type="checkbox"/>

C.E.O. RECOMMENDATION:

APPROVE

County Executive Office Signature

Dep't Recomm.: Policy
Per Exec. Ofc.: Policy
Consent: Policy
Consent: Policy

Prev. Agn. Ref.: _____ **District:** _____ **Agenda Number:** _____

Board of Supervisors

**Form 11: APPROVE THE PROPOSED PURCHASE OF ALARIS INFUSION PUMPS
HARDWARE, SOFTWARE, MAINTENANCE, AND CONSUMABLE SUPPLIES
FOR RIVERSIDE REGIONAL MEDICAL CENTER**

Page 2

BACKGROUND (Continued)

Riverside County Purchasing Web Site. Four responses were received and after careful review it was determined that two of the vendors were non-responsive to the specifications detailed in the RFP. The two remaining vendors, Cardinal Alaris and Baxter Healthcare were called to perform a simulated trial evaluation at RCRMC.

The hospital performed an equipment simulated trial evaluation with the Cardinal Alaris System in August 2005 and the Baxter Colleague infusion pumps in September 2005 at their request. The FDA issued a recall for the Baxter Colleague Infusion Pump in July 2005. This recall came before there was an opportunity to establish a clinical evaluation for each pump. Not knowing the extent of or issues related to the recall, it was agreed to proceed with the trial of both pumps. After the simulated trial evaluation, the hospital established a process for clinical review of both pumps. It was determined after the clinical review that the Alaris System was clearly the superior system and there were too many safety concerns with the Baxter product. In December 2005, the FDA issued a Class 1 recall (for dangerous or defective products that could cause serious health problems or death) of the Baxter Colleague Infusion Pump. After receipt of the FDA recall information, it was determined that Cardinal Alaris was not only the most responsive and responsible bid, but the only alternative. This FDA recall remains in effect with no published estimated time for release of the product.

PRICE REASONABLENESS

The County received maximum discount for the purchase by being a member of GPO Novation, a hospital group purchasing organization that contracts with hospital capital equipment manufacturers on behalf of more than 400 hospitals. While the GPO pricing for the equipment and maintenance is the same as offered in the RFP, the GPO pricing structure for consumable supplies offers pricing 31% lower than the prices received in response to the County RFP. Therefore, we are recommending utilizing the GPO pricing for equipment, maintenance, and consumables.

REVIEW/APPROVAL

The proposed procurement was reviewed by the County Purchasing Agent.