

721
**SUBMITTAL TO THE BOARD OF SUPERVISORS
 COUNTY OF RIVERSIDE, STATE OF CALIFORNIA**



FROM: Riverside County Regional Medical Center

SUBMITTAL DATE:
 7/3/06

SUBJECT: Amendment to the Agreement between Genzyme, Inc. and Riverside County Regional Medical Center (RCRMC)

RECOMMENDED MOTION: That the Board of Supervisors:

- 1) Ratify the Agreement with Genzyme, Inc. and Riverside County Regional Medical Center for the performance period of July 1, 2006 through June 30, 2007;
- 2) Authorize the Chairman to execute the amendment;
- 3) Direct the Clerk of the Board to retain one original and return two (2) original copies of the amendment to Riverside County Regional Medical Center - Contract Administration for further distribution and processing.

BACKGROUND: RCRMC has contracted with Genzyme, Inc. for specialized pathology testing and consulting services since February 2004. Genzyme, Inc. provides RCRMC with the specialized surgical pathology testing and consultation used in the treatment of cancer and leukemia. Genzyme, Inc. is the premier institution for these studies and simultaneously affords RCRMC direct telephonic access to surgical and hematological pathology.

DB/cm

Douglas D. Bagley

 Douglas D. Bagley, Hospital Director

FINANCIAL DATA	Current F.Y. Total Cost:	\$ 102,000.	In Current Year Budget:	Yes
	Current F.Y. Net County Cost:	\$ 0	Budget Adjustment:	No
	Annual Net County Cost:	\$ 0	For Fiscal Year:	06/07

SOURCE OF FUNDS: Hospital Enterprise Funds	Positions To Be Deleted Per A-30	<input type="checkbox"/>
	Requires 4/5 Vote	<input type="checkbox"/>

C.E.O. RECOMMENDATION:

APPROVE

Sam Brandell

County Executive Office Signature

Dep't Recomm.: Consent Policy
 Per Exec. Ofc.: Consent Policy

Prev. Agn. Ref.: 2/3/04, 9/28/04, 8/9/05

District:

Agenda Number: 3.13, 3.36, 3.34

**ATTACHMENTS FILED
 WITH THE CLERK OF THE BOARD**

3.42

Departmental Concurrence

Purchasing: *M. De*
 Assistant Director

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BACKGROUND (Continued):

All submissions to the contractor are returned to the RCRMC submitting pathologist for review and clinical pathological correlation. All diagnoses submitted by Genzyme are reviewed for completeness and accuracy. Any discrepancies are challenged by the submitting pathologist and brought to the attention of the Pathology Department Chair for further consideration.

JUSTIFICATION:

Genzyme, Inc is one of two laboratories in the area that provide the expertise, and combined services required to provide expert diagnostic pathology services at RCRMC.

Laboratories outside of the area are not able to provide these services due to the timeframe necessary to deliver and process specimens. In addition, Genzyme, Inc. provides the use of a comprehensive antibody library, staining and reporting of slides. RCRMC Physician's have confidence with Genzyme, Inc. for their past performance and the highly trained customer service department that is able to answer technical or logistical questions.

PRICE REASONABLENESS:

The Department of Pathology at RCRMC received and compared pricing and services from Genzyme, Inc. and Esoterix, Inc. for the performance of Pathology Consultative services and specialized testing used in the diagnosis of patients with clinical pathology.

Genzyme, Inc. continues to have the lowest overall cost of the two vendors compared for this area.