

**SUBMITTAL TO THE BOARD OF SUPERVISORS
COUNTY OF RIVERSIDE, STATE OF CALIFORNIA**



948

FROM: DEPARTMENT OF PUBLIC SOCIAL SERVICES

SUBMITTAL DATE:
July 25, 2006

**SUBJECT: UNARMED SECURITY OFFICER SERVICES – OLYMPIC SECURITY, INC.
AGREEMENT #AA3090-00**

RECOMMENDED MOTION: That the Board of Supervisors approve and:

1. Authorize the Chairman of the Board to approve and ratify the attached Agreement between Riverside County Department of Public Social Services (DPSS) and Olympic Security, Inc. for the provision of unarmed security officer services. The total amount of the Agreement is not to exceed \$356,587 for the period of July 1, 2006 through June 30, 2007;
2. Authorize the Purchasing Agent to approve and execute any future amendments to this Agreement and exercise the renewal option for fiscal year 2007/2008 for an amount not to exceed the maximum Agreement amount; and
3. Authorize the Director of DPSS to administer the terms of this Agreement.

Cynthia Hinckley
Cynthia Hinckley, Director

(CONTINUED – 3 Pages in total)

FINANCIAL DATA	Current F.Y. Total Cost:	\$ 356,587	In Current Year Budget:	Yes
	Current F.Y. Net County Cost:	\$ 7,132	Budget Adjustment:	No
	Annual Net County Cost:	\$ 0	For Fiscal Year:	2006/07

SOURCE OF FUNDS: 50% Federal, 48% Realignment, 2% All County Funds	Positions To Be Deleted Per A-30	<input type="checkbox"/>
	Requires 4/5 Vote	<input type="checkbox"/>

C.E.O. RECOMMENDATION:

APPROVE

Lisa Branell

County Executive Office Signature

Policy	<input checked="" type="checkbox"/>
Policy	<input checked="" type="checkbox"/>
Consent	<input type="checkbox"/>
Consent	<input type="checkbox"/>

Dep't Recomm.:
Per Exec. Ofc.:

Prev. Agn. Ref.: 3.36, 5/16/06

District: All

Agenda Number:

3 . 18

**ATTACHMENTS FILED
WITH THE CLERK OF THE BOARD**

FORM APPROVED COUNTY COUNSEL
 JUL 17 2006
 BY *MS Keeler*
 Department of Public Social Services
 Purchasing: *[Signature]*
 Assistant Director

RECEIVED RIVERSIDE COUNTY

TO: BOARD OF SUPERVISORS

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BACKGROUND:

Riverside County Purchasing and Fleet Services issued a formal Request for Proposal (No. PUARC-629) on April 27, 2005 seeking competitive bids from qualified security companies to provide unarmed security officer services to DPSS. These services consist of unarmed security officers maintaining a safe, calm, secure, and peaceful environment for County clients and employees located at the various CPS (Child Protective Services) and CalWORKs (California Work Opportunity and Responsibility to Kids) program offices located throughout the County. The security officers also serve as a deterrent from theft, pilferage, and vandalism of county property and leased facilities.

After careful review, evaluations, and final negotiations of the proposals the Evaluation Committee recommended to award funding for these services to Akal Security, Inc. The contract term for Akal's Agreement was from October 1, 2005 through June 30, 2006, with two one-year renewal options, ultimately ending the award on June 30, 2008. However, due to a shift in corporate focus and for financial reasons, Akal's management team opted not to exercise the renewal options. Originally, Akal had indicated that they would continue to provide services beyond June 30, 2006 to allow DPSS to smoothly transition services to a new contractor. However, after further consideration, on June 21, 2006 Akal indicated that effective June 30, 2006, they would discontinue providing security services for DPSS.

Olympic Security was ranked second from the original proposal evaluations. Since these services were competitively bid and a contract was awarded within the past year, County Purchasing guidelines allowed DPSS to enter into negotiations and offer a contract to Olympic Security, Inc. Due to the critical nature of these services, it was necessary for DPSS to request that Olympic begin providing security services starting on July 1, 2006. The contract term for the agreement between DPSS and Olympic Security, Inc is July 1, 2006 through June 30, 2007, with a one-year renewal option.

PRICE REASONABLENESS:

Due to the sensitive nature of the services provided at the Child Protective Services & CalWORKs offices (such as the removal of children from families and the process of determining welfare eligibility) it is a requirement to have qualified security officers assigned in these offices. Other security patrol services may offer lower pricing, but are not capable of providing the level of trained security officers or the quality of service required by DPSS. Olympic's commitment to recruiting, training, and retaining officers who are properly equipped with the skills necessary to work under potentially volatile situations qualified them to provide these services. Olympic's rate of \$16.94 per hour is \$1.90 less per hour (\$40,010 less per year) than Akal's rate of \$18.84 per hour. The total amount of Olympic's agreement is \$356,887.

In addition, Olympic will be offering the following value-added proposed services:

- Recruiting and retaining quality security officers by offering higher starting salaries and benefits, such as comprehensive health and life insurance plans, paid vacations, performance incentives, and a progressive wage structure, with periodic merit increases.
- Addressing each of DPSS' service level needs;
- Screening officers through pre-hire physical and drug/alcohol testing; and
- Providing security officers with on-going training programs specifically designed and developed to meet the requirements of DPSS. Olympic's training program will be designed to ensure that the security officers are properly equipped to adapt to the rapidly changing environment of their assignments with DPSS. Emphasis will be placed on making sure that security officers are trained to effectively deal with irate individuals.

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FINANCIAL IMPACT:

The total cost to the County for these services is \$7,132.00

ATTACHMENT(S):

Agreement #AA3090-00 between DPSS and Olympic Security, Inc.

CONCUR/EXCUTE: COUNTY PURCHASING

CH:mw