

**SUBMITTAL TO THE BOARD OF SUPERVISORS
COUNTY OF RIVERSIDE, STATE OF CALIFORNIA**

917



FROM: Riverside County Regional Medical Center

SUBMITTAL DATE:
06/26/06

SUBJECT: APPROVE THE AGREEMENTS FOR TEMPORARY DIETETIC REGISTRY STAFFING WITH RIVERSIDE COUNTY REGIONAL MEDICAL CENTER (RCRMC)

RECOMMENDED MOTION: That the Board of Supervisors:

- 1) Approve the professional service agreements for temporary Dietetic Registry Staffing; and
- 2) Authorize the Chairman of the Board to execute the agreements on behalf of the County; and
- 3) Authorize the Director of Purchasing to sign amendments and exercise renewal options for up to four (4) additional one-year increments for an amount not to exceed the contract maximum and;
- 4) Authorize the Purchasing Agent to execute contracts with any additional qualified Dietetic Registries at the same rate and terms not exceed \$100,000 annually and;
- 5) Approve the aggregate amount of \$312,000.00 to be utilized among the following Contractors as the need dictates:

Medical Staffing Network, Inc. and Nutrition Ink

BACKGROUND: RCRMC and the Purchasing Department issued a formal request for proposal, MCARC013, to secure qualified temporary Dietetic registry services at the most economical rates. The Food and Nutrition Services Department has experienced difficulty with recruitment and retention of qualified and Registered Dietitians for the past two years and continues to have vacant positions that have been classified as difficult to recruit.

Douglas D. Bagley

Douglas D. Bagley, Hospital Director

DB/cm

FINANCIAL DATA	Current F.Y. Total Cost:	\$ 312,000.00	In Current Year Budget:	Yes
	Current F.Y. Net County Cost:	0	Budget Adjustment:	No
	Annual Net County Cost:	0	For Fiscal Year:	06/07

SOURCE OF FUNDS: Hospital Enterprise Fund	Positions To Be Deleted Per A-30	<input type="checkbox"/>
	Requires 4/5 Vote	<input type="checkbox"/>

C.E.O. RECOMMENDATION: APPROVE

Lisa Brandell

County Executive Office Signature

Consent
 Policy

 Consent
 Policy

 Dept's Recomm.:
 Per Exec. Ofc.:

Prev. Agn. Ref.: _____ District: _____ Agenda Number: _____

**ATTACHMENTS FILED
WITH THE CLERK OF THE BOARD**

3 . 23

Departmental Concurrence

Purchasing: Assistant Director

[Signature]

RECEIVED RIVERSIDE COUNTY
 JUN 28 11:00 AM '06

**SUBJECT: APPROVE THE AGREEMENTS FOR TEMPORARY DIETETIC
REGISTRY STAFFING WITH RCRMC.**

Page 2

BACKGROUND (Continued):

Registered Dietitians must have a minimum education level of a Bachelor of Science degree in Nutrition or Dietetics, successful completion of an internship, and pass a national exam for the title of registered dietitian. RCRMC Dietitians provide medical nutrition therapy for high-risk patients and work closely with physicians, pharmacists and other health care professionals in order to provide optimal nutrition care. Dietitians are available 24 hours a day to provide medical nutrition therapy recommendations to physicians for high-risk/trauma patients.

To ensure RCRMC meets Title XXII, CMS and JCAHO requirements for screening and assessment of the hospitalized patient's nutritional needs, a fully staffed team of Clinical Dietitians are needed. These temporary registry contractors provide the personnel needed to staff according to the number of hospitalized patients and the patient acuity level until vacant positions can be filled. To assist with the recruitment and retention of these positions, RCRMC and County HR continue to work on a Class Exception Study for Registered Dietitians. This Exception Study is to evaluate the salary in the classification, and an additional classification was requested to provide career advancement opportunities in the County.

In addition, Medical Nutrition Therapy intervention in the outpatient clinics generate revenue through reimbursing medical insurance companies and clinics that would benefit from the availability of dietitian services include Pediatrics, Infectious Disease, Medicine, Physician Services, Ob/GYN, Surgery.

PRICE REASONABLENESS:

The formal request for proposal, MCARC013, was sent to potential registry contractors and advertised on the Riverside County Purchasing Web Site. Four proposals were received and thoroughly reviewed by a team made up of the Food and Nutrition Department Manager and staff. Based on the evaluation team's review and scoring, two of the four proposals received were identified as the most responsive/responsible meeting all the qualifications set in the RFP. These two registries were offered an opportunity to contract with the County for an average uniform hourly rate, and both registries agreed to the rates and terms offered. The uniform rate offered is an average of the two proposed rates and represents a \$1.50 per hour savings over the contractor with the highest score based on the evaluation criteria as set forth in the RFP. Because no one registry has the ability to meet all the County requirements for emergency staffing, we are requesting an aggregate annual amount to be utilized as needs dictate by both contractors.

REVIEW/APPROVAL:

Purchasing concurs with this request.