

480

SUBMITTAL TO THE BOARD OF SUPERVISORS  
COUNTY OF RIVERSIDE, STATE OF CALIFORNIA



FROM: Riverside County Information Technology (RCIT)

SUBMITTAL DATE:  
September 12, 2006

SUBJECT: VERIZON AND QWEST TELECOMMUNICATIONS SERVICES AGREEMENT

RECOMMENDED MOTION: In accordance with Policy 459.4, move that the Board of Supervisors:

1. Approve and execute the service agreements with Verizon and Qwest in the maximum annual aggregate amount of \$6,000,000 for three (3) years, with two additional one-year options to renew the agreement, and;
2. Authorize the Purchasing Agent to move the funds amongst the two awarded vendors, sign amendments, and exercise renewal options for an amount not to exceed the contract maximum.

**BACKGROUND:** The County's current local and long distance communications network services contracts are soon to expire. As a result, County Purchasing, on behalf of the Information Technology Department (RCIT), issued a Request for Proposal (RFP) with the intent of developing primary solutions and strategic alternatives for the way RCIT procures telecommunication services. This RFP solicited vendors to provide an augmentation to the county's telecommunications Services (Voice and Data) while providing for the use of the most cost effective service.

(Continued on Page 2)

Purchasing: *[Signature]*  
Director

Departmental Concurrence

*[Signature]*  
MATTHEW W. FRYMIRE  
Chief Information Officer

FINANCIAL DATA	Current F.Y. Total Cost:	\$ 6,000,000	In Current Year Budget:	Yes
	Current F.Y. Net County Cost:	\$ 0	Budget Adjustment:	No
	Annual Net County Cost:	\$ 0	For Fiscal Year:	06/07

SOURCE OF FUNDS: Recovered through the ISF Rates	Positions To Be Deleted Per A-30	<input type="checkbox"/>
	Requires 4/5 Vote	<input type="checkbox"/>

C.E.O. RECOMMENDATION: **APPROVE**

County Executive Office Signature *[Signature]*

Policy  
 Consent  
 Dep't Recomm.:  
 Policy  
 Consent  
 Per Exec. Ofc.:

Prev. Agn. Ref.: #3.22 on 2/24/04 | District: | Agenda Number:

ATTACHMENTS FILED  
WITH THE CLERK OF THE BOARD

3.51

**Board of Supervisors**

**Form 11: VERIZON AND QWEST TELECOMMUNICATIONS SERVICES AGREEMENT**

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**BACKGROUND (Continued)**

There were five responses received, three of which were deemed responsive/responsible: Verizon, Qwest, and AT&T. The contract for the Verizon franchise service area (LATA 11) includes most cities in Riverside County and will be used to provide local (0-12 miles) and local long distance (12-16 miles) call services within Verizon's LATA. The Qwest contract will be used to provide all toll free, inter- and intraLATA long distance calling services (16+ miles) for all of Riverside County. IntraLATA is defined as long distance calls within a franchise service area, and interLATA (Intrastate) is long distance calls between franchise service areas, including international.

Today's action will execute the service agreements with Verizon and Qwest. AT&T's current contract with the county expires in December. We will return to the Board with a separate Form 11 for AT&T after the CalNet II (State of California's calling plan) award is in place as it will provide the County much lower rates than the current proposed prices that AT&T has quoted for this RFP.

Utilization of these three vendors will provide flexibility to select the most cost effective communications provider within a specific service area.

**PRICE REASONABLENESS:**

Pricing was based on the County's usage history and the applicable tariff rates.

The competitive rates provided by the vendors in the attached agreements will be utilized to the fullest extent in order to provide the most cost effective options for the required services within each service area.