

**SUBMITTAL TO THE BOARD OF SUPERVISORS  
COUNTY OF RIVERSIDE, STATE OF CALIFORNIA**

477



**FROM:** Riverside County Regional Medical Center

**SUBMITTAL DATE:**  
September 12, 2006

**SUBJECT: PROPOSED PURCHASE OF EXPANDING THE UPGRADE OF THE  
TELEMETRY EQUIPMENT, WITHOUT SEEKING COMPETITION, FOR RIVERSIDE COUNTY  
REGIONAL MEDICAL CENTER.**

**RECOMMENDED MOTION:** That the Board of Supervisors:

Receives and files notice of the proposed purchase of expanding the upgrade of the telemetry equipment, without seeking competition, in accordance with Ordinance No. 459.4, in the amount of \$1,043,189.10 to Philips Medical Systems, pursuant to the Purchasing Agent approving this purchase on behalf of the County.

**BACKGROUND:** This action is an expansion of the wireless telemetry patient monitoring system to nursing care units which presently do not have telemetry. It will enable us to place some patients on regular wards for telemetry monitoring, instead of needing to be in a higher level of care unit. In turn, this will allow us to accommodate more of the sickest patients in our Intensive Care and Progressive Care units. It is a sole source acquisition because it is an expansion of the existing system, and the most economical way to achieve it.

(Continued – 2 pages total)

*Douglas D. Bagley*  
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Douglas D. Bagley, Hospital Director

<b>FINANCIAL DATA</b>	Current F.Y. Total Cost:	\$ 104,318.91	In Current Year Budget:	YES
	Current F.Y. Net County Cost:	\$	Budget Adjustment:	NO
	Annual Net County Cost:	\$	For Fiscal Year:	06/07

**SOURCE OF FUNDS: ENTERPRISE FUND**

Positions To Be Deleted Per A-30	<input type="checkbox"/>
Requires 4/5 Vote	<input type="checkbox"/>

**C.E.O. RECOMMENDATION:**

APPROVE

**County Executive Office Signature**

*Debra Courmoyer*  
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- Dep't Recomm.:  Consent  Policy
- Per Exec. Ofc.:  Consent  Policy

**Prev. Agn. Ref.:**

**District:**

**Agenda Number:**

3.52

Purchasing: *[Signature]*  
Director

**SUBJECT:** PROPOSED PURCHASE OF EXPANDING THE UPGRADE **Page 2**  
OF THE WIRELESS TELEMETRY EQUIPMENT, WITHOUT SEEKING COMPETITION,  
FOR RIVERSIDE COUNTY REGIONAL MEDICAL CENTER.

**BACKGROUND (Continued):**

April 18, 2006, agenda item 3.16, the Board of Supervisors approved the proposed purchase of an upgrade to the wireless telemetry equipment at Riverside County Regional Medical Center (RCRMC) without seeking competition. By September 5, 2006, RCRMC will have completed implementation of upgrading the wireless telemetry system for the Detention Care Unit (DCU) and Progressive Care Unit (PCU) at the hospital.

This upgrade establishes a separate central telemetry monitoring station room with dedicated 24 hours, seven days per week monitoring telemetry technicians. Most importantly, this central telemetry monitoring station room and staff is the important foundation for expanding RCRMC's wireless telemetry to the other medical surgical inpatient units throughout the hospital, such as Medicine 4A, 4B, 4C, Surgical Specialties 3A, General Surgery 3C, including the Emergency Department. With Board approval, this expansion can be completed by November 2006, and will improve patient care, safety and patient flow for the hospital.

**PRICE REASONABLENESS:**

The County received maximum discount for the purchase by being a member of GPO Med Assets, a hospital group purchasing organization that contracts with hospital capital equipment manufacturers on behalf of more than 400 hospitals. The County received discounts equal to comparable customers. This discount represents a 20% savings.

**FINANCIAL IMPACT:**

All costs for this purchase will be provided from RCRMC Enterprise Funds.

The current fiscal year cost for six months is one hundred four thousand three hundred eighteen dollars and ninety-one cents (\$104,318.91).

The total cost for this project will be observed over a 60 month period ending 2011 is one million forty-three thousand one hundred eighty-nine dollars and ten cents (\$1,043,189.10).

**CONCUR/EXECUTE:** County Purchasing