

**SUBMITTAL TO THE BOARD OF SUPERVISORS  
COUNTY OF RIVERSIDE, STATE OF CALIFORNIA**

476



**FROM:** Riverside County Regional Medical Center

**SUBMITTAL DATE:**  
September 5, 2006

**SUBJECT:** PROPOSED PURCHASE OF AN UPGRADE TO THE CT SCANNER, WITHOUT SEEKING COMPETITION, FOR RIVERSIDE COUNTY REGIONAL MEDICAL CENTER

**RECOMMENDED MOTION:** That the Board of Supervisors:

Receives and files notice of the proposed purchase of an upgrade to the Computed Tomography (CT) scanner, without seeking competition, in accordance with Ordinance No. 459.4, in the amount of \$1,252,022.03 to Philips Medical Systems, pursuant to the Purchasing Agent approving this purchase on behalf of the County.

**BACKGROUND:** The current CT scanner in use at Riverside County Regional Medical Center (RCRMC) is a single slice scanner, acquired from Philips Medical through the competitive bid process in 1999. We are currently limited in the amount of patients and examinations that we are able to perform on our current scanner. RCRMC needs to upgrade this equipment to allow for greater patient flow and increased exams in our Radiology Department.

(Continued – 2 pages total)

*Douglas D. Bagley*  
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Douglas D. Bagley, Hospital Director

<b>FINANCIAL DATA</b>	Current F.Y. Total Cost:	\$ 151,534.73	In Current Year Budget:	YES
	Current F.Y. Net County Cost:	\$	Budget Adjustment:	NO
	Annual Net County Cost:	\$	For Fiscal Year:	06/07
<b>SOURCE OF FUNDS:</b> Enterprise funds				Positions To Be Deleted Per A-30 <input type="checkbox"/>
				Requires 4/5 Vote <input type="checkbox"/>

**C.E.O. RECOMMENDATION:** **APPROVE.**

**County Executive Office Signature** *Debra Cournoyer*

- Dep't Recomm.:  Consent  Policy
- Per Exec. Ofc.:  Consent  Policy

Prev. Agn. Ref.:

District:

Agenda Number:

ATTACHMENTS FILED  
WITH THE CLERK OF THE BOARD

3.53

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**BACKGROUND (Continued):**

Philips Medical has agreed to upgrade RCRMC existing equipment and software with a sixty-four (64)-channel scanner, and include upgrades to the gantry, table, and console. We will be able to grow our current referral base of patients and improve patient flow due to the new features and shorter scan time that this upgrade will provide. In short, this upgrade will allow RCRMC to improve patient care and safety.

This upgrade will allow RCRMC to provide and bill for new services, such as, but not limited to:

1. Cerebral Angiogram
2. Carotid CT Angiography (CTA)
3. Abdominal CTA
4. Thoracic CTA
5. Femoral Run off
6. Coronary Angiography
7. Multi Planar Reformats for each exam

**PRICE REASONABLENESS:**

The County received maximum discount for the purchase by being a member of Group Purchasing Organization (GPO) Med Assets, a hospital group purchasing organization that contracts with hospital capital equipment manufacturers on behalf of more than 400 hospitals. The County received discounts equal to comparable customers. This discount represents a 20% savings.

In addition, Philips is offering a promotional discount of \$155,687.90, or 11.8% for a total savings of approximately 31%.

**FINANCIAL IMPACT:**

A portion of the cost for this purchase will be provided from the Special Distribution grant awarded to RCRMC by the Morongo Band of Mission Indians and the balance from RCRMC Enterprise Funds.

**CONCUR/EXECUTE:** County Purchasing

DB:DI:sg