

**SUBMITTAL TO THE BOARD OF SUPERVISORS
COUNTY OF RIVERSIDE, STATE OF CALIFORNIA**

810



FROM: Riverside County Regional Medical Center

SUBMITTAL DATE:
SEPTEMBER 14, 2006

SUBJECT: PURCHASE OF AN UPGRADED AND EXPANSION OF LAPAROSCOPIC VIDEO SYSTEM AND ACCESSORIES WITHOUT SEEKING COMPETITIVE BIDS AS A SOLE SOURCE FOR THE RIVERSIDE COUNTY REGIONAL MEDICAL CENTER.

RECOMMENDED MOTION: That the Board of Supervisors:

Receives and files notice of the proposed purchase of an upgraded and expansion of laparoscopic video system, without securing competitive bids, in accordance with Ordinance No. 459.4, in the amount of \$384,100, to ACMI Circon Corporation, pursuant to the Purchasing Agent approving this purchase on behalf of the County.

BACKGROUND: The current laparoscopic scopes and video camera equipment in use at Riverside County Regional Medical Center (RCRMC) Operating Room is from ACMI Circon. The current equipment was obtained through competitive bids and for standardization and patient safety, RCRMC is requesting to upgrade and expand the current system that was originally approved for purchase by the Board of Supervisors on August 15, 2000, agenda item 3.54. This upgrade will produce the following benefits: less invasive procedures, decrease duration of procedures while increasing the number of procedures that can be performed.

Douglas D. Bagley

Douglas D. Bagley, Hospital Director

FINANCIAL DATA	Current F.Y. Total Cost:	\$ 384,100.00	In Current Year Budget:	YES
	Current F.Y. Net County Cost:	\$	Budget Adjustment:	NO
	Annual Net County Cost:	\$	For Fiscal Year:	06/07

SOURCE OF FUNDS: ENTERPRISE FUND	Positions To Be Deleted Per A-30	<input type="checkbox"/>
	Requires 4/5 Vote	<input type="checkbox"/>

C.E.O. RECOMMENDATION:

APPROVE

County Executive Office Signature

Delia Courayer

COUNTY OF RIVERSIDE
RECEIVED
OFFICE EXECUTIVE

Prev. Agn. Ref.:

District:

Agenda Number:

3.34

Purchasing: *M. [Signature]* Assistant Director
 Departmental Concurrence
 Dep't Recomm.: Consent Policy
 Per Exec. Ofc.: Consent Policy

**SUBJECT: PURCHASE OF AN UPGRADED AND EXPANSION OF Page 2
LAPAROSCOPIC VIDEO SYSTEM AND ACCESSORIES WITHOUT SEEKING
COMPETITIVE BIDS AS A SOLE SOURCE FOR THE RIVERSIDE COUNTY
REGIONAL MEDICAL CENTER.**

JUSTIFICATION:

When the laparoscopic equipment was originally purchased the general surgery services was the sole user of the equipment. Currently, laparoscopic services are being provided by orthopedics, general surgery, ob/gyn, urology, pediatrics and vascular services. Upgrading and adding to our current ACMI Circon equipment will assist the operating room to keep pace with laparoscopic demands, maintain standardization of the laparoscopic equipment and instrumentation, while accomplishing this in the most cost effective way.

PRICE REASONABLENESS:

The County received maximum discount for the purchase by being a member of Novation/HPPI GPO, a hospital group purchasing organization that contracts with hospital capital equipment manufacturers on behalf of more than 400 hospitals. The County received discounts equal to comparable customers.

FINANCIAL IMPACT:

All costs for this purchase will be provided for by RCRMC enterprise fund.

CONCUR/EXECUTE:

County Purchasing Agent.



Memorandum

September 14, 2006

To: Riverside County Board of Supervisors

From: Douglas D. Bagley, Chief Executive Officer
Riverside County Regional Medical Center

Via: Riverside County Purchasing Agent

Subject: **Sole Source Procurement: Request for Laparoscopic Video System with Accessories**

The below information is provided in support of my Department requesting approval for a sole source. Please note that outside of a duly declared emergency, the time to develop a statement of work or specifications is not in itself justification for sole source.

Supply/Service being requested: **Upgraded and expansion of Laparoscopic Video System with Accessories**

Supplier being requested: **ACMI Circon**

Alternative suppliers that can or might be able to provide supply/service: **Linvatec, Smith & Nephew**

Extent of market search conducted: **Internet, Supplier List**

Unique features of the supply/service being requested from this supplier, which no alternative supplier can provide: **Current equipment needs to be upgraded and expanded. In order to standardize both the Clinics and the Operating Room, the current vendor (ACMI) was obtained through competitive bids and approved by the Board on August 15, 2000, agenda item 3.54.**

Reasons why my department requires these unique features and what benefit will accrue to the county: **When the laparoscopic equipment was originally purchased the general surgery service was the sole user of the equipment. Currently, laparoscopic services are being provided by orthopedic, general surgery, ob/gyn, urology, pediatrics, and vascular services. Upgrading and adding to our current ACMI Circon equipment will assist the operating room to keep pace with laparoscopic demands, maintain**

standardization of the laparoscopic equipment and instrumentation, while accomplishing this in the most cost effective way.

Price Reasonableness: **The County is receiving a 35% discount off a retail list price. The vendor certifies that the County is receiving the highest discount on the purchase of equipment and accessories for a hospital of its size.**

Does moving forward on this product or service further obligate the county to future similar contractual arrangements? **No**

Douglas W. Bagley
Department Head Signature

9/18/06
Date

Purchasing Department Comments:

Approve

Approve with Condition/s

Disapprove

[Signature]
Purchasing Agent

9-22-06
Date

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