

**SUBMITTAL TO THE BOARD OF SUPERVISORS  
COUNTY OF RIVERSIDE, STATE OF CALIFORNIA**

249



**FROM:** Riverside County Information Technology (RCIT)

**SUBMITTAL DATE:**

October 10, 2006

**SUBJECT: AMEND THE SERVICE PURCHASE ORDER CONTRACT WITH VivaUSA, A COUNTY APPROVED VENDOR, TO PROVIDE APPLICATION AND DATABASE RESOURCE SERVICES**

**RECOMMENDED MOTION:** Move that the Board of Supervisors:

1. Approve the amendment to the professional service agreement with VivaUSA in the maximum annual amount of \$400,000 for three (3) years, renewable in one-year increments, and;
2. Authorize the Purchasing Agent to sign amendments and exercise renewal options for an amount not to exceed the contract maximum.

**BACKGROUND:** VivaUSA Corporation has been providing information technology consulting services for software development of County Enterprise Applications (OASIS Data Warehouse, Sheriff Data Warehouse, and IVR) as a contractor to Riverside County Information Technology (RCIT). VivaUSA provides subject matter experts to augment RCIT staff and meet the County's enterprise projects technology needs.

(Continued on Page 2)

**Purchasing: [Signature]**  
Director

Departmental Concurrence

FORM APPROVED  
COUNTY COUNSEL

OCT 30 2006

[Signature]  
MATTHEW W. FRYMIRE  
Chief Information Officer

<b>FINANCIAL DATA</b>	Current F.Y. Total Cost:	\$ 400,000	In Current Year Budget:	Yes
	Current F.Y. Net County Cost:	\$ 0	Budget Adjustment:	No
	Annual Net County Cost:	\$ 0	For Fiscal Year:	06/07

<b>SOURCE OF FUNDS:</b> ISF Rates	<b>Positions To Be Deleted Per A-30</b>	<input type="checkbox"/>
	<b>Requires 4/5 Vote</b>	<input type="checkbox"/>

**C.E.O. RECOMMENDATION:**

**APPROVE**

[Signature]

**County Executive Office Signature**

Consent  
 Policy  
  
 Consent  
 Policy  
  
 Dept't Recomm.:  
 Per Exec. Ofc.:

SOURCE - 1 VN 11: 31  
 CLERK COUNTY OF RIVERSIDE  
 RECEIVED RIVERSIDE COUNTY

**Prev. Agn. Ref.:** 3.31 Dated 9/28/04 | **District:** All | **Agenda Number:**

**3 . 27**

**BOARD OF SUPERVISORS**

**FORM 11: AMEND THE SERVICE PURCHASE ORDER CONTRACT WITH VivaUSA, A COUNTY APPROVED VENDOR, TO PROVIDE APPLICATION AND DATABASE RESOURCE SERVICES**

**PAGE 2**

**BACKGROUND (Continued)**

Upon completion of the project development and maintenance, the Contractor transfers to RCIT staff post production support and training. Furthermore, VivaUSA provides the combination of services necessary to assist in the implementation of the resulting upgraded system, while insuring the integrity of converted data and a stable production system.

**PRICE REASONABLENESS**

Pricing of the services offered by VivaUSA has been determined to be fair and reasonable by competition through a formal Request for Proposal effort by the Purchasing Department. In 2004, the Purchasing Department issued a formal RFP to establish contracts for various IT functions to supplement existing County staff for specific projects or in areas of expertise. Task descriptions were provided by RCIT to meet the needs of the most common requirements anticipated for the County. This RFP resulted in the establishment of contracts with 14 different vendors in order to provide a mix of services and skills and to insure personal availability. Per specification outlined in the RFP, these contracts are renewable annually for up to 5 years and require Board approval whenever a specific project exceeds \$100,000 in the fiscal year. Of some 14 vendors selected to receive awards for consulting services, VivaUSA's Systems Administrator's hourly rate is \$60, as opposed to the competing vendor's quotes of an average hourly rate of \$85. VivaUSA's performance provided to the County, proved their ability to meet and exceed the requirements set forth by RCIT. Based on this, the price is deemed to be fair and reasonable.