

**SUBMITTAL TO THE BOARD OF SUPERVISORS
COUNTY OF RIVERSIDE, STATE OF CALIFORNIA**

663



FROM: Riverside County Regional Medical Center

SUBMITTAL DATE:
November 21, 2006

SUBJECT: THE PURCHASE OF A JACKSON ORTHOPEDIC AND IMAGING TABLE SYSTEM WITHOUT SEEKING COMPETITIVE BIDS AS A SOLE SOURCE FOR THE RIVERSIDE COUNTY REGIONAL MEDICAL CENTER

RECOMMENDED MOTION: That the Board of Supervisors:

Receive and file notice of the proposed purchase of a Jackson Orthopedic and Imaging Table System without seeking competitive bids, in accordance with Ordinance No. 459.4, in the amount of \$132,581, to Orthopedic Systems, Inc. (OSI), pursuant to the Purchasing Agent approving this purchase on behalf of the County.

BACKGROUND: OSI is the only manufacturer of an advanced specialized orthopedic and imaging table system. Riverside County Regional Medical Center (RCRMC) has seen increased patient services with the rapid growth of the community and is receiving and treating patients with more severe traumas and complex cases. RCRMC's highly trained physicians require specialized tables and equipment to treat pelvic traumas and perform complex spinal surgeries. The Jackson Orthopedic and Imaging Table provides the most advanced technology for positioning patients during orthopedic and spinal surgeries and allows surgeons to obtain necessary radiology views without difficulty.

(Continued on Page 2)

Douglas D. Bagley

Douglas D. Bagley, Hospital Director

FINANCIAL DATA	Current F.Y. Total Cost:	\$ 132,581	In Current Year Budget:	YES
	Current F.Y. Net County Cost:	\$	Budget Adjustment:	NO
	Annual Net County Cost:	\$	For Fiscal Year:	06/07

SOURCE OF FUNDS: ENTERPRISE FUND	Positions To Be Deleted Per A-30	<input type="checkbox"/>
	Requires 4/5 Vote	<input type="checkbox"/>

C.E.O. RECOMMENDATION:
APPROVE

County Executive Office Signature *Debra Cournoyer*

Prev. Agn. Ref.:

District:

Agenda Number:

3 . 18

Reviewed by
CIP TEAM

Departmental Concurrence

Purchasing: *[Signature]*
Assistant Director

Policy

Consent

Dep't Recomm.:
Per Exec. Ofc.:

RECEIVED STATE OF CALIFORNIA
MAY 11 12

SUBJECT: PURCHASE OF A JACKSON ORTHOPEDIC AND IMAGING TABLE SYSTEM WITHOUT SEEKING COMPETITIVE BIDS AS A SOLE SOURCE FOR THE RIVERSIDE COUNTY REGIONAL MEDICAL CENTER

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BACKGROUND (CONTINUED):

The table assists in the evaluation of highly complex traumas involving pelvic, acetabular and fixation fractures in the positioning which causes less trauma to surrounding tissue of the patient. The table will also assist in scoliosis surgeries on young children. All patients will benefit from the advanced technology with reduced operating room and recovery times.

JUSTIFICATION:

OSI is the only manufacturer of this table and no other vendor can provide this specialized orthopedic table system. The Jackson Orthopedic and Imaging Table is the community standard and is Food and Drug Administration (FDA) approved.

PRICE REASONABLENESS:

OSI does not have Governmental pricing or Group Purchasing (GPO) agreements. They have certified that the price offered the County is the lowest price offered any comparable customers. The County has compared the price offered to prices paid by other area hospitals, including San Bernardino County's Arrowhead Hospital and found the pricing consistent. The County did receive special discounts in the shipping and delivery costs.

FINANACIAL IMPACT:

All costs for this purchase will be provided from RCRMC Enterprise Funds.

REVIEW/APPROVAL:

The proposed procurement was reviewed by the County Purchasing Agent.



Memorandum

November 22, 2006

To: Riverside County Board of Supervisors

From: Douglas D. Bagley, Chief Executive Officer
Riverside County Regional Medical Center

Via: Riverside County Purchasing Agent

Subject: **Sole Source Procurement: Request for Jackson Orthopedic and Imaging Table System**

The below information is provided in support of my Department requesting approval for a sole source. Please note that outside of a duly declared emergency, the time to develop a statement of work or specifications is not in itself justification for sole source.

Supply/Service being requested: **Purchase of a specialized advanced surgical table for Spinal and Orthopedic Surgery.**

Supplier being requested: **OSI (Orthopedic Systems, Inc.)**

Alternative suppliers that can or might be able to provide supply/service: **OSI is the only manufacturer of this table. No other vendor can provide this specialized table system.**


Extent of market search conducted: **Internet, Suppliers List**

Unique features of the supply/service being requested from this supplier, which no alternative supplier can provide: **Please see below.**

Reasons why my department requires these unique features and what benefit will accrue to the county: **This table will be used on orthopedic trauma, pediatric and adult spine patients. This table will allow for multiple X Ray views to be taken from the opposite side of the patient (i.e., inlet, outlet and Judet), as well as allow for the entire surgical area to be viewed in one X-ray picture. This table will also improve the positioning of the pediatric scoliosis patient, and improve the fixation and repair of complex hip fractures. Finally, use of this table will reduce the amount of Operating and Recovery Room time, including reducing exposure to radiation for the patient and staff in the operating room.**

Price Reasonableness: **Orthopedic Systems, Inc. (OSI) does not currently negotiate with GPO's, but did discount their shipping costs. Anticipated increase of pricing will be effective 11/30/06 in the range of 5-10%.**

Does moving forward on this product or service further obligate the county to future similar contractual arrangements? **NO**



Department Head Signature

11-22-06

Date

Purchasing Department Comments:

Approve

Approve with Condition/s

Disapprove



Purchasing Agent

11-27-06

Date