

**SUBMITTAL TO THE BOARD OF SUPERVISORS  
COUNTY OF RIVERSIDE, STATE OF CALIFORNIA**

244



**SUBMITTAL DATE:**  
12/21/06

**FROM:** Bob Doyle, Sheriff-Coroner-PA

**SUBJECT:** Approval of Tiburon, Inc. as a Sole Source Provider of a Software Upgrade for the Records Management System (RMS).

**RECOMMENDED MOTION:** Move that the Board of Supervisors:

1. Authorize the County Purchasing Agent to purchase a software upgrade from Tiburon, Inc. for the Records Management System, for an approximate cost of 1.95 million dollars, without securing competitive bids, in accordance with Ordinance 459.4.
2. Approve and direct the Auditor-Controller to make the budget adjustments on the attached Schedule A.

**BACKGROUND:** Tiburon, Inc. has been our contracted vendor for software for the Records Management System (RMS) since 1996. The current RMS software was implemented on February 22, 1999. The software for RMS provides the ability to store information concerning crime reports, field investigations, and warrants. RMS also provides for State reporting and access to California Law Enforcement Telecommunications System (CLETS) services.

BR 07-054 (Continued on Page 2)

*Janis K. Coakley for*  
Bob Doyle, Sheriff-Coroner-PA

|                       |                               |             |                         |            |
|-----------------------|-------------------------------|-------------|-------------------------|------------|
| <b>FINANCIAL DATA</b> | Current F.Y. Total Cost:      | \$1,944,370 | In Current Year Budget: | No         |
|                       | Current F.Y. Net County Cost: | \$1,944,370 | Budget Adjustment:      | Yes        |
|                       | Annual Net County Cost:       | \$0         | For Fiscal Year:        | FY 2006-07 |

|  |                                  |                                     |
|--|----------------------------------|-------------------------------------|
| <b>SOURCE OF FUNDS: Contingency (Sheriff's Budget Savings Retention Plan FY 05-06)</b> | Positions To Be Deleted Per A-30 | <input type="checkbox"/>            |
|  | Requires 4/5 Vote                | <input checked="" type="checkbox"/> |

**C.E.O. RECOMMENDATION:**

**APPROVE**

*Sra Brandt*

**County Executive Office Signature**

FISCAL PROCEDURES APPROVED  
 ROBERT E. BYRD, Auditor-Controller  
 BY *Avu Mayo* 1/23/07 Deputy  
 DEPT Departmental Concurrence  
 Purchasing: *[Signature]* Assistant Director  
 Dep't Recomm.:  Consent  Policy  
 Per Exec. Ofc.:  Consent  Policy

500 J 7th St Wm 11: P3  
 RECEIVED BIAERIDE COUNTY

**Prev. Agn. Ref.:** | **District: All** | **Agenda Number:**

3 . 40

## **Approval of Tiburon, Inc. as a Sole Source Provider BR 07-054 Page 2**

Tiburon has customized their software package to meet the special needs of a large County. Special customizations include a warrant application and searches for names and locations. The firm has also developed interfaces with the State (AFIS) fingerprint system, our Jail system, our CAD system and with the Courts, so that we can receive warrants and warrant recalls electronically.

The Sheriff's Department, as the law enforcement agency for the County, requires features that are not available in the public safety vendor's baseline packages. Due to the complexities of the Sheriff's records management responsibilities to the unincorporated areas as well as contract cities, and Tiburon's special customizations, any new vendor would have to redevelop the customized interfaces at a high cost and would face an increased time for implementation. Since Tiburon has already done the development work, they are able to bring our current system forward to their latest version of software quickly and at a low cost. Due to the proprietary nature of the software, no other vendor would be able to utilize the customizations and interfaces that Tiburon has already developed.

The current system must be upgraded before 2009 to avoid duplication of file and identification numbers. Tiburon will need a minimum of an 18 month lead time to successfully complete the upgrade prior to the 2009 deadline.

### **Price Reasonableness:**

The Sheriff's Department reviewed through demonstration and documentation the following vendor packages: New World Systems, NetRMS (Motorola), Sapphire Technologies, Enforsys, Versaterm, Integraph, Visionnaire, Vision, and Cyrun. The price for Tiburon to upgrade their latest version and to bring forward their customizations and interfaces as an upgrade under our current maintenance agreement is approximately 1.9 million. For any other vendor to bring their baseline packages and develop the customization and interfaces would cost between 4 and 7 million dollars.

The County will be able to recoup approximately 61% of any incremental on-going operating costs associated with the upgrade through the Sheriff's charges to outside governmental agencies and contract cities for their use of the system.

## Schedule A

### Increase Appropriations:

|                         |                                  |                    |
|-------------------------|----------------------------------|--------------------|
| 10000-2500200000-524680 | Consultants Computer/Programming | \$1,615,250        |
| 10000-2500200000-546080 | Equipment-Computers              | 48,000             |
| 10000-2500200000-546280 | Equipment-Software               | <u>281,120</u>     |
|                         | <b>Total</b>                     | <b>\$1,944,370</b> |

### Decrease Appropriations:

|                         |                                |             |
|-------------------------|--------------------------------|-------------|
| 10000-1109000000-581000 | Appropriations for Contingency | \$1,944,370 |
|-------------------------|--------------------------------|-------------|

Date: 12/13/06  
From: \_\_\_\_\_ Department/Agency: Sheriff  
To: Board of Supervisors  
Via: Purchasing Agent  
Subject: Sole Source Procurement; Request for

The below information is provided in support of my Department requesting approval for a sole source. Outside of a duly declared emergency, the time to develop a statement of work or specifications is not in itself justification for sole source.

Supply/Service being requested:

***Provide software for Records Management System (RMS). Provides ability to store information concerning crime reports, field investigations, and warrants. Handles State reporting and access to CLETS.***

Supplier being requested: Tiburon, Inc.

Alternative suppliers that can or might be able to provide supply/service:

***Multiple Vendors***

Extent of market search conducted:

***Reviewed through demonstration and documentation the following vendor packages: New World Systems, NetRMS ( Motorola), Sapphire Technologies, Enforsys, Versaterm, Integraph, Visionnaire, Vision, and Cyrun.***

Unique features of the supply/service being requested from this supplier, which no alternative supplier can provide:

***Tiburon is our current provider and has customized the package to meet the special needs that a large County has. These include a customized warrant application and customized searches for names and locations. They have developed interfaces with the State (AFIS) fingerprint system, our Jail system, our CAD system, and with the Courts so that we can receive warrants and warrant recalls electronically.***

Reasons why my department requires these unique features and what benefit will accrue to the county:

***The Sheriff's Department, as the law enforcement agency for the County requires features that are not available in the public safety vendor's baseline packages. Because of the complexity of being responsible for the unincorporated areas as well as contract cities, of being the warrant repository for all of Riverside County, and because of being the responsible party for providing CLETS, the State criminal history system,***

*to all of Riverside County, special customizations are required to allow us to function efficiently. Any new vendor would have to make these changes at a high cost and would increase the time for implementation. Because Tiburon has already done this development, they are able to bring this forward to work with their latest version of their software quickly and at a low cost. Because of the proprietary nature of the software, no other vendor would be able to utilize the customizations and interfaces that Tiburon has already developed.*

Price Reasonableness:

*The price for Tiburon to upgrade to their latest version and to bring forward the customizations and interfaces, as an upgrade under our current maintenance agreement is \$1.9 million. For any other vendor to bring in their baseline packages and develop the customizations and interfaces would cost between \$4 and 7 million.*

Does moving forward on this product or service further obligate the county to future similar contractual arrangements?

*No, the County could develop an RFP and seek proposals from vendors to provide the necessary services in the future.*

*Janis K Coakle* *1/18/07*  
\_\_\_\_\_  
Department Head Signature Date

Purchasing Department Comments:

Approve      Approve with Condition/s      Disapprove  
*[Signature]* *1-22-06*  
\_\_\_\_\_  
Purchasing Agent Date

**FORM 11 Review – Riverside County Information Technology**

**SUBJECT: Sheriff Records Management System Upgrade**



**Review Date: January 22, 2007**

- Conforms/meets County technology standards*
- Outside County technology standards*
- Outside County technology standards - compatible with standards*
- Standards do not exist for this County Technology*

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**Comments:**

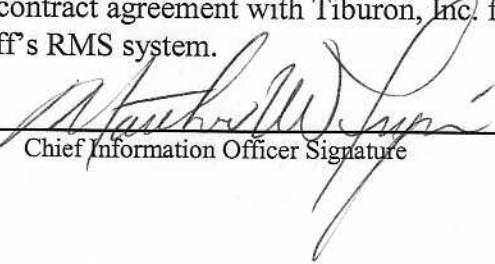
The current version of the Sheriff Records Management System developed by Tiburon, Inc. has been in place for a number of years, and must be upgraded to expand a number of key fields to avoid duplication of records. The architecture of the upgraded system complies with County Standard server and database platforms as defined by the Departmental Technology Standards Committee.

The project will be coordinated and overseen by Sheriff staff. The role of RCIT was to ensure compliance County technology standards and viability of the technology.

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**CIO RECOMMENDATION:**

We concur with the contract agreement with Tiburon, Inc. for the software and technical support to upgrade the Sheriff's RMS system.

  
\_\_\_\_\_  
Chief Information Officer Signature

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RIVERSIDE COUNTY