

447

**SUBMITTAL TO THE BOARD OF SUPERVISORS  
COUNTY OF RIVERSIDE, STATE OF CALIFORNIA**



**FROM:**

Fire

**SUBMITTAL DATE:**

February 6, 2007

**SUBJECT:** Sole Source Purchase of Technical Rescue Training Equipment and Trailer from Paratech Incorporated.

**RECOMMENDED MOTION:** Move that the Board of supervisors authorize the purchase of the Special Rescue Tender Trailer and Equipment from the Paratech Corporation in the amount of \$48,594 without seeking competitive bids, in accordance with Ordinance 459.4

**BACKGROUND:** The Riverside County Fire Department (Fire) currently utilizes an integrated collection of rescue products from the Paratech Corporation for use within the technical rescue program. These products help the Department meet its emergency mission in trench rescue, vehicle extrication, physical impingement, building collapse and rope rescue.

*M. Woodruff*  
PURC. 177AS IN 9  
Department Concurrence

*[Signature]*  
John R. Hawkins, County Fire Chief

<b>FINANCIAL DATA</b>	Current F.Y. Total Cost:	\$48,594.00	In Current Year Budget:	Yes
	Current F.Y. Net County Cost:		Budget Adjustment:	No
	Annual Net County Cost:		For Fiscal Year:	N/A

<b>SOURCE OF FUNDS:</b>	Positions To Be Deleted Per A-30	<input type="checkbox"/>
	Requires 4/5 Vote	<input type="checkbox"/>

**C.E.O. RECOMMENDATION:**

**APPROVE**

County Executive Office Signature *[Signature]*

- Dept't Recomm.:  Consent  Policy
- Per Exec. Ofc.:  Consent  Policy

Prev. Agn. Ref.:  District: All | Agenda Number:

RECEIVED RIVERSIDE COUNTY

3.67

**TO:** BOARD OF SUPERVISORS      **DATE:** February 6, 2007

**SUBJECT:** SOLE SOURCE PURCHASE OF      **PAGE: 2**  
Paratech Rescue Trailer

**BACKGROUND (continued):**

Fire's established relationship with Paratech has enabled it to create a solid foundation for the use of Technical Rescue Equipment to enhance public safety within Riverside County. There are approximately 50 sets of miscellaneous equipment throughout the County. The interoperability of equipment is of vital importance in emergency response.

Fire has a continuing need to provide rescue training to members of the rapidly growing Department. Currently, Rescue Equipment is borrowed from in service fire companies creating a diminished response capability. It is essential and OSHA mandated for personnel to be trained on the actual equipment provided to rescuers.

This Special Rescue Tender Trailer includes all the necessary equipment to train staff, would allow the department to take the complete training system to where needed in the County, and eliminate the need to borrow equipment from in service fire companies.

**PRICE REASONALBENESS:** The list price for the equipment excluding the trailer is \$82,634.00. Paratech offered the County a demo unit available for a price of \$48,594. This special discounted pricing is made available by Paratech with the intent it will be used primarily for training.

Date: January 4, 2007  
From: John R. Hawkins Department/Agency: Fire  
To: Board of Supervisors  
Via: Purchasing Agent  
Subject: Sole Source Procurement; Request Training Rescue Equipment

The below information is provided in support of my Department requesting approval for a sole source. Outside of a duly declared emergency, the time to develop a statement of work or specifications is not in itself justification for sole source.

**Supply/Service being requested:**

Technical Rescue Equipment Trailer contained within the Special Mission Tender.

**Supplier being requested:**

Paratech Corporation.  
P.O. Box 1000  
Frankfort, IL 60423  
Tel: (815) 469-3911

**Alternative suppliers that can or might be able to provide supply/service:**

None, the Department currently uses Paratech Rescue Equipment. The equipment is proprietary and does not interface with other rescue components.

**Extent of market search conducted:**

None, See below

**Unique features of the supply/service being requested from this supplier, which no alternative supplier can provide:**

Equipment used by the Department in Technical Rescue is specific to the manufacturer. Most equipment is not interchangeable. It is not possible to train on the use of specific equipment, using another manufacturers product. OSHA mandates employees be trained within manufacturer's specifications for each tool they are required to use.

**Reasons why my department requires these unique features and what benefit will accrue to the county:**

Fire is requesting this equipment in order to provide training for equipment currently in use within the Departments Inventory of Rescue Equipment. This equipment will enhance the Fire Departments emergency response capabilities through increased


training. Having dedicated equipment for training will negate the practice of borrowing rescue equipment from in service companies.

**Price Reasonableness:**

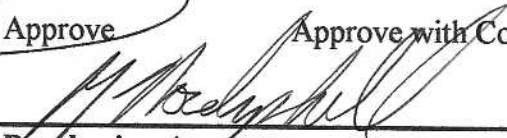
The list price for the equipment excluding the trailer is \$82,634.00. The Trailer value is estimated at \$3,895. Paratech has quoted a combined price of \$48,594 which is over a 40% discount. This special discounted pricing is made available by Paratech with the intent it will be used primarily for training. This discount is only being offered to Training Section and is a special discount.

**Does moving forward on this product or service further obligate the county to future similar contractual arrangements?**

No

  
\_\_\_\_\_  
**Department Head Signature** 2/15/07  
\_\_\_\_\_  
**Date**

Purchasing Department Comments:

Approve       Approve with Condition/s       Disapprove  
  
\_\_\_\_\_  
**Purchasing Agent** 2/15/07  
\_\_\_\_\_  
**Date**