

**SUBMITTAL TO THE BOARD OF SUPERVISORS  
COUNTY OF RIVERSIDE, STATE OF CALIFORNIA**

488



**FROM:** Riverside County Regional Medical Center

**SUBMITTAL DATE:**  
01/29/07

**SUBJECT: APPROVE THE AGREEMENT BETWEEN CARDIO VASCULAR PLUS AND RIVERSIDE COUNTY REGIONAL MEDICAL CENTER (RCRMC)**

**RECOMMENDED MOTION:** That the Board of Supervisors:

- 1) Approve the professional service agreement with Cardio Vascular Plus for an amount not to exceed \$180,000 annually; and
- 2) Authorize the Chairman of the Board to execute the agreement on behalf of the County; and
- 3) Authorize the Director of Purchasing to sign amendments and exercise renewal options for up to four (4) additional one-year increments for an amount not to exceed the contract maximum.

**BACKGROUND:** RCRMC surgeons require an experienced surgical blood recovery contractor to provide specially trained technicians and equipment for the estimated 250 to 300 patient procedures required annually. Cardio Vascular Plus has been the contracted provider for this service, since May 2002. On November 15, 2006, RCRMC and County Purchasing issued the formal request for proposal number MCARC030, to research the market again and secure a qualified surgical blood recovery service at the most economical cost.

FORM APPROVED  
COUNTY COUNSEL

FEB 15 2007

DB/cm

BY

Douglas D. Bagley, Hospital Director

**FINANCIAL DATA**

Current F.Y. Total Cost:	\$ 75,000.00	In Current Year Budget:	Yes
Current F.Y. Net County Cost:	0	Budget Adjustment:	No
Annual Net County Cost:	0	For Fiscal Year:	06/07

**SOURCE OF FUNDS:** Hospital Enterprise Fund

Positions To Be Deleted Per A-30	<input type="checkbox"/>
Requires 4/5 Vote	<input type="checkbox"/>

**C.E.O. RECOMMENDATION:**

APPROVE

County Executive Office Signature

01:11:18  
RECEIVED RIVERSIDE COUNTY

- Policy
- Consent
- Per Exec. Ofc.

Prev. Agn. Ref.: **ATTACHMENTS FILED WITH THE CLERK OF THE BOARD** District: Agenda Number:

3.71

Purchasing: Assistant Director

Departmental Concurrence

**SUBJECT: APPROVE THE AGREEMENT BETWEEN CARDIO VASCULAR PLUS AND RCRMC**

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**BACKGROUND (Continued):**

The request for proposal was sent to four potential contractors and advertised on the Riverside County Purchasing Web Site. Three proposals were received and thoroughly reviewed for their qualifications, experience and ability to perform the specialized service. The evaluation team was made up of the Operating Room Manager, the Emergency Room Manager and other staff members working in those areas at RCRMC. Cardio Vascular Plus was identified as the most responsive and responsible contractor meeting all the qualifications set in the request for proposal.

**PRICE REASONABLENESS:**

Of the three proposals received, the technician hourly rates offered ranged from \$48.00 per hour to \$55.75 per hour. Cardio Vascular offered the lowest technician rate of \$48.00 per hour. The proposed basic rates for the procedure including equipment ranged from \$175.00 to \$450.00 per patient procedure with Cardio Vascular's cost the lowest at \$175.00 per procedure.

Additional services and product offered by Cardio Vascular along with the lowest cost for the comparable services made this contractor's proposal the best value for all the required services.

**FINANCIAL IMPACT:** The current fiscal year total cost is based on five months of service in the amount of \$75,000. Subsequent contract fiscal year renewals shall not exceed \$180,000 annually.

**REVIEW/APPROVAL:**

Purchasing and County Counsel concur with this request.