

BOARD OF SUPERVISORS

**FORM 11: APPROVE THE AGREEMENT FOR LOCUM TENENS SERVICES WITH
JCNATIONWIDE AND RESOURCES ON CALL FOR THE HUMAN RESOURCE
DEPARTMENT**

PAGE 2

BACKGROUND CONTINUED: On April 26, 2005, the Board had approved professional service agreements (Item 3.15) on behalf of the Human Resources Department and Purchasing Department. The original agreements with Resources On-Call and JCNationwide provided for the annual aggregate amount of \$1,000,000, for three (3) years, renewable in one-year increments and authorized the Purchasing Agent to sign amendments and exercise renewal options for an amount not to exceed the contract maximum. JCNationwide was recently acquired by Jackson & Coker and they responded to the below referenced RFP.

Since the two existing providers have not been able to supply the County with sufficient staffing levels, especially in the desert region, the Human Resources and Purchasing Departments issued an additional formal Request for Proposal (RFP) to secure additional locum tenens services at the most economical rates. An evaluation team consisting of members from the Human Resources, Mental Health, Public Health and Purchasing Department evaluated the proposals. The evaluation was based on several factors: price reasonableness, experience, professional staff availability, references and overall cost to the County. In addition to providing resources to fill immediate needs, locum tenens usage also provides an opportunity to hire the contractor's employee into regular positions to meet long term service needs.

PRICE REASONABLENESS: The RFP was sent to 7 potential bidders and advertised on the Internet with four responses received. One proposal was deemed non-responsive, because they only offer travel nurse services and did not provide Psychiatrists and Physicians. The rates quoted for the remaining three responsive bidders ranged from \$92.00 to \$139.00 with rates varying by position. The rates offered by the one remaining existing contractor, Resources On - Call also fall within this range.

Since no one provider is the lowest price for all positions, the availability of the provider's staff varies from day-to-day, and the number and type of positions required by TAP fluctuates, we request that the previously approved aggregate amount of \$1,000,000 to be utilized as required between all vendors. TAP will utilize the lowest cost provider with available staff as each need arises and desires to conduct business with any vendor who is responsive in meeting our Department's needs. All expenditures for locum tenens services will be billed directly to the using departments, with no markup or fee from TAP.

With the renewed contract with Resources On Call and the new contracts for Comp Health, Jackson & Coker and Staff Care the County may hire the employee into a regular, Per Diem, or temporary position with no further obligation to the contractor and without liability for additional fees once the locum tenens' employee has worked for a minimum of 13 weeks (520 hours). This option was exercised in 2005, when the Mental Health Department hired two Psychiatrists into regular County positions after working 13 weeks for the contractor.

Form 11 Attachment A Contract/Lease/Purchase Summary Data

- | | | |
|---|---|---|
| <input checked="" type="checkbox"/> Contract | <input type="checkbox"/> Lease | <input type="checkbox"/> Purchase |
| <input type="checkbox"/> Approval/Renewal | <input type="checkbox"/> Approval/Renewal | <input type="checkbox"/> Sole Source |
| <input type="checkbox"/> Sole Source | <input type="checkbox"/> Multi-Year Lease | <input type="checkbox"/> Other Than Low Bid |
| <input type="checkbox"/> Personal Services | <input type="checkbox"/> Equipment | <input type="checkbox"/> Change Order |
| <input type="checkbox"/> Independent Contractor | <input type="checkbox"/> Real Property | |
| <input type="checkbox"/> Other than low Bid | <input type="checkbox"/> Change Order | |
| <input type="checkbox"/> Change Order | | |

User Department:	Human Resources
-------------------------	------------------------

Vendor/Lessor Name:	Comp Health, Jackson & Coker and Staff Care
----------------------------	--

Vendor/Lessor Location:	Alpharetta, GA, Salt Lake City, UT
--------------------------------	---

Selection Committee Member Names (RFP's Only) Tiffany Mendez, Dr. Janis Neuman, Dr. Sadashiv Raja and Mark Whitesell	
Local Preferences Applied: Effectuated Award?	X No X No

Applicable Board Policy # California Code

Comments:

RFQ/RFP Process:

Date Mailed: 5/05/06
Response Date: 6/01/06

of Responses: 4
of Qualified Responses: 3

Bidding Process:

Bid Range: \$92.00 to \$139.00
Local Bid Range: 0

Responsive and
Responsible Bid Range: \$92.00 to \$139.00
(5% maximum preference)
Local Preference FYTD: -0-

Contract/Lease Renewals Only

Proposed Differences

<u>Existing Agreement Items</u>	<u>Proposed Agreement Items</u>
---------------------------------	---------------------------------

1. Rates
2. Terms
3. Conditions
4. Legal Issues
5. Accountability
6. Other

(Continue on blank sheet, if necessary)