

**SUBMITTAL TO THE BOARD OF SUPERVISORS
COUNTY OF RIVERSIDE, STATE OF CALIFORNIA**

517



FROM: Riverside County Regional Medical Center

SUBMITTAL DATE:
April 6, 2007

SUBJECT: PURCHASE OF AUTOMATIC TOURNIQUET SYSTEMS WITHOUT SECURING COMPETITIVE BIDS

RECOMMENDED MOTION: That the Board of Supervisors:

Receives and files notice of the proposed purchase of three (3) Automatic Tourniquet Systems, without seeking competition, in accordance with Ordinance No. 459.4, in the amount of \$31,456.36, to Zimmer Intermed, pursuant to the Purchasing Agent approving this purchase on behalf of the County.

BACKGROUND: Riverside County Regional Medical Center (RCRMC) currently has three (3) Zimmer Intermed Tourniquet Systems in the operating room, which were competitively bid in April 2005. Tourniquet systems are used to temporarily occlude blood flow in a patient's extremities during surgical procedures on those extremities. As patient census continues to rise and more Orthopedic procedures are performed, three (3) additional tourniquet systems are needed to meet surgical demands. RCRMC is seeking to purchase the Zimmer Intermed Automatic Tourniquet System to ensure safe patient care through standardization of equipment.

(continued on page 2)

Douglas D. Bagley

Douglas D. Bagley, Hospital Director

| | | | | |
|-----------------------|-------------------------------|------|-------------------------|-------|
| FINANCIAL DATA | Current F.Y. Total Cost: | \$ 0 | In Current Year Budget: | YES |
| | Current F.Y. Net County Cost: | \$ | Budget Adjustment: | NO |
| | Annual Net County Cost: | \$ | For Fiscal Year: | 06/07 |

| | | |
|---|----------------------------------|--------------------------|
| SOURCE OF FUNDS: ENTERPRISE FUND | Positions To Be Deleted Per A-30 | <input type="checkbox"/> |
| | Requires 4/5 Vote | <input type="checkbox"/> |

C.E.O. RECOMMENDATION:
APPROVE

County Executive Office Signature *Debra Counger*

Dep't Recomm.: Consent Poli cy
Per Exec. Ofc.: Consent Poli cy

2007-04-06 10:11:53
2007-04-06 10:11:53

Prev. Agn. Ref.: **District:** **Agenda Number:**

3.27

Purchasing Assistant Director

Department of Concurrence

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PRICE REASONABLENESS:

The County received maximum discount for the purchase by being a member of Group Purchasing Organization (GPO) Med Assets, a hospital group purchasing organization that contracts with hospital capital equipment manufacturers on behalf of more than 400 hospitals. The County received discounts equal to comparable customers. This discount represents a 33% savings.

FINANCIAL IMPACT:

Costs for this purchase will be provided from RCRMC Enterprise Funds.

The total cost for the 60-month period ending 2012 is thirty-one thousand four hundred fifty-six dollars and thirty-six cents (\$31,456.36). No costs will be incurred in FY06/07.

CONCUR/EXECUTE: County Purchasing



Memorandum

April 12, 2007

To: Riverside County Board of Supervisors

From: Douglas D. Bagley, Chief Executive Officer
Riverside County Regional Medical Center

Via: Riverside County Purchasing Agent

Subject: **Sole Source Procurement: Request for three (3) Automatic Tourniquet Systems**

The below information is provided in support of my Department requesting approval for a sole source. Please note that outside of a duly declared emergency, the time to develop a statement of work or specifications is not in itself justification for sole source.

Supply/Service being requested: Three (3) Automatic Tourniquet Systems

Supplier being requested: Zimmer Intermed

Alternative suppliers that can or might be able to provide supply/service: None

Extent of market search conducted: Internet Search

Unique features of the supply/service being requested from this supplier, which no alternative supplier can provide: Ability to automatically provide specific recommended tourniquet pressure (RTP) based on physiological characteristics.

Reasons why my department requires these unique features and what benefit will accrue to the county: Standardization of equipment within the operating room environment.

Price Reasonableness: The County received maximum discount for the purchase by being a member of GPO Med Assets, a hospital group purchasing organization that contracts with hospital capital equipment manufacturers on behalf of more than 400 hospitals. The County received discounts equal to comparable customers. This discount represents a 33% savings.

Does moving forward on this product or service further obligate the county to future similar contractual arrangements? The ongoing annual maintenance cost, but that would be true of any equipment purchased.



Department Head Signature

4-18-07

Date

Purchasing Department Comments:

Approve


Purchasing Agent

Approve with Condition/s

Disapprove

4-19-07

Date

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