

**SUBMITTAL TO THE BOARD OF SUPERVISORS  
COUNTY OF RIVERSIDE, STATE OF CALIFORNIA**

404



**FROM:** Riverside County Purchasing and Fleet Services

**SUBMITTAL DATE:**  
6/5/07

**SUBJECT: PURCHASE OF KENWOOD RADIO EQUIPMENT, FROM OTHER THAN THE LOW BID,  
FOR THE RIVERSIDE COUNTY FIRE DEPARTMENT**

**RECOMMENDED MOTION:** That the Board of Supervisors:

1. Receive and file notice of the purchase of Kenwood Radio Equipment, from other than the low bidder, in accordance with Ordinance 459.4, at an additional cost of \$32,874 and,
2. Authorize the Purchasing Agent to purchase with Comtronix of Hemet for a total not to exceed \$1,719,787 over a three year period.

**BACKGROUND:** In October 1995, the Board of Supervisors approved a local vendor preference program. Purchasing issued a formal Request for Quotation FPARC-047 for the Kenwood Radio Equipment on behalf of Riverside County Fire Department. A statement informing bidders of the local preference policy was included in the bid instructions. Bids were sent to seven (7) vendors and four (4) bid responses were received ranging from \$1,686,913 to \$2,039,538. The overall low responsive and responsible bidder was Hi-Desert Communication (San Bernardino) for a total amount of \$1,686,913. The Riverside County local bidder, Comtronix of Hemet (Hemet), was not the lowest responsive and responsible bidder, submitted a bid of \$1,719,787 a comparative difference of \$32,874. This differential is within the five percent approved by the Board.

IT DEPT: *[Signature]*  
Matt Frymire, CIO

Fire Department: *[Signature]*  
John Hawkins, Chief

Departmental Co-ordinator

FORM APPROVED  
COUNTY COUNSEL

9 2007  
*[Signature]*  
NEAL KIPNIS  
FINANCIAL DATA

*[Signature]*  
ROBERT J. HOWDYSHELL, Director  
Purchasing and Fleet Services Dept.

Current F.Y. Total Cost:	\$ 127,000	In Current Year Budget:	Yes
Current F.Y. Net County Cost:	\$ 0	Budget Adjustment:	No
Annual Net County Cost:	\$ 0	For Fiscal Year:	Fy 07/08

<b>SOURCE OF FUNDS:</b> Structural Fire Taxes 58% & Contract Revenue 42%	<b>Positions To Be Deleted Per A-30:</b> <input type="checkbox"/>
	<b>Requires 4/5 Vote:</b> <input type="checkbox"/>

**C.E.O. RECOMMENDATION:** **APPROVE**  
**BY:** *[Signature]*  
Serena Chow

**County Executive Office Signature**

Consent  
 Policy  
 Consent  
 Policy  
 Dep't Recomm.:  
 Per Exec. Ofc.:

**Prev. Agn. Ref.:** | **District:** | **Agenda Number:**

3.24

**Form 11 Attachment  
Contract/Lease/Purchase Summary Data**

- |   |   |  |
|---|---|--|
| <input type="checkbox"/> <b>Contract</b>        | <input type="checkbox"/> <b>Lease</b>     | <input checked="" type="checkbox"/> <b>Purchase</b>    |
| <input type="checkbox"/> Approval/Renewal       | <input type="checkbox"/> Approval/Renewal | <input type="checkbox"/> Sole Source                   |
| <input type="checkbox"/> Sole Source            | <input type="checkbox"/> Multi-Year Lease | <input checked="" type="checkbox"/> Other Than Low Bid |
| <input type="checkbox"/> Personal Services      | <input type="checkbox"/> Equipment        | <input type="checkbox"/> Change Order                  |
| <input type="checkbox"/> Independent Contractor | <input type="checkbox"/> Real Property    |  |
| <input type="checkbox"/> Other than low Bid     | <input type="checkbox"/> Change Order     |  |
| <input type="checkbox"/> Change Order           |   |  |

<b>User Department:</b>	Riverside County Fire Department
-------------------------	----------------------------------

<b>Vendor/Lessor Name:</b>	Comtronix of Hemet
----------------------------	--------------------

<b>Vendor/Lessor Location:</b>	Hemet, CA
--------------------------------	-----------

Selection Committee Member Names (RFP's Only)	
Minority Status:	9 M 9 W 9 DV x None
Local Preferences Applied:	Yes X No
Effected Award?	Yes X No

**Applicable Board Policy # California Code**

**Comments:**

**RFQ/RFP Process:**

Date Mailed: 4/27/07  
 Response Date: 5/11/07  
 # of Responses: 4  
 Responsible Bid Range: \$ 1,686,913  
 Local Preference Award Cost \$32,873 (5% maximum preference)  
 Local Preference FYTD: Cost \$

**Bidding Process:**

Bid Range: \$1,686,913 To: \$ 2,039,538  
 Local Bid Range: \$ 1,719,787 To: \$ 2,039,538  
 Responsive and# of Qualified Responses: 3

**Contract/Lease Renewals Only  
Proposed Differences**

<u>Existing Agreement Items</u>	<u>Proposed Agreement Items</u>
---------------------------------	---------------------------------

1. Rates
2. Terms
3. Conditions
4. Legal Issues
5. Accountability
6. Other

(Continue on blank sheet, if necessary)

**FORM 11 Review – Riverside County Information Technology**

**SUBJECT: Purchase of Kenwood Radio Equipment, From Other Than The Lowest Bid**



**Review Date: June 18, 2007**

- Conforms/meets County technology standards**
- Outside County technology standards**
- Outside County technology standards - compatible with standards**
- Standards do not exist for this County Technology**

---


**Comments:**

The Kenwood Radios being purchased are the same make and model used by CALFIRE today in the CDF VHF network. The radios are narrowband compatible and interoperate with the County's mutual aid channels, therefore enabling continued communications with the Sheriff. It is also anticipated that these radios will remain compatible, when used in the same manner, with the radios that are to be implemented through the PSEC project.

---

**CIO RECOMMENDATION:**

Although there is not a technology standard for VHF radios, the proposed equipment is standard to what Fire is currently using in their vehicles today, and is compatible with County mutual aid channels. The CIO supports this purchase.

  
\_\_\_\_\_  
Chief Information Officer  
Greg Stoddard