

583
**SUBMITTAL TO THE BOARD OF SUPERVISORS
 COUNTY OF RIVERSIDE, STATE OF CALIFORNIA**



FROM: Department of Public Social Services

SUBMITTAL DATE:
 June 9, 2007

SUBJECT: Agreement # CS 3493-00 with Medtox Laboratories, Inc. for Urine Drug Testing and Specimen Collection Services

RECOMMENDED MOTION: That the Board of Supervisors approve and:

- 1) Authorize the Chairman of the Board to sign the attached Agreement # CS 3493-00 between Medtox Laboratories, Inc. and the Department of Public Social Services (DPSS) to provide urine drug testing and specimen collection services for the term July 1, 2007 through June 30, 2008, in the amount of \$240,000;
- 2) Authorize the Purchasing Agent to sign any Amendments not to exceed \$240,000 annually, and exercise renewal options for years 2 and 3; and
- 3) Authorize the Director of DPSS to administer the Agreement.

Susan Loew
 Susan Loew
 for Dennis J. Boyle, Interim Director

FINANCIAL DATA

Current F.Y. Total Cost:	\$240,000	In Current Year Budget:	Yes
Current F.Y. Net County Cost:	\$12,960	Budget Adjustment:	No
Annual Net County Cost:	\$ 12,960	For Fiscal Year:	FY 07/08

SOURCE OF FUNDS: 52.1% Federal; 33.2% State; Realignment, 9.3%; 5.4% County.

Positions To Be Deleted Per A-30	<input type="checkbox"/>
Requires 4/5 Vote	<input type="checkbox"/>

C.E.O. RECOMMENDATION:

APPROVE

BY: *Lisa Brandl*
 Lisa Brandl

County Executive Office Signature

FORM APPROVED
 COUNTY COUNSEL
 JUN 26 2007
 BY: *Mark Seller*

Purchasing: *Mark Seller*
 Mark Seller, Assistant Director

Dep't Recomm.: Consent Policy
 Per Exec. Ofc.: Consent Policy

Prev. Agn. Ref.: N/A | District: All | Agenda Number:

ATTACHMENTS FILED WITH THE CLERK OF THE BOARD

3.47

FROM: Department of Public Social Services
SUBJECT: Agreement # CS 3493-00 with Medtox
Laboratories, Inc. for Urine Drug Testing
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BACKGROUND:

Urine drug testing continues to be an important tool for DPSS to assure that children are living in a safe environment. Drug testing of parents with open DPSS/Children's Services Division (CSD) cases is a means for CSD-referred children to avoid exposure to abuse or neglect.

As the current Agreement with Pacific Toxicology Laboratories terminates June 30, 2007, and in accordance with County Purchasing procurement requirements, DPSS conducted a Request for Proposal (RFP) in order to secure a vendor to provide urine drug testing and specimen collection services.

Four proposals were received by the March 5, 2007 closing date and three were found responsive. They were sent by the following:

- Medtox Laboratories, Inc.
- Norchem Drug Testing
- Norton Medical Industries
- Pacific Toxicology Laboratories

The proposals were reviewed and rated by an independent evaluation panel. The proposals were scored as follows:

- Medtox Laboratories, Inc. – 25.87
- Norchem Drug Testing – 25.66
- Norton Medical Industries – 25.41
- Pacific Toxicology Laboratories – 25.33

A Best and Final Offer (BAFO) meeting was requested with all four proposing organizations. Three proposers accepted. At the conclusion of the BAFO, it was determined that Medtox Laboratories, Inc. was deemed the most responsive and responsible bidder, based on evaluation criteria set forth in the RFP.

Medtox offers DPSS a web-based reporting system, which would allow users to log on and review drug testing results on a 7/24 basis. The same system provides social workers with the opportunity to obtain and archive reports at a later date, for inclusion in mandated court reports. The archived reports will be maintained indefinitely, for social workers that may need any drug test results to be included in any future investigation.

Additionally, Medtox offers twice the number of specimen collection sites than other proposers, while continuing to add sites within and outside the county. Having more sites located within Riverside County means less travel time and time-off from work for CPS-referred parents participating in drug testing, and helps to maintain stable families. Establishing collection sites outside the county offers social workers more options to test clients who have moved to other counties, to complete more thorough investigations and provide enhanced ongoing services.

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Therefore, DPSS requests your Honorable Board authorize the Chairman of the Board to sign the attached Agreement # CS 3493-00 between Medtox Laboratories, Inc. and DPSS.

PRICE REASONABLENESS:

Proposals were received ranging from \$23.50 to \$48.10. The second lowest cost proposal from Medtox at \$29.00 was the most responsive and responsible bidder based on the evaluation criteria defined in the RFP, as well as the benefits defined above. Therefore, we are recommending award to Medtox.

FINANCIAL IMPACT:

The total cost of the Agreement is \$240,000. The County contribution is \$12,960, which is currently budgeted for FY 07/08.

CONCUR/EXECUTE: County Counsel
County Purchasing

CH:mf