

**SUBMITTAL TO THE BOARD OF SUPERVISORS
COUNTY OF RIVERSIDE, STATE OF CALIFORNIA**

747



FROM: Riverside County Regional Medical Center

SUBMITTAL DATE:
6/28/07

SUBJECT: Amendment to the Agreement between Genzyme, Inc. and Riverside County Regional Medical Center (RCRMC)

RECOMMENDED MOTION: That the Board of Supervisors:

- 1) Ratify the Agreement with Genzyme, Inc. and Riverside County Regional Medical Center for the performance period of July 1, 2007 through June 30, 2008;
- 2) Authorize the Chairman to execute the amendment;
- 3) Direct the Clerk of the Board to retain one original and return two (2) original copies of the amendment to Riverside County Regional Medical Center - Contract Administration for further distribution and processing.

BACKGROUND: RCRMC has contracted with Genzyme, Inc. for specialized pathology testing and consulting services since February 2004. Genzyme, Inc. provides RCRMC with the specialized surgical pathology testing and consultation used in the treatment of cancer and leukemia. Genzyme, Inc. is the premier institution for these studies and simultaneously affords RCRMC direct telephonic access to surgical and hematological pathology.

DB/cm

Douglas D. Bagley

Douglas D. Bagley, Hospital Director

FINANCIAL DATA

Current F.Y. Total Cost:	\$ 225,000.	In Current Year Budget:	Yes
Current F.Y. Net County Cost:	\$ 0	Budget Adjustment:	No
Annual Net County Cost:	\$ 0	For Fiscal Year:	07/08

SOURCE OF FUNDS: Hospital Enterprise Funds

Positions To Be Deleted Per A-30

Requires 4/5 Vote

C.E.O. RECOMMENDATION: APPROVE

BY: *Debra Cournoyer*
Debra Cournoyer

County Executive Office Signature

Prev. Agn. Ref.: 2/3/04, 9/28/04, 8/9/05, 7/25/06

District:

Agenda Number: 3.13, 3.36, 3.34, 3.42

ATTACHMENTS FILED
WITH THE CLERK OF THE BOARD

3.86

FORM APPROVED BY COUNTY COUNSEL
 COUNTY COUNSEL
 ROBERT M. DEBBE
 PRINCIPAL DEPUTY COUNTY COUNSEL
 JUN 29 2007
 BY: *[Signature]*
 Departmental Concurrence
 Purchasing: *[Signature]* Mary Seller, Assistant Director
 Dept's Recomm.: Consent Policy
 Per Exec. Ofc.: Consent Policy

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BACKGROUND (Continued):

All submissions to the contractor are returned to the RCRMC submitting pathologist for review and clinical pathological correlation. All diagnoses submitted by Genzyme are reviewed for completeness and accuracy. Any discrepancies are challenged by the submitting pathologist and brought to the attention of the Pathology Department Chair for further consideration. This amendment will renew the agreement with Genzyme Corporation while RCRMC and County Purchasing conduct a formal request for proposal with County Purchasing to research the market again for qualified contractors to work with RCRMC physicians.

JUSTIFICATION:

Genzyme, Inc is one of two laboratories identified in the area that provide the expertise, and combined services required to provide expert diagnostic pathology services at RCRMC.

Laboratories outside of the area are not able to provide these services due to the timeframe necessary to deliver and process specimens. In addition, Genzyme, Inc. provides the use of a comprehensive antibody library, staining and reporting of slides. RCRMC Physician's have confidence with Genzyme, Inc. for their past performance and the highly trained customer service department that is able to answer technical or logistical questions.

PRICE REASONABLENESS:

Genzyme, Inc. continues to offer the same pricing structure as the previous Board approved agreement. This amendment increases the annual cost with Genzyme and replaces the fee schedule for additional required tests not defined in the original agreement. The contractor's cost for these additional tests are based on the original discount structure.