

**SUBMITTAL TO THE BOARD OF SUPERVISORS
COUNTY OF RIVERSIDE, STATE OF CALIFORNIA**

725



FROM: Riverside County Regional Medical Center

SUBMITTAL DATE:
July 2, 2007

SUBJECT: Proposed Purchase of Two (2) Sets of Surgical Power Equipment From Stryker, Without Seeking Competitive Bids, for Riverside County Regional Medical Center.

RECOMMENDED MOTION: That the Board of Supervisors:

Receives and files notice of the proposed purchase of two (2) sets of surgical power equipment, without seeking competitive bids, in accordance with Ordinance No. 459,4, in the amount of \$95,996 to Stryker, pursuant to the Purchasing Agent approving this purchase on behalf of the County.

BACKGROUND: The Board of Supervisors approved on March 14, 2006 agenda item 3.23 the purchase of two (2) complete sets of Stryker power equipment as a sole source, to standardize and match existing equipment. In the past year, Riverside County Regional Medical Center (RCRMC) has continued to experience an increase in surgical cases. The majority of the orthopedic and neurological surgical cases require power equipment to perform drilling and reaming. Due to the facility's increased volume and surgical needs, it is vital for RCRMC to acquire two (2) additional sets of Stryker power equipment.

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Douglas D. Bagley

Douglas D. Bagley, Hospital Director

FINANCIAL DATA	Current F.Y. Total Cost:	\$ 15,896	In Current Year Budget:	YES
	Current F.Y. Net County Cost:	\$	Budget Adjustment:	NO
	Annual Net County Cost:	\$	For Fiscal Year:	07/08

SOURCE OF FUNDS: ENTERPRISE FUND

Positions To Be Deleted Per A-30
Requires 4/5 Vote

C.E.O. RECOMMENDATION:

APPROVE

BY: *Debra Cournoyer*
Debra Cournoyer

County Executive Office Signature

Dept Recomm.: Consent Policy
Per Exec. Ofc.: Consent Policy

Purchasing: *M. Decker*
Mark Seiler, Assistant Director

Prev. Agn. Ref.:

District:

Agenda Number:

3.93

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PRICE REASONABLENESS

The County received maximum discount for the purchase by being a member of GPO Novation/HPPI, a hospital group purchasing organization that contracts with hospital capital equipment manufacturers on behalf of more than 400 hospitals. The County received discounts equal to comparable customers. The proposed discount represents a savings of 42.28%.

FINANCIAL IMPACT:

All costs for this purchase will be provided from RCRMC Enterprise Funds.

The current fiscal year cost for nine months is fifteen thousand eight hundred ninety-six dollars (\$15,896).

The total cost for this project will be financed over a 60 month period ending 2012 and is ninety-five thousand nine hundred ninety-six dollars (\$95,996).


CONCUR/EXECUTE: County Purchasing



Memorandum

July 3, 2007

To: Riverside County Board of Supervisors

From: Douglas D. Bagley, Chief Executive Officer 
Riverside County Regional Medical Center

Via: Riverside County Purchasing Agent

Subject: **Sole Source Procurement: Request for Surgical Power Equipment**

The below information is provided in support of my Department requesting approval for a sole source. Please note that outside of a duly declared emergency, the time to develop a statement of work or specifications is not in itself justification for sole source.

Supply/Service being requested: Surgical Power Equipment

Supplier being requested: Stryker

Alternative suppliers that can or might be able to provide supply/service: None

Extent of market search conducted: None. Board Approved purchase on March 14, 2006 agenda item 3.23 as sole source.

Unique features of the supply/service being requested from this supplier, which no alternative supplier can provide: RCRMC currently uses Stryker Power equipment in the operating rooms and this proposed purchase will expand current capabilities to meet increased surgical needs.

Reasons why my department requires these unique features and what benefit will accrue to the county: Standardization and familiarity of system for physician use and continuity within the operating room.

Price Reasonableness: The County received maximum discount for the purchase by being a member of GPO Med Assets, a hospital group purchasing organization that contracts with hospital capital equipment manufacturers on behalf of more than 400 hospitals. The County received discounts equal to comparable customers. This discount represents a 42.28% savings.

Does moving forward on this product or service further obligate the county to future similar contractual arrangements? No

A. Bagley
Department Head Signature

7/10/07
Date

Purchasing Department Comments:

Mark
Purchasing Agent

Approve

Approve with Condition/s

Disapprove

7-12-07
Date

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