

**SUBMITTAL TO THE BOARD OF SUPERVISORS
COUNTY OF RIVERSIDE, STATE OF CALIFORNIA**

254



FROM: Bob Doyle, Sheriff-Coroner-PA

SUBMITTAL DATE:
08/21/07

SUBJECT: Approval of Nexio Technologies, Inc. as a Sole Source Vendor of Software Maintenance for the Useful Life of the Sheriff's Computer Aided Dispatch Application

RECOMMENDED MOTION: Move that the Board of Supervisors:

1. Approve and authorize the Chairperson to execute an Agreement for Computer Aided Dispatch (CAD) software maintenance with Nexio Technologies, Inc. in the amount of \$125,000, without securing competitive bids, in accordance with Ordinance 459.4.
2. Authorize the Sheriff to pay Nexio for services provided in June 2007 for a cost not to exceed \$10,417.
3. Authorize the County Purchasing Agent to renew the contract annually in one year increments for the five-year life of the software application, provided the annual cost does not increase by more than 3%.

BACKGROUND: (Continued on Page 2)

BR 08-029

John G. Gougeon

 Bob Doyle, Sheriff-Coroner-PA
 REV 3/0 - JOHN G. GOUGEON

FINANCIAL DATA	Current F.Y. Total Cost:	\$135,417	In Current Year Budget:	Yes
	Current F.Y. Net County Cost:	\$80,600	Budget Adjustment:	No
	Annual Net County Cost:	\$77,250	For Fiscal Year:	2007-08

SOURCE OF FUNDS: Departmental Budget and Contract Law Enforcement revenue	Positions To Be Deleted Per A-30	<input type="checkbox"/>
	Requires 4/5 Vote	<input type="checkbox"/>

C.E.O. RECOMMENDATION:

APPROVE
Steve P. Schubert
 BY: _____
 Steve P. Schubert

County Executive Office Signature

- Dept't Recomm.: Consent
- Per Exec. Ofc.: Consent
- Policy
- Policy

3003 2EB 15 BW 1: 10
 RECEIVED RIVERSIDE COUNTY

Prev. Agn. Ref.: 02/10/04 3.20 | District: All | Agenda Number:

ATTACHMENTS FILED WITH THE CLERK OF THE BOARD

3.57

Departmental Concurrence

Purchasing: *Mark Seiler*
Mark Seiler, Assistant Director

Approval of Nexio Technologies, Inc. as a Sole Source Provider for CAD Software Maintenance

Page 2 BR 08-029

Nexio Technologies, and previous to a company merger, AD Technologies, made Y2K modifications for the CAD System. To complete these modifications, the firm had to become familiar with the entire software application. Afterward, based on their experience with the CAD System, the firm was recommended by County Information Technology and Purchasing to complete a major rewrite of the software application, and was approved by the Board as a sole source vendor for the project. The rewrite largely consisted of providing a SQL database to allow more efficient access to data and provide a Graphical User Interface (11/14/00 3.42). In 2004 (2/10/04 3.20), again as a Board-approved sole source vendor to provide CAD system modifications, Nexio developed a number of crucial system enhancements.

Since Nexio Technologies has acquired such a thorough knowledge of the Sheriff's CAD system code through its past work and its provision of maintenance for the last two years, the Department recommends this firm as the only qualified vendor to provide the software maintenance for the life of the application.

Lastly, the previous maintenance Agreement with Nexio ended on May 31, 2007. The Sheriff needs Board authorization to pay the firm for June, before the proposed full fiscal year Agreement is executed.

Price Reasonableness

Nexio Technologies' contract with the Sheriff's Department not only includes services to correct software defects, but it also includes the provision of functional enhancements to the CAD System. Based on the firm's fixed annual service fee of \$125,000, and a survey of hours worked on the CAD System over the last two years, Nexio's estimated hourly service rate is \$72 per hour. This hourly rate is competitive for such a service Agreement.

The Agreement with Nexio also provides additional added value beyond basic technical support. Nexio maintains an incident tracking help-desk system, which allows it to respond quickly to requests. It also maintains a development team, consisting of two senior software developers and several intermediate developers, to fulfill the terms of the Agreement. This team also provides technological consultation with regards to the evolution of the CAD system.

Date: 08/27/07

From: Riverside County Sheriff's Department

To: Board of Supervisors

Via: Purchasing Agent

Subject: Sole Source Procurement; Request for

The information below is provided in support of my Department requesting approval for a sole source. Outside of a duly declared emergency, the time to develop a statement of work or specifications is not in itself justification for sole source.

Supply/Service being requested: Software maintenance for the Sheriff's Computer Aided Dispatch (CAD) System.

Supplier being requested: Nexio Technologies, Inc.

Alternative suppliers that can or might be able to provide supply/service: None

Extent of market search conducted: None

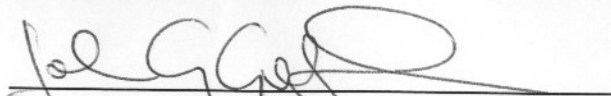
Unique features of the supply/service being requested from this supplier which no alternative supplier can provide: Through its work on the application rewrite, safety and security enhancements and maintenance of the CAD System, Nexio Technologies has acquired a thorough knowledge of the application code, making it the only qualified vendor to provide software maintenance.

Reasons why my Department requires these unique features and what benefit will accrue to the County: The CAD System is a complicated software application that is necessary for daily law enforcement Patrol operations.

Price Reasonableness: Nexio Technologies' contract with the Sheriff's Department not only includes services to correct software defects, but it also includes the provision of functional enhancements to the CAD System. Based on the firm's fixed annual service fee of \$125,000, and a survey of hours worked on the CAD System over the last two years, Nexio's estimated hourly service rate is \$72 per hour. This hourly rate is competitive for such a service Agreement.

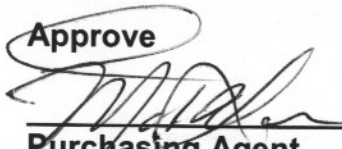
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Does moving forward on this product or service further obligate the County to future similar contractual arrangements: Yes. The Department proposes continuing with annual contracts through the life of the software application.


Department Head Signature

9-10-07
Date

Purchasing Department Comments:

Approve

Purchasing Agent

Approve with Condition/s

Disapprove
9-10-07
Date