

**SUBMITTAL TO THE BOARD OF SUPERVISORS
COUNTY OF RIVERSIDE, STATE OF CALIFORNIA**

458



FROM: Community Health Agency, Information Technology

SUBMITTAL DATE:
October 4, 2007

SUBJECT: APPROVAL OF A MULTI-YEAR SOFTWARE AGREEMENT WITHOUT SECURING COMPETITIVE BIDS FOR THE COMMUNITY HEALTH AGENCY (INFORMATION TECHNOLOGY DIVISION).

RECOMMENDED MOTION: That the Board of Supervisors:

- 1) Approve the proposed three year maintenance agreement with Enterasys for computer network hardware and software without securing competitive bids, in accordance with the Ordinance 459.4 in the annual amount of \$78,837.
- 2) Authorize Purchasing Agent to purchase additional software licenses as new sites are added or upgrades are needed without securing competitive bids through 2010.
- 3) Approve Enterasys as the standard for the Community Health Agency.

BACKGROUND: Community Health Agency (CHA) – Information Technology (IT) has had the Enterasys (formerly Cabletron) system since 1997. The original equipment was for the new Riverside County Regional Medical Center (RCRMC) when CHA was under the Health Services Agency (HSA).

RU:icb

[Signature]
 Roger Uminski II, Administrative Director CHA
 Gary Root, Director Environmental Health

FINANCIAL DATA	Current F.Y. Total Cost:	\$78,837	In Current Year Budget:	Yes
	Current F.Y. Net County Cost:	\$ 0	Budget Adjustment:	No
	Annual Net County Cost:	\$ 0	For Fiscal Year:	07/08

SOURCE OF FUNDS:	Positions To Be Deleted Per A-30	<input type="checkbox"/>
100% funded by departmental revenue.	Requires 4/5 Vote	<input type="checkbox"/>

C.E.O. RECOMMENDATION:

APPROVE

BY: *[Signature]*
 Debra Courmoyer

County Executive Office Signature

Policy
 Policy
 Consent
 Consent
 Dept's Recomm.:
 Per Exec. Ofc.:

Prev. Agn. Ref.: _____ District: _____ Agenda Number: _____

ATTACHMENTS FILED WITH THE CLERK OF THE BOARD

3.13

Purchasing: *[Signature]*
 Billy Cornett, Purchasing Manager
 Departmental Concurrence
[Signature]
 Matthew Frymire, CIO

FORM 11

SUBJECT: APPROVAL OF A MULTI-YEAR SOFTWARE AGREEMENT WITHOUT SECURING COMPETITIVE BIDS
FOR THE COMMUNITY HEALTH AGENCY (INFORMATION TECHNOLOGY DIVISION)

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BACKGROUND (continued):

In 1999, HSA standardized the Enterasys equipment during Y2K preparation. In 2001, CHA was formed and continued the standardization with Enterasys products. The Enterasys system is comprised of network switches, routers and software systems.

Currently, CHA has thirty-eight (38) sites with Enterasys equipment. Without continued maintenance and upgrades, the system is subject to downtime and security breaches. It is also important as the agency adds sites and/or users, to maintain continual standardization and conformity.

PRICE REASONABLENESS:

Based on CMAS pricing, the County is receiving 12% off list on hardware support and 6% off of the software support. Overall, the cost savings is \$17,735 below list price.

Date: 9/17/07

From: David Villegas

Department / Agency: Community Health Agency - IT

To: Board of Supervisors

Via: Purchasing Agent

Subject: **Single Source Procurement Request for: Enterasys Software and Hardware**

Supply / Service being requested : **Maintenance of current Enterasys S/W and Hardware equipment**

Supplier being requested: **Enterasys**

Alternative suppliers that can or might be able to provide supply / service: **All other vendors that could provide the same software and hardware maintenance, will not be able to undercut the purchase price direct from Enterasys.**

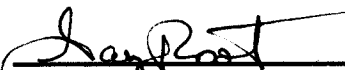
Extent of market research conducted: **Enterasys offers the County the best price because they are the developer of the software which is proprietary to Enterasys.**

Unique features of the supply/service being requested from this supplier which no alternative supplier can provide: **Enterasys is the manufacturing and maintenance provider for this network equipment. Currently have Enterasys network equipment throughout thirty-eight (38) sites of Community Health Agency (CHA).**

Reasons why my department requires these unique features and what benefit will accrue to the County: **With thirty-eight (38) sites of CHA running off this network equipment, the network infrastructure is standardized. Without the continuing maintenance and support with Enterasys, the operation will cease.**

Price Reasonableness: **Other vendors contacted, are mainly distributors and could not quote lower than Enterasys. The vendor certified that we are getting the hardware at 12% off list and the software support at 6% off list pricing. Overall, the County is saving \$17,735 off of list pricing.**

Does moving forward on this product or service further obligate the County to future similar contractual arrangements: **No further obligation at this time.**


Department Head Signature

10/5/07
Date

Purchasing Department Comments

Approve

Approve with Comments

Disapprove


Purchasing Agent

10/05/07
Date