

**SUBMITTAL TO THE BOARD OF SUPERVISORS
COUNTY OF RIVERSIDE, STATE OF CALIFORNIA**

718



FROM: Stanley Sniff, Sheriff-Coroner-PA

SUBMITTAL DATE:
10/24/07

SUBJECT: Approval of Rotorcraft Support Industries as a Provider for Eurocopter and Bell Series Helicopter Parts and Repair.

RECOMMENDED MOTION: Move that the Board of Supervisors authorize the County Purchasing Agent to purchase parts and repair services from Rotorcraft Support Industries at a cost not to exceed \$250,000 annually, through December 31, 2012, without securing competitive bids, in accordance with Ordinance 459.4.

BACKGROUND: The Sheriff's Department employs in-house aircraft maintenance staff to perform routine maintenance and repairs for our fleet of helicopters. However, some extensive repairs, as well as specialty equipment modifications/installations, require services that extend beyond the training, certification, or tooling provisions of Sheriff's aircraft maintenance staff. These repairs include testing of electric pressure switches, composite airframe modifications or repair, as well as individual part inspections and certifications based upon the manufacturer's specified time periods.

Departmental Concurrence

BR 08-048 (Continued on Page 2)

Will Taylor
Stanley L. Sniff, Jr., Sheriff-Coroner-PA *Will Taylor*

FINANCIAL DATA	Current F.Y. Total Cost:	\$250,000	In Current Year Budget:	Yes
	Current F.Y. Net County Cost:	\$0	Budget Adjustment:	No
	Annual Net County Cost:	\$0	For Fiscal Year:	FY 2007-08

SOURCE OF FUNDS: Departmental Budget	Positions To Be Deleted Per A-30	<input type="checkbox"/>
	Requires 4/5 Vote	<input type="checkbox"/>

C.E.O. RECOMMENDATION:

APPROVE

BY: *Steve P. Schubert*
Steve P. Schubert

County Executive Office Signature

- Consent
- Policy
- Consent
- Policy

Dept't Recomm.:
Per Exec. Ofc.:

Prev. Agn. Ref.: | District: | Agenda Number:

3.18

Purchasing: *Mark Seiler*
Mark Seiler, Assistant Director

The Sheriff's Department's fleet will soon consist of four American Eurocopter AS350B3 helicopter and two OH-58 Bell 206 series helicopters. Rotorcraft Support Industries, located in Van Nuys, is the only authorized American Eurocopter service center in Southern California. Many of the Northern California service centers do not possess the certification and engineering design components often used by the Sheriff's Aviation Unit. Rotorcraft Support Industries performs all required services in-house and does not sub-contract services through another vendor.

Price Reasonableness:

Rotorcraft Support Industries is a service center that primarily repairs helicopters. In checking with many of the service centers in Northern California, it was found that many of those service centers primarily service larger aircraft, and were uncooperative in providing an hourly rate for repairs on helicopters. Additionally, Rotorcraft Support Industries is the only helicopter service center in Southern California authorized by American Eurocopter. Utilizing a Northern California service center would add additional fuel costs, as some repairs require the aircraft to be flown to the service center. Significant time delays on repairs could be a problem as most of the Northern California services centers do not specialize in helicopter maintenance.

During FY 06-07, the Sheriff's Department spent \$187,535 with Rotorcraft Support Industries for service work and ancillary parts replacement. The requested annual amount of \$250,000 allows for an estimated price increase of five percent, the addition on a new American Eurocopter helicopter to the fleet, and an increase in repairs needed as the aircrafts progress in age.

Date: September 26, 2007

From: Lieutenant Art Wales

Department/Agency: Sheriff/Aviation

To: Board of Supervisors

Via: Purchasing Agent

Subject: Sole Source Procurement; Request for

The below information is provided in support of my Department requesting approval for a sole source. Outside of a duly declared emergency, the time to develop a statement of work or specifications is not in itself justification for sole source.

Supply/Service being requested: **Helicopter Maintenance & Parts Supply**

Supplier being requested: **Rotorcraft Support Industries, Van Nuys, CA**

Alternative suppliers that can or might be able to provide supply/service:

Local Eurocopter Support Service Centers: Rotorcraft Support Industries, Van Nuys, CA--Big Valley Aviation, Stockton, CA—Power Aviation Services, Vacaville, CA—Redding Air Service, Redding, CA.—Roger's Helicopters, Clovis, CA

Extent of market search conducted: **California/Nevada State-wide**

Unique features of the supply/service being requested from this supplier, which no alternative supplier can provide:

American Eurocopter has one authorized helicopter service center in the greater Los Angeles area: Rotorcraft Support Industries in Van Nuys, CA. Aside from Rotorcraft Support Industries, the nearest authorized Eurocopter service center is located in Clovis, California. Because some repairs require the aircraft to be flown to the location for service, it is prudent to use the closest service center. In addition, many of the other authorized service centers do not possess the certification and engineering design components often used by the Aviation Unit.

Reasons why my department requires these unique features and what benefit will accrue to the county: **Using Rotorcraft Support Industries will eliminate the need to send components to American Eurocopter in Dallas, Texas for repair; it is the closest manufacturer-authorized service center; Rotorcraft Support is able to perform all required services in-house rather than sub-contracting through another vendor.**

Price Reasonableness: **The hourly rate for service work is competitively priced and the billable hours required to perform a maintenance repair is generally less than other service centers.**

Does moving forward on this product or service further obligate the county to future similar contractual arrangements? **No**


Department Head Signature

10/29/07
Date

Purchasing Department Comments:

Approve  Approve with Condition/s
Purchasing Agent

Disapprove
10-29-07
Date