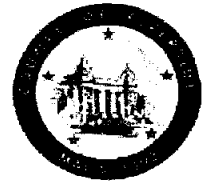


**SUBMITTAL TO THE BOARD OF SUPERVISORS  
COUNTY OF RIVERSIDE, STATE OF CALIFORNIA**

733



**FROM: FIRE**

**SUBMITTAL DATE:**

December 26, 2007

**SUBJECT: Sole Source Purchase of GST Tracker Server Software License and Program upgrades from GeoSpatial Technologies, Inc.**

**RECOMMENDED MOTION:** Move that the Board of Supervisors authorize the purchase of the GST Tracker Server Software License and Program upgrades in the amount of \$69,682 without seeking competitive bids, in accordance with Ordinance 459.4

**BACKGROUND:** The Riverside County Fire Department (Fire) Purchased a Mobile Mapping Data Software from Request for Proposal #FPARC00007 on July 8, 2005 This purchase of mobile mapping data software has enabled effective integration with the County's Public Safety GIS Database and current pre-plan program and associated database (FireZone current version), is Microsoft Windows XP compatible and downloads with rapid response to a laptop computer and/or a mobile data computer (MDC) located in emergency response vehicles, as well as a centralized command and control center or repository.

Purchasing: Billy Cornett  
Billy Cornett, Purchasing Manager

Department Concurrence

John R Hawkins, County Fire Chief

<b>FINANCIAL DATA</b>	Current F.Y. Total Cost:	\$69,682	In Current Year Budget:	Yes
	Current F.Y. Net County Cost:	\$0	Budget Adjustment:	No
	Annual Net County Cost:	\$0	For Fiscal Year:	07/08

<b>SOURCE OF FUNDS: Structural Fire Taxes &amp; Contract Revenue</b>	Positions To Be Deleted Per A-30	<input type="checkbox"/>
	Requires 4/5 Vote	<input type="checkbox"/>

**C.E.O. RECOMMENDATION:**

APPROVE

BY:   
Robert Tremaine

**County Executive Office Signature**

Dept't Recomm.:  Consent  Policy  Policy

Per Exec. Ofc.:  Consent  Policy  Policy

**Prev. Agn. Ref.:** | **District:** All | **Agenda Number:**

**3.27**

**TO:** BOARD OF SUPERVISORS      **DATE:** December 26, 2007

**SUBJECT:** SOLE SOURCE PURCHASE OF      **PAGE: 2**  
GST TRACKER SERVER SOFTWARE  
LICENSE AND PROGRAM UPGRADES

**BACKGROUND (continued):** The GST Tracker Server software license program upgrades and maintenance this product provides is needed to help enhance the departments' operational goals and objectives in accordance with the department mission statement.

**PRICE REASONALBENESS:** Geo Spatial Technologies Inc. (GST) has quoted Fire a price of \$69,682 which includes an unlimited site license for Fire, one (1) license for Riverside County Sherriff's Department, one (1) license for Riverside County Health Department, and six (6) licenses for non-contract cities within Riverside County. The vendor has also provided annual maintenance fee for GST software at 20% discount off list price and a 50% discount for GST system implementation.

**Date:** December 27, 2007

**From:** John Hawkins Department/Agency: Fire

**To:** Board of Supervisors

**Via:** Purchasing Agent

**Subject:** Sole Source Procurement; Request for GST Tracker Server Software License and Program upgrade.

The below information is provided in support of my Department requesting approval for a sole source. Outside of a duly declared emergency, the time to develop a statement of work or specifications is not in itself justification for sole source.

Supply/Service being requested:

Purchase of GST Tracker Server Software License and Program Upgrades to support existing department Mobile Mapping Data Software system previously purchased on RFP #FPARC00007 awarded July 8, 2005

Supplier being requested:

GST  
GeoSpatial Technologies, Inc.  
3130 S. Harbor Blvd. Suite 430  
Santa Ana, CA 92704  
Tel: (714) 434-9936  
Fax: (714) 434-9937

Alternative suppliers that can or might be able to provide supply/service:

None: the GST Tracker Server Software is a sole proprietary program of GeoSpatial Technologies, Inc.

Extent of market search conducted:

Fire worked two months on research of other software and found that the cost of similar tracking programs was not cost effective. There were delivery and set up modification costs that could not be clearly defined by the other vendors.

Unique features of the supply/service being requested from this supplier, which no alternative supplier can provide:

Sole source request is submitted to purchase upgrades to current existing program system for Fire Department previously purchased on Request for Proposal RFP# FPARC00007 awarded on July 8, 2005.

Reasons why my department requires these unique features and what benefit will accrue to the county:

This site license allows for unlimited use within Riverside County Fire Department along with providing other County departments (see below) access to the software license; through which other County departments and agencies will benefit from as well. The GST Tracker Server software license program upgrades, and maintenance this product provides is needed to help insure the departments' operational goals and objectives. Currently Fire has over 250 GST Mapper units deployed and this upgrade will support growth of department within the County of Riverside.

**Price Reasonableness:**


Geo Spatial Technologies Inc. (GST) has quoted Fire a price of \$69,682 which includes an unlimited site license for Fire, one (1) license for Riverside County Sherriff's Department, one (1) license for Riverside County Health Department, and six (6) licenses for non-contract cities within Riverside County. Annual maintenance fee for GST software at 20% discount off list price and a 50% discount for GST system implementation.

Does moving forward on this product or service further obligate the county to future similar contractual arrangements?

No, this upgrade will allow the Fire Department to complete all the requirements for automated vehicle location process, (AVL) Automated Vehicle Locator.

  
\_\_\_\_\_  
**Department Head Signature** 1/15/08  
\_\_\_\_\_  
**Date**

Purchasing Department Comments:

Approve                      Approve with Condition/s                      Disapprove  
  
\_\_\_\_\_  
**Purchasing Agent** 1-16-08  
\_\_\_\_\_  
**Date**