

**SUBMITTAL TO THE BOARD OF SUPERVISORS
COUNTY OF RIVERSIDE, STATE OF CALIFORNIA**

833



FROM: Economic Development Agency

SUBMITTAL DATE:
January 23, 2008

SUBJECT: Staging and Lighting Services for the Riverside County Fair and National Date Festival

RECOMMENDED MOTION: That the Board of Supervisors;

1. Approve the attached one-year contract with 3 one-year extensions with LB Lights West for services provided to the Riverside County Fair and National Date Festival in the amount not to exceed \$420,000 over the four-year period 2008 through 2011; and
2. Authorize the Chairman to execute the attached Agreement for the provision of stage and lighting services; and
3. Authorize the Assistant County Executive Officer/Economic Development Agency or designee to administer the terms of the Agreement and to make any "non-substantive" changes to the Agreement that may arise.

BACKGROUND (on page 2)

RZ:DL:CC:DS
S:\Indio-Fair\2008 LB Lights West.doc

Robin Zimpfer

Robin Zimpfer
Assistant County Executive Officer/EDA

FINANCIAL DATA	Current F.Y. Total Cost:	\$ 105,000	In Current Year Budget:	Yes
	Current F.Y. Net County Cost:	\$ 0	Budget Adjustment:	No
	Annual Net County Cost:	\$ 0	For Fiscal Year:	2007/2008

COMPANION ITEM ON BOARD OF DIRECTORS AGENDA: No

SOURCE OF FUNDS: Fair

Positions To Be Deleted Per A-30:
Requires 4/5 Vote:

C.E.O. RECOMMENDATION: APPROVE

BY: *Jennifer L. Salas*

Jennifer L. Salas

County Executive Office Signature

Policy Policy
Consent Consent
Dept Recomm.:
Per Exec. Ofc.:

Prev. Agn. Ref.:

District:

Agenda Number:

ATTACHMENTS FILED
WITH THE CLERK OF THE BOARD

3.19
Form 11 (Rev 01/2003)

BY: *Jarisa R-Mckenna*
 JARISA R-MCKENNA
 DATE: 1/23/08
 APPROVED COUNTY COUNSEL
 Departmental Concurrence

BACKGROUND:

In order to continue providing an exceptional quality and valuable entertainment experience, the Riverside County Fair and National Date Festival issued a competitive Request for Qualifications (RFQ) on July 16, 2007, for Stage and Lighting Systems Services. The RFQ was designed to provide the Fair with the opportunity to select a firm with the highest quality services at the most competitive price. The RFQ solicited proposals for a one-year contract for 2008, including the option to extend the contract for 3 one-year periods: 2009, 2010, and 2011.

One response was received and evaluated by staff; based on the evaluations, LB Lights West was selected.

The attached Agreement between the County of Riverside and LB Lights West was prepared based on the RFQ and proposal submitted by the contractor. The agreement for an amount not to exceed \$420,000 over four years establishes the following payment schedule:

2008, 1 st year contract	\$105,000
2009, 2 nd year contract	\$105,000
2010, 3 rd year contract	\$105,000
2011, 4 th year contract	\$105,000

The contractor will provide staging and lighting services for the Magic Carpet Stage, Shalimar Lawn, Pageant Stage, Fiesta Village Stage, Kid's Genie Stage, and Concert Arena. County Counsel has approved the Agreement as to form and staff recommends approval.