

**SUBMITTAL TO THE BOARD OF SUPERVISORS
COUNTY OF RIVERSIDE, STATE OF CALIFORNIA**

942



FROM: DISTRICT ATTORNEY

SUBMITTAL DATE:

April 1, 2008

SUBJECT: Approval of Crime Point, Inc as a Sole Source Provider for Surveillance Vehicles and Equipment for District Attorney's Auto Insurance Fraud Team.

RECOMMENDED MOTION: Move that the Board of Supervisors authorize the County Purchasing Agent to purchase surveillance equipment and vehicle from Crime Point, Inc. at a cost not to exceed \$111,000 without securing competitive bids, in accordance with Ordinance 459.4.

BACKGROUND: On December 18, 2007 (3.16), the Board accepted an Automobile Insurance Fraud Grant Award (AIF) from the Insurance Commissioner of the State of California Department of Insurance for the purpose of enhanced investigation and prosecution of automobile insurance fraud cases.

The District Attorney's Office has been allocated a surveillance vehicle with these grant monies.

(Continued on Page 2)

Rod Pacheco, District Attorney

Purchasing: Billy Lorne, Director

Departmental Concurrence

FINANCIAL DATA	Current F.Y. Total Cost:	\$ 111,000	In Current Year Budget:	YES
	Current F.Y. Net County Cost:	\$ 0	Budget Adjustment:	NO
	Annual Net County Cost:	\$ 0	For Fiscal Year:	2007/08

SOURCE OF FUNDS: STATE GRANT FUNDS	Positions To Be Deleted Per A-30	<input type="checkbox"/>
	Requires 4/5 Vote	<input type="checkbox"/>

C.E.O. RECOMMENDATION:

APPROVE

BY:
Steve P. Schubert

County Executive Office Signature

Dept's Recomm.: Consent Policy

Per Exec. Ofc.: Consent Policy

Prev. Agn. Ref.: 12/18/07 | District: ALL | Agenda Number: 3.16

3.5

The surveillance van will be an integral part of the District Attorney's effective investigations in conjunction with law enforcement and the Department of Insurance in an attempt to identify body shops and or speed shops participating in insurance fraud where fake receipts and estimates are submitted to the insurance companies. Surveillance will also be done on medical providers and lawyers suspected of being involved in sophisticated organized fraud rings. The economic losses in these cases are in the hundreds of millions each year.

PRICE RESONABLENESS: Crime Point, Inc. will sell the vehicle at GSA pricing. The pricing structure from Crime Point is consistent for sales to other law enforcement agencies. Crime Point has certified in writing that the prices quoted to the District Attorney's Office reflect their best law enforcement pricing and their equipment is not offered at a lower price to any other agency. Additionally, Crime Point operates out of Camarillo, California and can service and maintain the surveillance equipment. Other vendors who provide similar and less innovative technology in the surveillance vehicles are all located out of the state. Local vendors contacted advised that they could not meet specifications.

Date: March 6, 2008

From: Rod Pacheco

Department/Agency: District Attorney

To: Board of Supervisors

Via: Purchasing Agent

Subject: Single Source Procurement; Request for SURVEILLANCE VEHICLE AND EQUIPMENT FOR THE AUTO INSURANCE FRAUD UNIT.

The below information is provided in support of my Department requesting approval for a single source. Outside of a duly declared emergency, the time to develop a statement of work or specifications is not in itself justification for sole source.

Supply/Service being requested: Crime Point Incorporated, Camarillo, California One (1) Surveillance Vehicle (Van) equipped with specialized state of the art electronic surveillance equipment for the purpose of enhanced investigation and prosecution of automobile insurance fraud cases.

Supplier being requested: Crime Point Incorporated, 355 n. Lantana St., #503, Camarillo, CA 93010, 805-484-9901.

Alternative suppliers that can or might be able to provide supply/service: None; This uniquely designed surveillance equipment is only manufactured by Crime Point, Inc. Earlier manufactured systems that operated without the benefit of the 900 MHz operating frequency and related recording equipment are now obsolete and are unable to interact with newer technology.

Extent of market search conducted: Industry and nationwide search revealed no current company capable of providing the level of technology and quality required to implement full service of remote surveillance equipment. The following companies were contacted; however none could provide the necessary components or technology requested.

International Surveillance Technology – Deerfield Beach, Florida – Cost: \$148,805

Specialty Vehicles Solutions – Trenton, New Jersey – Cost: \$146,000

Woodcrest Uniforms – Riverside, California – Unable to provide a quote as specifications are outside the scope of their normal business.

Universal Specialty Vehicles – Perris, California - Unable to provide a quote as specifications are outside the scope of their normal business.

Thunderworks Surveillance – Santee, California - Unable to provide a quote as specifications are outside the scope of their normal business.

Unique features of the supply/service being requested from this supplier, which no alternative supplier can provide: 900 MHz operating frequency with state-of-the-art technology. This unique feature allows signals to pass through and navigate around objects as opposed to a microwave or "line of sight" signal. The telemetry system is an integrated radio and control system that allows remote control camera operation. This operation can be administered while an investigator is seated at his desk and the vehicle is parked miles away. No other vendor currently offers this telemetry system.

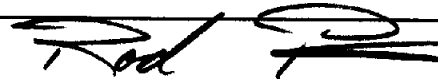
Reasons why my department requires these unique features and what benefit will accrue to the county: 900 MHz technology allows signals to pass through and around objects as opposed to "line of sight" signals. This technology, which is not currently offered by other vendor, allows surveillance of a targeted area/object remotely and from a distance thereby minimizing detection. This advanced technology is also capable of connecting and operating with existing systems/equipment currently in use by allied agencies within Riverside County.

Price Reasonableness: The pricing structure from Crime Point, Inc. is consistent for sales to law enforcement agencies. The Riverside County Sheriff's Office recently purchased a similarly equipped vehicle from this same company through the Cal-MMET Grant for narcotics enforcement.

Crime Point Incorporated, Camarillo, California
Total cost of system (including vehicle) \$110,493.00

Does moving forward on this product or service further obligate the county to future similar contractual arrangements? NO

Department Head Signature



Date 4-4-08

Purchasing Department Comments:

Approve

Approve with Condition/s

Disapprove



4-07-08

Purchasing Agent

Date