



**SUBMITTAL TO THE BOARD OF SUPERVISORS
COUNTY OF RIVERSIDE, STATE OF CALIFORNIA**

FROM: Community Health Agency/Department of Public Health

SUBMITTAL DATE:

April 2, 2008

SUBJECT: Approve a sole source contract with Philips Medical Systems to replace an X-Ray system processor.

RECOMMENDED MOTION: That the Board of Supervisors:

1. Approve the purchase of a digital x-ray processor for the Community Health Agency Riverside Neighborhood Clinic in the amount of \$61,000 without securing competitive bids and;
2. Authorize the Purchasing Agent to make purchase and sign amendments as needed within the authorized amount.
3. Direct the Auditor-Controller to adjust the FY 07/08 budget as detailed on the attached Schedule A.

BACKGROUND: The Community Health Agency, Riverside Neighborhood Health Clinic is in need of a digital X-ray processor to replace an existing analog processor which is now obsolete and inoperative.

(Continued on Page 2)

Michael Osur
Michael Osur

MH:ml

FISCAL PROCEDURES APPROVED
ROBERT E. BYRD, Auditor-Controller

Michael Osur, Deputy Director for
Susan D. Harrington, M.S., R.D.
Director of Public Health

BY: *Samuel Wong* 4/14/08
SAMUEL WONG
Deputy

FINANCIAL DATA

| | | | |
|-------------------------------|-----------|-------------------------|----------|
| Current F.Y. Total Cost: | \$ 61,000 | In Current Year Budget: | Yes |
| Current F.Y. Net County Cost: | \$ -0- | Budget Adjustment: | Yes |
| Annual Net County Cost: | \$ -0- | For Fiscal Year: | FY 07/08 |

SOURCE OF FUNDS: 100% Local Revenue

| | |
|----------------------------------|-------------------------------------|
| Positions To Be Deleted Per A-30 | <input type="checkbox"/> |
| Requires 4/5 Vote | <input checked="" type="checkbox"/> |

C.E.O. RECOMMENDATION:

APPROVE

BY: *Debra Courmoyer*
Debra Courmoyer

County Executive Office Signature

FORM APPROVED COUNTY COUNSEL
BY: *Neal R. Kirpnis* 4/13/08
NEAL R. KIRPNIS
DATE
Departmental Concurrence

Purchasing: *Mark Seiler*
Mark Seiler, Assistant Director

Dep't Recomm.: Policy
Per Exec. Ofc.: Policy
 Consent
 Consent

Prev. Agn. Ref.:

District:

Agenda Number:

3.5

SUBJECT: Approve a sole source contract with Philips Medical Systems to replace an X-Ray System Processor.

The manufacturer of the current equipment no longer services this processor due to technology advances and this makes it necessary for clients requiring X-ray services to be diverted to other locations for the services.

Currently, the X-ray system is able to shoot film X-rays, which must be outsourced for processing and reading, and this process may take up to a week to complete before the ordering physician is able to receive results. Replacement of the processor with the new Philips digital machine will allow X-rays to be taken and processed through the existing County DICOM machines for reading by the physician within one hour.

The County previously standardized x-ray equipment with Philips Medical Systems products. Currently the Philips equipment has a proven track record regarding successful integration of the DICOM machines at the County Hospital and clinics. Other manufacturers provide similar products but will not guarantee successful integration with the County's Philips systems.

PRICE REASONABLENESS: The price rendered by Philips Medical Systems is based on favorable Government discounts. CHA Procurement has secured pricing for both non-discount pricing and Government pricing, which indicates a discount of approximately 33% below list. This represents a cost savings of \$27,869. Based on the discount provided, the price is considered to be fair and reasonable.

FINANCIAL DATA: Clinic Management has \$53,000 available in Appropriation (4) to purchase this equipment. The difference of \$8,000 will be funded through transfer of funds from Appropriation (2) to Appropriation (4).

SUBJECT: Approve a sole source contract with Philips Medical Systems to replace an X-Ray System Processor.

**SCHEDULE A
COMMUNITY HEALTH AGENCY
DEPARTMENT OF PUBLIC HEALTH**

**BUDGET ADJUSTMENT
FISCAL YEAR 07/08**

INCREASE IN APPROPRIATION:

| | | |
|--|-----------------|------------------------|
| 10000-4200100000-546160 | Equipment-Other | \$ 8,000 |
| TOTAL INCREASE IN APPROPRIATION | | <u>\$ 8,000</u> |

DECREASE IN APPROPRIATIONS:

| | | |
|--|-----------------|------------------------|
| 10000-4200100000-522890 | Pharmaceuticals | \$ 8,000 |
| TOTAL DECREASE IN APPROPRIATION | | <u>\$ 8,000</u> |