

**SUBMITTAL TO THE BOARD OF SUPERVISORS
COUNTY OF RIVERSIDE, STATE OF CALIFORNIA**

229



FROM: Department of Public Social Services

SUBMITTAL DATE:
April 29, 2008

SUBJECT: Recommend Contract Award to Addus HealthCare, Inc.

RECOMMENDED MOTION: That the Board of Supervisors:

Approve the funding recommendation resulting from RFP #DPARC-081 to award Addus HealthCare, Inc. a contract to provide In-Home Supportive Services for fiscal year 2008/2009.

BACKGROUND

In-Home Supportive Services (IHSS) is a cost effective alternative to out-of-home care designed to enable eligible individuals to remain safely in their home. IHSS provides personal care and supportive services such as: preparation of meals, laundry services, dressing, assistance with prosthetic devices, assistance with self-administration of medications, transportation and other required assistance.

(CONTINUED – 2 Pages in total)

Susan Loew

Susan Loew, Director

FINANCIAL DATA	Current F.Y. Total Cost:	\$ 0	In Current Year Budget:	Yes
	Current F.Y. Net County Cost:	\$ 0	Budget Adjustment:	No
	Annual Net County Cost:	\$ 0	For Fiscal Year:	2008/2009

SOURCE OF FUNDS: 40.41% Federal; 38.73% State; 20.86% County	Positions To Be Deleted Per A-30	<input type="checkbox"/>
	Requires 4/5 Vote	<input type="checkbox"/>

C.E.O. RECOMMENDATION:

APPROVE

BY: *Debra Cournoyer*
Debra Cournoyer

County Executive Office Signature

- Policy
- Policy
- Consent
- Consent
- Dept Recomm.:
- Per Exec. Ofc.:

Prev. Agn. Ref.: 12/11/07, #3.19 **District:** All **Agenda Number:**

3.37

Billy Cornett
County Purchasing Department

County Purchasing Department

Departmental Concurrence

County Counsel

TO: BOARD OF SUPERVISORS

DATE: April 29, 2008

PAGE: 2

SUBJECT: Recommend Contract Award to Addus HealthCare, Inc.

BACKGROUND:

On December 13, 2007, a Request for Proposal (RFP) DPARC #081 was released to solicit vendors interested in providing IHSS services. An invitation for bid was sent to 21 new and local community partners and bidders and it was also advertised on the County Purchasing website. The RFP resulted in the submission of three proposals from Accent Care, Inc., Addus HealthCare, Inc., and Home Helpers, Inc.

An Evaluation Committee of six individuals thoroughly reviewed the contents of each proposal, particularly the description of services and how well the bidder responded to the requirements of the RFP. The Evaluation Committee scored the proposals on a scale from 0 – 100. The proposals received the following scores: Accent Care, Inc. – 60.65; Home Helpers, Inc. – 67.37, and Addus HealthCare, Inc. – 84.58.

In order to receive the most responsive proposal, the Evaluation Committee in conjunction with County Purchasing, determined that each bidder could submit a best and final offer (BAFO) cost proposal to clearly determine the best value to the County.

As a result of the BAFO, Addus HealthCare, Inc. retained its lead as the most responsive contractor. Therefore, the Evaluation Committee approved the recommendation to award Addus HealthCare, Inc. the IHSS contract.

Addus has been providing In-Home Support Services to the County for over 14 years. Over that time they have developed a strong working relationship and worked collaboratively with County staff to strengthen the program and ensure the provision of high quality services in the most cost efficient manner. Additionally Addus worked closely with the County to develop and implement an innovative quality evaluation and monitoring system. DPSS schedules Addus to be monitored at least four (4) times a year at each office and is audited once per year. During the most recent monitoring, DPSS found the clients were receiving a satisfactory level of service.

The Director of DPSS requests the Board approve the recommended award to Addus HealthCare, Inc. Upon Board approval, DPSS will precede with developing the Contract Agreement and presenting the Agreement to the Board of Supervisors for approval.

PRICE REASONABLENESS:

Three proposals were received ranging from a total hourly rate of \$13.90 to \$17.73. The highest bid was deemed non-competitive since, their total hourly rate exceeds Riverside County's State Maximum Allowable Cost Reimbursement (MACR) of \$16.88 per hour. The lowest bid was not able to serve the entire County as stipulated in the Request for Proposal, they proposed to only serve the Blythe area. Addus HealthCare, Inc. was the most responsive bidder able to serve the entire County, with the lowest cost proposal of \$19,228,910 at a total rate of \$16.84/hour.

FINANCIAL IMPACT: No additional County funds are required.

SL:NS