

**SUBMITTAL TO THE BOARD OF SUPERVISORS
COUNTY OF RIVERSIDE, STATE OF CALIFORNIA**

309



FROM: Riverside County Regional Medical Center

SUBMITTAL DATE:
April 29, 2008

SUBJECT: Proposed Purchase of Adult Ventilators from Viasys Healthcare, Without Seeking Competition, for Riverside County Regional Medical Center.

RECOMMENDED MOTION: That the Board of Supervisors:

Receives and files notice of the proposed purchase of adult ventilators, without seeking competition, in accordance with Ordinance No. 459.4, in the amount of \$172,101.53 to Viasys Healthcare, pursuant to the Purchasing Agent approving this purchase on behalf of the County.

BACKGROUND: Riverside County Regional Medical Center (RCRMC) respiratory therapy services have eighteen (18) Viasys AVEA ventilators in use throughout the hospital. The ventilators were purchased through RFP PUARC00658 and PUARC00586 in November 2005. This proposed purchase of an additional six (6) AVEA ventilators will provide the hospital's respiratory therapy services the ability to meet increased patient census while ensuring safe patient care with the standardization of equipment.

(Continued – 2 pages total)

Douglas D. Bagley

Douglas D. Bagley, Hospital Director

FINANCIAL DATA	Current F.Y. Total Cost:	\$ 9,149.98	In Current Year Budget:	YES
	Current F.Y. Net County Cost:	\$	Budget Adjustment:	NO
	Annual Net County Cost:	\$	For Fiscal Year:	07/08

SOURCE OF FUNDS: ENTERPRISE FUND	Positions To Be Deleted Per A-30	<input type="checkbox"/>
	Requires 4/5 Vote	<input type="checkbox"/>

C.E.O. RECOMMENDATION: APPROVE

BY: *Debra Courmoyer*
Debra Courmoyer

County Executive Office Signature

- Dep't Recomm.: Consent Policy
- Per Exec. Ofc.: Consent Policy

Prev. Agn. Ref.: _____ **District:** _____ **Agenda Number:** _____

3.39

Purchasing: *Mark Seiler*
Mark Seiler, Assistant Director

TO: BOARD OF SUPERVISORS

DATE: 4/29/08

SUBJECT: Proposed Purchase of Adult Ventilators from Viasys Healthcare, Without Seeking Competition, for Riverside County Regional Medical Center.

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PRICE REASONABLENESS:

Vendor has agreed to honor pricing from previous 2005 bid, even though the list price of the equipment has increased. This represents a savings of 5% less than Novation GPO pricing.

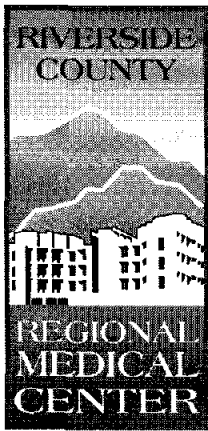
FINANCIAL IMPACT:

All costs for this purchase will be provided from RCRMC Enterprise Funds.

The current fiscal year cost for three months is nine thousand one hundred forty-nine dollars and ninety-eight cents (\$9,149.98).

The total cost for this project to be paid over a 60 month period ending 2013 is one hundred seventy-two thousand one hundred one dollars and fifty-three cents (\$172,101.53).

CONCUR/EXECUTE: County Purchasing



Memorandum

April 29, 2008

To: Riverside County Board of Supervisors

From: Douglas D. Bagley, Chief Executive Officer
Riverside County Regional Medical Center

Via: Riverside County Purchasing Agent

Subject: **Sole Source Procurement: Request for AVEA Adult Ventilators**

The below information is provided in support of my Department requesting approval for a sole source. Please note that outside of a duly declared emergency, the time to develop a statement of work or specifications is not in itself justification for sole source.

Supply/Service being requested: AVEA Adult Ventilators

Supplier being requested: Viasys Healthcare

Alternative suppliers that can or might be able to provide supply/service: None. This is an expansion of our existing Viasys ventilators which was competitively bid in 2005.

Extent of market search conducted: N/A

Unique features of the supply/service being requested from this supplier, which no alternative supplier can provide: RCRMC currently owns Viasys AVEA ventilators of which this purchase will expand current capabilities for RCRMC's continued growth.

Reasons why my department requires these unique features and what benefit will accrue to the county: Standardization and familiarity of system for Respiratory Therapists saves costs in supplies, maintenance, service and training.

Price Reasonableness: Vendor has agreed to honor pricing from previous 2005 bid, even though the list price of the equipment has increased. This represents a savings of 5% less than Novation GPO pricing.

Does moving forward on this product or service further obligate the county to future similar contractual arrangements? The ongoing annual maintenance cost, but that would be true of any equipment purchased.



Department Head Signature

5-5-08

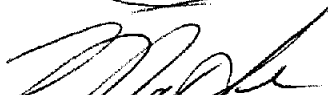
Date

Purchasing Department Comments:

Approve

Approve with Condition/s

Disapprove



Purchasing Agent

4-29-08

Date

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