

**SUBMITTAL TO THE BOARD OF SUPERVISORS  
COUNTY OF RIVERSIDE, STATE OF CALIFORNIA**

505



**FROM:** Riverside County Regional Medical Center

**SUBMITTAL DATE:**  
May 14, 2008

**SUBJECT:** Multi-year agreement between 3M Health Information Systems and Riverside County Regional Medical Center (RCRMC).

**RECOMMENDED MOTION:** That the Board of Supervisors:

- 1) Approve the new agreement with 3M Health Information Systems, for the performance period from May 13, 2008 through May 12, 2011;
- 2) Authorize the Chairman to execute the agreement;
- 3) Direct the Clerk of the Board to retain one original and return two (2) original copies of the amendment to Riverside County Regional Medical Center - Contract Administration.

**BACKGROUND:** The Board approved the purchase of a new Medical Record's Encoder system from 3M Health Information Systems on March 25, 2008, agenda item number 3.26. 3M Health Information Systems was identified as the most responsible and responsive proposal received from RFP #MCARC044 to provide RCRMC Medical Records with a system for timely, accurate, and reliable chart coding.

DB:cm

*Ellie Bennett For Doucy Bagley*  
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 Douglas D. Bagley, Hospital Director  
 Ellie Bennett

<b>FINANCIAL DATA</b>	Current F.Y. Total Cost:	\$ 0	In Current Year Budget:	Yes
	Current F.Y. Net County Cost:	\$ 0	Budget Adjustment:	No
	Annual Net County Cost:	\$ 0	For Fiscal Year:	07/08

<b>SOURCE OF FUNDS:</b> Hospital Enterprise Funds	Positions To Be Deleted Per A-30	<input type="checkbox"/>
	Requires 4/5 Vote	<input type="checkbox"/>

**C.E.O. RECOMMENDATION:**

APPROVE

BY: *Debra Cournoyer*  
 Debra Cournoyer

**County Executive Office Signature**

Prev. Agn. Ref.: 3/25/08 3.26      District:      Agenda Number:

ATTACHMENTS FILED  
WITH THE CLERK OF THE BOARD

3.40

FORM APPROVED COUNTY COUNSEL  
 BY: *Neal R. Kipnis* DATE: 5/15/08  
 Purchasing: *Mark Seller* Mark Seller, Assistant Director  
 Dep't Recomm.:  Policy  Policy  
 Per Exec. Ofc.:  Consent  Consent  
 Departmental Concurrence

**SUBJECT:** Multi-year agreement between 3M Health Information Systems RCRMC.

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**BACKGROUND (Cont.):**

The 3M Encoder is a software program that helps RCRMC manage health information for generating revenue by accurately capturing a patient's care from the clinical documentation in the medical record and assigning the correct codes for billing. Coding rules and regulations for the industry frequently change and are updated on a regular basis, therefore the need for a timely and accurate system is critical in ensuring full and appropriate reimbursement from payers.

The Purchasing Department and County Counsel have completed negotiations with 3M Health Information Systems and the parties have mutually agreed upon a multi-year agreement that is the most cost effective for RCRMC. This request is for the Board to approve and sign the three year agreement with 3M Health Information Systems.

**FINANCIAL IMPACT:**

The cost for this agreement was approved by the Board on March 25, 2008, agenda item number 3.26, and no additional funding is required.

**REVIEW/APPROVAL:**

This agreement was reviewed and approved by County Counsel and the County Purchasing Agent.