

**SUBMITTAL TO THE BOARD OF SUPERVISORS  
COUNTY OF RIVERSIDE, STATE OF CALIFORNIA**

653



**FROM:** Riverside County Information Technology

**SUBMITTAL DATE:**  
June 6, 2008

**SUBJECT: APPROVE AGREEMENTS FOR REDUNDANT INTERNET SERVICES WITH TIME WARNER TELECOM HOLDINGS, INC. AND QWEST COMMUNICATIONS CORPORATION**

**RECOMMENDED MOTION:** In accordance with Ordinance 459.4, move that the Board of Supervisors:

1. Approve and execute the service agreements with Time Warner Telecom Holdings, Inc. and Qwest Communications Corporation, in the annual aggregate amount of \$303,375.00, for three (3) years, renewable in one-year increments, and;
2. Authorize the Purchasing Agent to move the funds amongst the two awarded vendors and to sign amendments and approve annual increases not to exceed the CPI rates, and;
3. Direct the Clerk of the Board to return three (3) original signed copies to Purchasing and Fleet Services.

**BACKGROUND:** The County of Riverside requires an expansion of Internet access services for the various departments and organizations. Internet services provide the modernization of the County's existing infrastructure and deployment of cutting edge technology that will increase productivity and improve customer service.

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FORM APPROVED COUNTY COUNSEL  
 BY: NEAL R. KIPNIS DATE: 6/10/08  
 Purchasing: Mark Seiler, Assistant Director

for Greg R. Stoddard  
 Matthew W. Frymire  
 Chief Information Officer  
**GREG R. STODDARD**  
**CHIEF TECH. OFFICER**

<b>FINANCIAL DATA</b>	Current F.Y. Total Cost:	\$ 136,000	In Current Year Budget:	Yes
	Current F.Y. Net County Cost:	\$ N/A	Budget Adjustment:	No
	Annual Net County Cost:	\$ 0	For Fiscal Year:	FY 08/09

<b>SOURCE OF FUNDS:</b> Funds recovered through existing ISF Rates	Positions To Be Deleted Per A-30	<input type="checkbox"/>
	Requires 4/5 Vote	<input type="checkbox"/>

**C.E.O. RECOMMENDATION:** APPROVE

BY: Elizabeth J. Olson  
 Elizabeth J. Olson  
**County Executive Office Signature**

Dept't Recomm.: <input type="checkbox"/> Consent <input type="checkbox"/> Policy <input checked="" type="checkbox"/> Policy Per Exec. Ofc.: <input type="checkbox"/> Consent <input type="checkbox"/> Policy <input type="checkbox"/> Policy	
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**BOARD OF SUPERVISORS**

**FORM 11: APPROVE AGREEMENTS FOR REDUNDANT INTERNET SERVICES WITH  
TIME WARNER TELECOM HOLDINGS, INC. AND QWEST  
COMMUNICATIONS CORPORATION**

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**BACKGROUND (Continued)**

The recommended solution from Time Warner Telecom Holdings, Inc. and Qwest Communications Corporation provides two active internet access connections, and will provide uninterrupted failover should the County lose either one of the two connections at the following locations: 4080 Lemon St and 7195 Alessandro Blvd. Time Warner Telecom Holdings, Inc. and Qwest Communications Corporation do not provide a turnkey solution for both locations. Therefore, the award requires the two vendors. Since the two connections are active, and increased bandwidth capacity is provided, the County will more than quadruple our internet access capacity.

**PRICE REASONABLENESS**

Purchasing released a Request for Proposal, and mailed the RFP to nine (9) vendors and advertised on the Internet. Purchasing received four responses with bid ranges from \$10,725 to \$24,718 in monthly recurring charges (MRC) from the four responsive bidders. The evaluation team which consisted of members from Information Technology and Purchasing determined that Time Warner Telecom Holdings, Inc. and Qwest Communications Corporation were the lowest responsive bidders providing a 30% discounted rate from retail pricing. Monthly reoccurring cost for internet bandwidth awarded at 4080 Lemon Street is \$10,725 and 7195 Alessandro Blvd is \$14,085.88 with a build out cost of only \$5,643.

## Form 11 Attachment Contract/Lease/Purchase Summary Data

- |  |   |   |
|--|---|---|
| <input checked="" type="checkbox"/> Contract         | <input type="checkbox"/> Lease            | <input type="checkbox"/> Purchase Order     |
| <input checked="" type="checkbox"/> Approval/Renewal | <input type="checkbox"/> Approval/Renewal | <input type="checkbox"/> Sole Source        |
| <input type="checkbox"/> Sole Source                 | <input type="checkbox"/> Multi-Year Lease | <input type="checkbox"/> Other Than Low Bid |
| <input type="checkbox"/> Personal Services           | <input type="checkbox"/> Equipment        | <input type="checkbox"/> Change Order       |
| <input type="checkbox"/> Independent Contractor      | <input type="checkbox"/> Real Property    |   |
| <input type="checkbox"/> Other than low Bid          | <input type="checkbox"/> Change Order     |   |
| <input type="checkbox"/> Change Order                |   |   |

<b>User Department:</b>	<b>All County Departments</b>
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<b>Vendor/Lessor Name:</b>	<b>Time Warner Telecom Holdings, Inc. Qwest Communications Corporation</b>
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<b>Vendor/Lessor Location:</b>	<b>Rancho Dominguez, CA Pomona, CA</b>
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<b>Selection Committee Member Names (RFP's Only)</b>	
Patrick Elliano, Information Technology	
John Thomson, Information Technology	
Jim Griffith, Information Technology	
Anthony White, Information Technology	
Rebecca Gibson, Purchasing	
Local Preferences Applied:	X Yes
Effected Award?	X No

**Applicable Board Policy #459.4 California Code**

**Comments:**

**RFQ/RFP Process:**

Date Mailed: 10/15/07  
 Response Date: 11/21/07  
 # of Responses: 4  
 # of Qualified Responses: 4

**Bidding Process:**

Bid Range: \$10,725 - \$24,718

Responsive and Responsible Bid Range: \$10,725 - \$24,718

Local Preference Award Cost: 0  
 (5% maximum preference)

Local Preference FYTD: Cost: 0