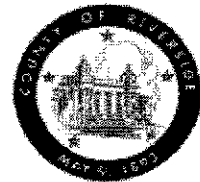


**SUBMITTAL TO THE BOARD OF SUPERVISORS
COUNTY OF RIVERSIDE, STATE OF CALIFORNIA**

679



FROM: Waste Management Department

SUBMITTAL DATE:
September 30, 2008

SUBJECT: Professional Service Agreements for Laboratory Testing Services

RECOMMENDED MOTION: That the Board of Supervisors:

1. **APPROVE** and **EXECUTE** the attached Professional Service Agreements with BC Laboratories, Inc. as Primary vendor, TestAmerica Laboratories, Inc. as Secondary vendor, and ES Babcock & Sons, Inc. as Tertiary vendor in accordance with Ordinance 459.4; and
2. **APPROVE** the annual aggregate amount of \$350,000, unless otherwise approved by the Board through the Waste Management Department's annual budget process, to be paid for all laboratory testing services provided by BC Laboratories, Inc. as Primary vendor, TestAmerica Laboratories, Inc. as Secondary vendor, and ES Babcock & Sons, Inc. as Tertiary vendor; and
3. **AUTHORIZE** the Purchasing Agent to: a) execute amendments on behalf of the County; and, b) exercise the option to renew the agreements annually for up to four (4) additional one-year periods.

(Continued)




Hans W. Kernkamp
General Manager-Chief Engineer

FINANCIAL DATA	Current F.Y. Total Cost:	\$ 350,000.00	In Current Year Budget:	Yes
	Current F.Y. Net County Cost:	\$ 0	Budget Adjustment:	No
	Annual Net County Cost:	\$ 0	For Fiscal Year:	FY08/09

SOURCE OF FUNDS: Waste Management User Fees – Disposal Fees	Positions To Be Deleted Per A-30	<input type="checkbox"/>
	Requires 4/5 Vote	<input type="checkbox"/>

C.E.O. RECOMMENDATION:

APPROVE

BY: 

Alex Gann

County Executive Office Signature

FORM APPROVED COUNTY COUNSEL
BY:  JOE S. RANK
DATE: 9/22/08

Purchasing:  Mark Seiler, Assistant Director
Departmental

Dep't Recomm.: Consent Policy

Per Exec. Ofc.: Consent Policy

Prev. Agn. Ref.: 6/29/2004 12.1

District: All

Agenda Number:

ATTACHMENTS FILED
WITH THE CLERK OF THE BOARD

12.1

BOARD OF SUPERVISORS FORM 11

Subject: Professional Service Agreements for Laboratory Testing Services

Page 2

BACKGROUND:

In order to comply with California Code of Regulations (CCR), Title 27, Chapter 3, Subchapter 3, Article 1, §20380 through §20435 and other regulations that are required, the Riverside County Waste Management Department (RCWMD) is required to perform groundwater, stormwater, leachate, gas condensate, and soil sampling and analytical testing at twenty-one landfills within the County. The regulations mandate that a State-certified laboratory perform the analytical testing.

This work is performed on a quarterly, semi-annual, or annual basis depending on the site's regional location and type of sampling required.

PRICE REASONABLENESS: In June 2008, County Purchasing on behalf of the Waste Management Department released a Request for Proposal (RFP) WMARC110 that was mailed to seven vendors and advertised on the Purchasing website. Six vendors submitted proposals in response to the RFP.

The RCWMD proposes to award contracts to the three most responsive/responsible bidders. This will allow RCWMD the flexibility to obtain laboratory testing services from three different vendors. This flexibility is beneficial to the RCWMD given strict scheduling requirements often imposed on the RCMWD by regulatory agencies and changes in laboratory testing service quality. In order to properly evaluate facets of the proposals, the RCWMD constructed an evaluation matrix based on the following items: Overall responsiveness and understanding of the RFP requirements, Bidder experience and ability to perform the work, Location of facilities, Overall cost to the County, References with demonstrated success with similar work to the scope of services, Technical capability and project methodology, Financial stability, Professional qualifications, and Credentials.

The most responsive/responsible bidders are BC Laboratories, Inc (Primary), TestAmerica Laboratories, Inc. (Secondary) and ES Babcock & Sons, Inc. (Tertiary) respectively. Each laboratory has performed environmental laboratory testing for a number of years and for a variety of clients, including landfills.

The estimated annual costs bid by the proposal vendors ranged from \$180,922.00 to \$254,350.00. The estimated annual costs for BC Laboratories, Inc. and TestAmerica Laboratories, Inc. were \$180,922.00 and \$197,062.00, respectively, and were the two lowest priced proposals. ES Babcock and Sons, Inc. bid an estimated annual cost of \$231,733.00. Considering all the evaluation criteria, BC Laboratories, Inc., TestAmerica Laboratories, Inc. and ES Babcock and Sons, Inc. were the most responsive/responsible bidders.

The proposals were bid based on an average yearly estimated quantity of samples required by the RCWMD's monitoring program which allowed for cost comparisons between vendors. Due to yearly variances in sampling regulatory requirements, the annual aggregate amount of laboratory testing services performed for the RCWMD varies and is included in its annual budget. All three vendors have agreed to maintain the original bid cost per service throughout the life of the contract including the renewals. The cost distribution between the three vendors is unknown at this time and will depend upon vendor scheduling availability and ongoing service quality.

REVIEW/APPROVAL: Purchasing and County Counsel concur with this request.