

**SUBMITTAL TO THE BOARD OF SUPERVISORS
COUNTY OF RIVERSIDE, STATE OF CALIFORNIA**

724



FROM: Purchasing and Fleet Services Department

SUBMITTAL DATE:
August 29, 2008

SUBJECT: APPROVE THE PROFESSIONAL SERVICE AGREEMENTS WITH MULTIPLE CONTRACTORS TO PROVIDE INFORMATION TECHNOLOGY SERVICES FOR COUNTY AGENCIES

RECOMMENDED MOTION: In accordance with 459.4, move that the Board of Supervisors:

1. Approve and execute the professional service agreements with the attached list of Information Technology Consulting vendors (Attachment A) for a total annual aggregate amount not to exceed \$5,500,000 annually for a period of five years, with the option to renew annually, until 2013, and;
2. Authorize the Purchasing Agent to move the funds amongst the awarded vendors, to sign amendments and exercise renewal options for amounts plus increases not to exceed the annual CPI rates, and;
3. Direct the Clerk of the Board to return three (3) original signed copies to Purchasing and Fleet Services.

BACKGROUND: On occasion, County Information Technology Departments need to augment the information technology staffing with contract personnel to support development projects, temporary staff shortages, and/or requirements for skills not available internally.

(Continued on Page 2)


 Robert J. Howdyshell, Director
 Purchasing and Fleet Services Dept.


FINANCIAL DATA	Current F.Y. Total Cost:	\$ 5,500,000	In Current Year Budget:	Yes
	Current F.Y. Net County Cost:	\$ 0	Budget Adjustment:	No
	Annual Net County Cost:	\$ 0	For Fiscal Year:	FY 08/09

SOURCE OF FUNDS: Various Department Budgets	Positions To Be Deleted Per A-30	<input type="checkbox"/>
	Requires 4/5 Vote	<input type="checkbox"/>

C.E.O. RECOMMENDATION:

APPROVE
 BY: 
 Christopher M. Hans

County Executive Office Signature

FORM APPROVED COUNTY COUNSEL
 BY:  JOE S. RANK
 DATE: 9/29/08

Dept Recomm.: Consent Policy
 Per Exec. Ofc.: Consent Policy

Prev. Agn. Ref.: | **District:** | **Agenda Number:**

3.30

BOARD OF SUPERVISORS

FORM 11: APPROVE THE PROFESSIONAL SERVICE AGREEMENTS WITH MULTIPLE CONTRACTORS TO PROVIDE INFORMATION TECHNOLOGY SERVICES FOR COUNTY AGENCIES.

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The Purchasing Department solicited competitive bids for information technology consulting services to be utilized by all county agencies for the vendors to provide various information technology consulting services as outlined within RFP PUARC933.

PRICE REASONABLENESS:

Purchasing released a Request for Proposal (RFP) and mailed the RFP to 200 vendors, advertised on the internet, and Purchasing received fifty eight (58) responses. Purchasing formed an evaluation committee consisting of Riverside County Information Technology (RCIT), Department of Public Social Services IT (DPSS), County Health Administration IT (CHA), Sheriff IT, Assessor-Clerk Recorder IT, Information Technology Security Office, and OASIS to review and score the proposals. The team evaluated and scored the proposals based on evaluation criteria set forth in the RFP, overall responsiveness and general understanding of the RFP requirements, price reasonableness, contractor experience, staffing base, references, financial status, and the vendor's ability to meet the County's needs. Based on the overall summation of the proposals submitted, the County entered into best and final Negotiations with fifty-two vendors resulting in twenty-two vendors providing rates determined to be fair and reasonable to the County for these services.

Since no sole provider offers the most economical rate for every position, each information technology department will compare rate structure and utilize the vendor with the most reasonable rates and available staff as each need arises.

Based on the evaluation results by the team, the recommendation is to award to the following vendors as the lowest responsive/responsible bidders.

- | | |
|--------------------------------------|-------------------------------|
| 1. Adil Business Systems, Inc. | 11. RADGOV |
| 2. AT-Tech | 12. Segula Technologies, Inc. |
| 3. CMC Americas, Inc. | 13. Sierra Cybernetics, Inc. |
| 4. En Point Technologies Sales, Inc. | 14. Soft-Train, Inc. |
| 5. Gray Systems, Inc. | 15. Solec LLC |
| 6. Intratek Computer, Inc. | 16. Team Persona, Inc. |
| 7. Irvine Technology Corporation | 17. Tek Systems, Inc. |
| 8. Jaguar Computer Systems, Inc. | 18. Viva USA, Inc. |
| 9. Login Consulting Services, Inc. | 19. Volt Technical Resources |
| 10. RCM Technologies, Inc. | 20. XEIteration LLC |

Of the 58 responses with proposals ranging from \$24.66 to \$300.00, bid range was based on the various job description and skill sets listed in the RFP.

REVIEW/APPROVAL: County Counsel concurs with this request.

ATTACHMENT A
Awarded Vendor List with Address for PUARC933

Adil Business Systems Inc.

Mehul Unadkat
Head-Program Management
Direct: 516.317.0119
Cell: 703.501.4950
web: www.adil.com
email: mehulu@adil.com

At-Tech

Marie Rounsavell
Government Solutions Division
310-516-1572
marounsavell@ain1.com

CMC Americas, Inc

Karthi S Madhavan
Regional Manager
Ph.no: 1-408-830-0529
Fax: 1-408-830-0544
Mobile: 1-609-647-6860
karthi.s@cmc-americas.com
www.cmc-americas.com
www.cmcltd.com

En Pointe Technologies Sales, Inc.

Amir Durrani
Account Executive
18701 S. Figueroa Street
Gardena, CA 90248-4506
O: 310-337-5906
F: 310-258-2331
C: 310-480-2678
Email adurrani@enpointe.com
www.enpointe.com
HP ID : 0039910002
(310) 337-5200 (Toll Free Phone 1-800-800-4214)

Gray Systems, Inc

Michelle Gerald Gray
President
3160 Camino Del Rio So, Ste 308
San Diego, CA 92108
619.285.5848
www.graysys.com
MGGray@GraySys.com

Intratek Computer Inc

George Peters,
Director of Sales and Marketing
5431 Industrial Drive
Huntington Beach, CA 92649
Phone (800) 892-8282
Fax (714) 892-0845
Cell (714) 334-8059
Email gpeters@intrapc.com
And
Kim Wheeler
Intratek Computer, Inc.
714.892.0892 (office)
800.892.8282 (toll-free)
714.892.0845 (fax)
714.336.3729 (mobile)
Email kwheeler@intrapc.com

Irvine Technology Corporation

Doug Harvey
Resource Development Manager
Direct (714) 434-8805
Cell (714) 380-1381
www.itccorp.com
Email Doug.Harvey@IrvineTechCorp.com

Jaguar Computer Systems, Inc.

George Hoanzi
GHoanzi@jaguar.net
Cell 909.709.7114
Direct 951.273.7961

Login Consulting Services, Inc.

Normally Ellis
Client Services Administrator
for
Bruce Flaxman
Executive Vice President
300 N Continental Blvd, #530
El Segundo CA 90245
Tel 310.607.9091 x109
Fax 310.607.9818
normally.ellis@loginconsult.com
www.loginconsult.com

**RCM Technologies, Inc.
Technologies - Enterprise HR Solutions**

Peter McCree, President
Jeff Bienstock
917-224-6768 Mobile
201-287-0507 Fax
Conf Call info
866-476-8702/Participant code 937926
Email jeff.bienstock@rcmt.com
Email pmccree@mbhsolutions.com
<http://rcmt.com/>

RADGOV

Evelyn Reid, Administrative Assistant
954.938.2800
954.938.2004 (fax)
Email ereid@RADGOV.com
www.radgov.com

Segula Technologies, Inc.

Tracy L. Ness
Sales Manager
17011 Beach Blvd, Suite #500
Huntington Beach, CA 92647
Tel: 714.596.4080 ext. 27
Fax: 714.596.4081 Cell: 949.872.6403
Email: tracy.ness@segulagroup.com

Sierra Cybernetics, Inc.

Carl LaPlante
5140 E. La Palma Ave., Suite 201
Anaheim Hills, CA 92807-2069
714-921-1212, x210
cell = 714-915-1572
fax = 714-921-2086
email claplante@sierracyber.com
www.sierracyber.com

Soft-Train, Inc.

Eddie Gonzalez, Sales Manager
2932 South Daimler Street
Santa Ana, CA 92705
949-242-3600 x792
Cell 714-321-6235
www.soft-train.com
ed.gonzalez@soft-train.com

Solec LLC

Chakri
ERP & BI Consulting Services
Ph: (858) 848-2976
Fax: (858) 777-3583

Email: Chakri@solec.net

Team Persona, Inc.

Ginny Velasquez
Staffing & HR Solutions
<http://www.TeamPersona.com>
Email ginny.velasquez@teampersona.com
(415) 982-3400 ext. 101

Tek Systems, Inc.

Carlo Reyes, Account Manager - Government Services
2424 SE Bristol, Suite 200, Newport Beach, CA 92660
toll free 888.818.9699
Office 949.417.4870
Fax 949.417.4893
Cell 562.688.0762
Email creyes@teksystems.com
GOVERNMENT.TEKSYSTEMS.COM

Viva USA, Inc.

Ilango Radhakrishnan, CQM, PMP
System Integration and Outsourcing Services
3601 Algonquin Road, Suite 425
Rolling Meadows, IL 60008
(847) 368-0860 ext. 223
Mobile: (847) 830-2730
Fax: (847) 368-0864
Email iradhak@viva-it.com
www.viva-it.com

Volt Technical Resources

Jim Bowen
Business Development Manager
Shawn Reagan
Regional Sales Manager
2411 N. Glassell St.
Orange, CA 92865
t: 714-921-7621
c: 714-349-8433
f: 714-921-7480
Email sreagan@volt.com
t 714-921-7405
c: 562-335-4835
toll free 800-223-8658 ext. 7621
Email jrbowen@volt.com

Xellation LLC

Mohammad (Mo) Khan
Office 949-417-2024 ext 192
Cell 714-608-5320
Email mkhan@xellation.com
www.xellation.com