

**SUBMITTAL TO THE BOARD OF SUPERVISORS
COUNTY OF RIVERSIDE, STATE OF CALIFORNIA**



FROM: Riverside County Regional Medical Center (RCRMC)

SUBMITTAL DATE:
12/09/08

SUBJECT: Ratify the Agreement with Cerner Corporation for Telephone Consulting Licensed Software Support.

RECOMMENDED MOTION: That the Board of Supervisors:

- 1) Pursuant to applicable California Code, ratify the Agreement with Cerner Corporation and RCRMC, effective July 1, 2008, without securing competitive bids, in accordance with Ordinance 459.4;
- 2) Authorize the Chairman to execute the Agreement;
- 3) Authorize the Purchasing Agent to renew the Agreement on behalf of the County on a month to month basis up to an additional (6) six month period, not to exceed \$106,627.00

BACKGROUND: On April 1, 1997, Agenda Item 3.38, the Board approved Cerner Corporation as the awarded contractor to provide RCRMC with the automated Laboratory, Radiology and Pharmacy In-patient applications. The Cerner Licensed Software support has continued on a year to year basis since that time. This new agreement with Cerner provides the temporary service needed while the acquisition, installation, implementation and support for the new Hospital Information System (HIS) project is in process.

Douglas D. Bagley

Douglas D. Bagley, Hospital Director

FINANCIAL DATA	Current F.Y. Total Cost:	\$ 213,255.18	In Current Year Budget:	Yes
	Current F.Y. Net County Cost:	\$ 0	Budget Adjustment:	No
	Annual Net County Cost:	\$ 0	For Fiscal Year:	08-09

SOURCE OF FUNDS: RCRMC Enterprise Fund	Positions To Be Deleted Per A-30	<input type="checkbox"/>
	Requires 4/5 Vote	<input type="checkbox"/>

C.E.O. RECOMMENDATION:

APPROVE
Debra Cournoyer
BY: _____
Debra Cournoyer

County Executive Office Signature

FORM APPROVED COUNTY COUNSEL
 BY: *Robert M. Pepper Jr*
 DATE: 12/11/08
 ROBERT M. PEPPER JR
 Departmental Concurrence
 Purchasing: *Mark Seiler*
 Mark Seiler, Assistant Director
 Dept's Recomm.: Consent Policy
 Per Exec. Ofc.: Consent Policy

3.38 4-1-97

ATTACHMENTS FILED
WITH THE CLERK OF THE BOARD

3.23

SUBJECT:

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BACKGROUND (Continued):

Cerner Corporation is the owner and developer of the automated system and no other contractor is able to provide licensing or support.

JUSTIFICATION FOR DELAY:

RCRMC and Cerner Corporation have negotiated extensively on the terms for the final support needed while transitioning to the hospital's new system and Cerner has continued services while negotiations were taking place.

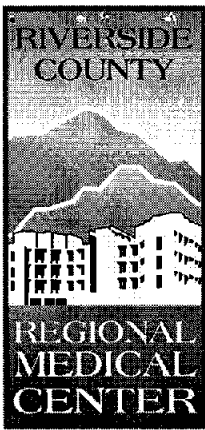
PRICE REASONABLENESS:

Cerner has offered the telephone consulting services for a reduced cost during this period.

FINANCIAL IMPACT:

Current Fiscal Year Cost is in the amount of \$213,255.18.

Subsequent costs are for a maximum amount of \$106,627.62 for the six month period commencing on July 1, 2009 through December 31, 2009.



Memorandum

December 9, 2008

To: Riverside County Board of Supervisors

From: Douglas D. Bagley, Chief Executive Officer
Riverside County Regional Medical Center

Via: Riverside County Purchasing Agent

Subject: **Sole Source Procurement: Request for the Telephone Support Agreement between Cerner Corporation and Riverside County Regional Medical Center.**

The below information is provided in support of my Department requesting approval for a sole source. Please note that outside of a duly declared emergency, the time to develop a statement of work or specifications is not in itself justification for sole source.

Supply/Service being requested: **Cerner Telephone Support and License Services**

Supplier being requested: **Cerner Corporation**

Alternative suppliers that can or might be able to provide supply/service: **None. Cerner is developer and owner of the licensed software currently in service.**

Extent of market search conducted: **N/A**

Unique features of the supply/service being requested from this supplier, which no alternative supplier can provide: **Contractor is the developer and owner of the automated system for laboratory, radiology, inpatient and pharmacy applications. Because of this no other contractor has the ability to provide these services.**

Reasons why my department requires these unique features and what benefit will accrue to the county: **This temporary service is required while the new Hospital Information System is implemented.**

Price Reasonableness: **The original selection of Cerner was through a bid process with costs for each module and subsequent maintenance fees for the modules. Cerner has offered the telephone consulting service for a reduced cost during this period.**

Does moving forward on this product or service further obligate the county to future similar contractual arrangements? **No**

L Bagley

Department Head Signature
Purchasing Department Comments:

12/10/08

Date

Approve

Approve with Condition/s

Disapprove

[Signature]

Purchasing Agent

12-17-08

Date