

**SUBMITTAL TO THE BOARD OF SUPERVISORS
COUNTY OF RIVERSIDE, STATE OF CALIFORNIA**

947



FROM: Purchasing & Fleet Services Department

SUBMITTAL DATE:
January 7, 2008

SUBJECT: RENEW THE PACS ANNUAL MAINTENANCE AND ADMINISTRATOR CONTRACTS

RECOMMENDED MOTION: That the Board of Supervisors:

Authorize the Purchasing Agent to renew the Picture Archiving Communication System Annual Maintenance and Administrator Agreements with Philips Medical Systems North America for an additional year.

BACKGROUND: In 1997, through a competitive bid process, Riverside County Regional Medical Center (RCRMC) purchased a Picture Archiving Communication System (PACS) for the new Diagnostic Imaging Department. On November 30, 2004, the Board approved multi-year agreements with Philips Medical Systems North America for the PACS annual maintenance and administrator. These agreements expired December 31, 2008.

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FORM APPROVED COUNTY COUNSEL
BY: Neal R. Kipnis DATE: 1/21/08

ROBERT J. HOWDYSHELL, Director
Purchasing and Fleet Services Dept.

FINANCIAL DATA	Current F.Y. Total Cost:	\$ 254,262.00	In Current Year Budget:	Yes
	Current F.Y. Net County Cost:	\$	Budget Adjustment:	No
	Annual Net County Cost:	\$	For Fiscal Year:	FY08/09

SOURCE OF FUNDS: RCRMC ENTERPRISE FUNDS	Positions To Be Deleted Per A-30	<input type="checkbox"/>
	Requires 4/5 Vote	<input type="checkbox"/>

C.E.O. RECOMMENDATION:

APPROVE

BY: Serena Chow
Serena Chow

County Executive Office Signature

Dept Recomm.: Consent Policy
Per Exec. Ofc.: Consent Policy

Prev. Agn. Ref.: #3.22 on 11/30/04 | District: | Agenda Number:

ATTACHMENTS FILED WITH
THE CLERK OF THE BOARD

3.51

**BOARD OF SUPERVISORS
FORM 11: RENEW THE PACS ANNUAL MAINTENANCE CONTRACT
PAGE 2**

BACKGROUND (Continued)

County Purchasing, on behalf of RCRMC, is currently conducting RFP (MCARC076) to replace the hospital's current PACS. The RFP evaluation process began on November 12, 2008 and will take some time to complete. Once the evaluation is completed, and the vendor is selected, the existing PACS data will need to be migrated to the new PACS. It is estimated that this entire process will take between 6-12 months.

It is important to patient care that RCRMC continue to provide quality images to all users during this transitional timeframe. Philips Medical Systems North America has agreed to support the existing PACS until the data has been migrated and the new system is in place. This will require a one (1) year extension of the existing maintenance and administrator contracts. In the event the transition process does not take the full 12 months, Philips Medical Systems North America has provided a 60-day cancellation clause, which will allow RCRMC to cancel the agreement prior to the end of the agreement with 60-day notice.

PRICE REASONABLENESS

The county received a maximum discount for the purchase by being a member of the GPO Med Assets, a hospital group purchasing organization that contracts with hospital capital equipment manufactures on behalf of more than 400 hospitals. The County received discounts equal to comparable customers. Pricing will remain the same as negotiated and approved four (4) years ago.

FINANCIAL IMPACT

All costs for this Agreement will be provided from RCRMC Enterprise Funds.

The current fiscal year cost for the maintenance, six (6) months is one hundred sixty-three thousand, two hundred sixty two dollars (\$163,262.00) and the administrator, ninety one thousand dollars (\$91,000.00) for a total of two hundred fifty-four thousand, two hundred sixty two dollars (\$254,262.00).