

**SUBMITTAL TO THE BOARD OF SUPERVISORS  
COUNTY OF RIVERSIDE, STATE OF CALIFORNIA**

634



**FROM:** Riverside County Information Technology

**SUBMITTAL DATE:**  
February 27, 2009

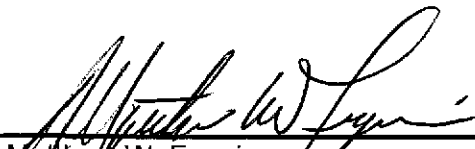
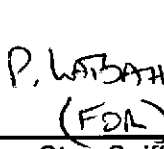
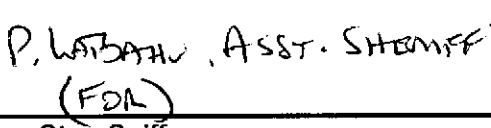
**SUBJECT: APPROVE THE SOLE SOURCE RADIO INSTALLATION FOR A PUBLIC SAFETY RADIO ENHANCEMENT IN LAKE ELSINORE VALLEY BY SYSTEMS INTEGRATED, INC.**

**RECOMMENDED MOTION:** In accordance with Ordinance 459.4, move that the Board of Supervisors:

Approve the sole source services with Systems Integrated, Inc. for the public safety radio coverage enhancement at the Cottonwood Subdivision by Systems Integrated, Inc., in the amount of \$63,285.00.

**BACKGROUND:** RCIT and the Riverside Sheriff's Office are requesting the turnkey installation of an outdoor bi-directional antenna system to be installed for public safety radio coverage enhancement at the Cottonwood Subdivision by Canyon Lake on Elsinore Valley Municipal Water District property (EVMWD). Systems Integrated is the sole contractor authorized by the EVMWD to perform electronic and electrical installations on Municipal Water District Property and no other suppliers would be able to construct per EVMWD request.

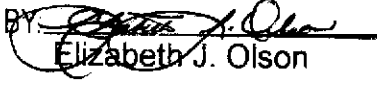
(Continued on Page 2)

 Matthew W. Frymire Chief Information Officer	 Stan Sniff Sheriff-Coroner-PA	 P. LABAHN, ASST. SHERIFF (FOL) Pete Labahn, Asst. Sheriff Sheriff-Coroner-PA
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<b>FINANCIAL DATA</b>	Current F.Y. Total Cost:	\$ 63,285	In Current Year Budget:	Yes
	Current F.Y. Net County Cost:	\$ 0	Budget Adjustment:	No
	Annual Net County Cost:	\$ 0	For Fiscal Year:	08/09

<b>SOURCE OF FUNDS:</b> RCIT Budget	<b>Positions To Be Deleted Per A-30</b> <input type="checkbox"/>
	<b>Requires 4/5 Vote</b> <input type="checkbox"/>

**C.E.O. RECOMMENDATION:** APPROVE

BY:   
Elizabeth J. Olson

**County Executive Office Signature**

**Prev. Agn. Ref.:** | **District:** | **Agenda Number:**

3.56

Departmental Circulation  
 Purchasing:  Mark Seller, Assistant Director  
 Policy  Consent   
 Policy  Consent   
 Dept't Recomm.:   
 Per Exec. Ofc.:

**BOARD OF SUPERVISORS**

**FORM 11: APPROVE THE SOLE SOURCE RADIO INSTALLATION FOR A PUBLIC SAFETY RADIO ENHANCEMENT IN LAKE ELSINORE VALLEY BY SYSTEMS INTEGRATED, INC.**

**PAGE 2**

**BACKGROUND (Continued)**

Systems Integrated is the contractor used by the Elsinore Valley Municipal Water District property (EVMWD) for its public safety radio installation services. The Riverside Sheriff's Department requires that their Public Safety Radios work in the subdivision that will be covered by this installation. Officer Safety and Public Safety depend on the officer's ability to communicate between officers and Sheriff's Dispatch.

Alternative sites were looked at to locate this vital public safety communications equipment. However, none were found that had an adequate signal level and facility that would perform the needed coverage enhancement.

**PRICE REASONABLENESS**

The pricing for the installation of a radio tower, power, grounding, antennas, lightning protection, and 700/800 MHz bi-directional amplifier is consistent with contractor quotes for this type of installation. The solution of installing an outdoor bi-directional amplifier precludes the addition of a million dollar plus EDACS simulcast trunking radio site in the amount of \$63,285.00. Systems Integrated is giving the County a discount of 35% off its labor rate and all the equipment installed will be at their cost with no mark up. This savings is important at a time when departments are being asked to cut expenditures.

Moving forward on this product does not further obligate the county to future or similar contractual arrangements. This is a one-time installation to enhance public safety coverage in this area, which is blocked by terrain from other radio sites.



We help make Riverside County run.

Matthew W. Frymire  
Chief Information Officer

## Memorandum

**To:** Board of Supervisors

**Date:** January 12, 2009

**Via:** Purchasing Agent

**From:** Matt Frymire, CIO

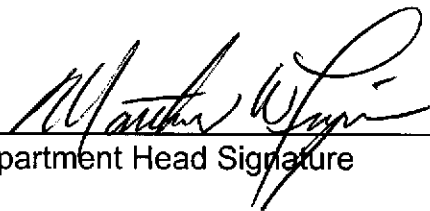
**Subject:** Sole Source Procurement; Public Safety Radio coverage enhancement at the Cottonwood Subdivision by Systems Integrated Inc.

The below information is provided in support of my Department requesting approval for a sole source. Outside of a duly declared emergency, the time to develop a statement of work or specifications is not in itself justification for sole source.

- 1. Supply/Service being requested:** RCIT/Engineering and the Riverside Sheriff's Office is requesting the turnkey installation of an outdoor bi-directional antenna system to be installed for Public Safety Radio coverage enhancement at the Cottonwood Subdivision by Canyon Lake on Elsinore Valley Municipal Water District property (EVMWD).
- 2. Supplier being requested:** Systems Integrated, 2200 N Glassell Street, Orange, CA 92865; TEL 714-998-0900, FAX 714-998-6059
- 3. Alternative suppliers that can or might be able to provide supply/service:** No other suppliers can provide this service. Systems Integrated is the sole contractor authorized by the EVMWD to perform electronic and electrical installations on Municipal Water District Property and no other suppliers would be able to construct per EVMWD request.
- 4. Extent of market search conducted:** Alternative sites were looked at to site this vital Public Safety Communications equipment, however; none were found that had an adequate signal level and facility that would perform the needed coverage enhancement. No other contractors were chosen due to the requirements of the EVMWD to use their preferred contractor.
- 5. Unique features of the supply/service being requested from this supplier, which no alternative supplier can provide:** Systems Integrated is the only approved contractor for this installation service and the County of Riverside is sitting the equipment on EVMWD land. EVMWD will not allow any other contractor to perform work on their property for these purposes.
- 6. Reasons why my department requires these unique features and what benefit will accrue to the county:** The Riverside Sheriff's Department requires that their Public Safety Radios work in the subdivision that will be covered by this installation. Officer Safety, and Public Safety depend on the officer's ability to communicate with her/his fellow officers and Sheriff's Dispatch. Literally lives are on the line.

**PAGE 2**  
**SOLE SOURCE PROCUREMENT**


7. **Price Reasonableness:** The pricing for the installation of a radio tower, power, grounding, antennas, lightning protection and 700/800 MHz Bi-Directional amplifier is consistent with contractor quotes for this type of installation. The solution of installing and outdoor bi-directional amplifier precludes the addition of a million dollar plus EDACS simulcast trunking radio site in the amount of \$63,285.00. Systems Integrated is giving the County a discount of 35% off its labor rate and all the equipment installed will be at their cost with no mark up. This savings is important at a time when departments are being asked to cut expenditures.
8. **Does moving forward on this product or service further obligate the county to future similar contractual arrangements?** No. This is a one-time installation to enhance Public Safety coverage in this area which is blocked by terrain from other radio sites.

  
Department Head Signature

3/3/09  
Date

*Purchasing Department Comments:*

Approve                      Approve with Condition/s                      Disapprove

  
Purchasing Agent

3-2-09  
Date

## Form 11 Attachment Contract/Lease/Purchase Summary Data

- |  |   |   |
|--|---|---|
| <input checked="" type="checkbox"/> Contract         | <input type="checkbox"/> Lease            | <input type="checkbox"/> Purchase Order     |
| <input checked="" type="checkbox"/> Approval/Renewal | <input type="checkbox"/> Approval/Renewal | <input type="checkbox"/> Sole Source        |
| <input checked="" type="checkbox"/> Sole Source      | <input type="checkbox"/> Multi-Year Lease | <input type="checkbox"/> Other Than Low Bid |
| <input type="checkbox"/> Personal Services           | <input type="checkbox"/> Equipment        | <input type="checkbox"/> Change Order       |
| <input type="checkbox"/> Independent Contractor      | <input type="checkbox"/> Real Property    |   |
| <input type="checkbox"/> Other than low Bid          | <input type="checkbox"/> Change Order     |   |
| <input type="checkbox"/> Change Order                |   |   |

Selection Committee Member Names (RFP's Only)	
Local Preferences Applied: Effectuated Award?	N/A Yes N/A No

<b>User Department:</b>	<b>Riverside County Information Technology</b>
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<b>Vendor/Lessor Name:</b>	<b>Systems Integrated Inc.</b>
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<b>Vendor/Lessor Location:</b>	<b>2200 N. Glassell Street Orange, CA 92865</b>
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**Applicable Board Policy # California Code**

**Comments:**

**RFQ/RFP Process:**  
Date Mailed: N/A  
Response Date: N/A

**Bidding Process:**  
Bid Range: N/A

# of Responses: N/A  
# of Qualified Responses: N/A

Responsive and  
Responsible Bid Range: N/A

Local Preference Award Cost: 0  
(5% maximum preference)  
Local Preference FYTD: Cost: 0