

**SUBMITTAL TO THE BOARD OF SUPERVISORS
COUNTY OF RIVERSIDE, STATE OF CALIFORNIA**

560



FROM: Stanley L. Sniff Jr., Sheriff-Coroner-PA

SUBMITTAL DATE:
08/12/09

SUBJECT: Approval of Rolls Royce Engine Services, Inc. as a Single Source Vendor for Rolls Royce Helicopter Parts and Service for the Sheriff's Department.

RECOMMENDED MOTION: Move that the Board of Supervisors authorize the Purchasing Agent to procure parts and service for an ex-military OH-58 helicopter from Rolls Royce Engine Services, Inc., on behalf of the Sheriff's Department, for a cost not to exceed \$50,000 per year until June 30, 2012, without securing competitive bids, in accordance with Ordinance 459.4.

BACKGROUND: The Sheriff's Department currently has two ex-military OH-58 helicopters. One is being used to support training and patrol operations, and the other is being cannibalized for parts. These helicopters are equipped with Rolls Royce/Allison engines that require maintenance and service beyond the capabilities of our in-house equipment and maintenance staff. It is crucial to ensure that the training OH-58 helicopter is maintained to factory specifications. A Board-approved single source vendor award to Rolls Royce Engine Services, Inc. for these helicopters' parts and service expired June 30, 2009 (1/24/06, 3.24), and the Sheriff's Department needs to extend that authorization for another three-year term.

(Continued on Page 2)
BR 10-044

Departmental Concurrence

Stanley L. Sniff Jr. For

Stanley L. Sniff Jr., Sheriff-Coroner-PA
Will Taylor, Director of Administration

FINANCIAL DATA

Current F.Y. Total Cost:	\$50,000	In Current Year Budget:	Yes
Current F.Y. Net County Cost:	\$50,000	Budget Adjustment:	No
Annual Net County Cost:	\$50,000	For Fiscal Year:	FY 2009-10

SOURCE OF FUNDS: Department Budget

Positions To Be Deleted Per A-30

Requires 4/5 Vote

C.E.O. RECOMMENDATION:

APPROVE

BY: *Robert Tremaine*
Robert Tremaine

County Executive Office Signature

Policy Policy

Consent Consent

Dep't Recomm.:
Per Exec. Ofc.:

Prev. Agn. Ref.: 1/24/06 3.24

District: All

Agenda Number:

3.58

8/13/09 11:51:10

Purchasing: *Mark Seiler*
Mark Seiler, Assistant Director

Parts and service can be obtained through the manufacturer, Rolls Royce Engine Services, Inc., in Oakland, CA., and from one authorized dealer, Aero Maritime in Phoenix, AZ. Both charge competitive and reasonable shop rates, however, Rolls Royce Engines Services offers greater discounts on parts; 35% on certified military parts and 18% on all other parts. Certified military parts are only available through Rolls Royce Engines Services, Inc.

Aero Maritime only offers 15% discount on parts. Considering the discounts offered, using Rolls Royce Engines Services, Inc. will be most cost effective to the County. Additionally, Rolls Royce Engine Services, Inc. provides on-site maintenance and technical support at no charge; this service is not available through Aero Maritime.

There are local vendors who can rebuild critical components of the Rolls Royce/Allison engines; however, they are not factory authorized maintenance centers, do not use factory authorized parts and have no access to current service manuals. The liability to the County would be too great to use such services.

Date: 07/14/2009

From: Lt. Chuck Woody Department/Agency: Sheriff/Aviation

To: Board of Supervisors

Via: Purchasing Agent

Subject: Sole Source Procurement; Request for

The below information is provided in support of my Department requesting approval for a sole source. Outside of a duly declared emergency, the time to develop a statement of work or specifications is not in itself justification for sole source.

Supply/Service being requested: **Helicopter Engine Parts/Service**

Supplier being requested: **Rolls Royce Engine Services-Oakland, Incorporated**

Alternative suppliers that can or might be able to provide supply/service: **The only other Rolls Royce Authorized Maintenance Center in the western region of the United States is Aero Maritime (Phoenix, AZ)**

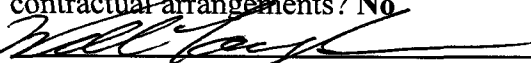
Extent of market search conducted: **Western Region United States**

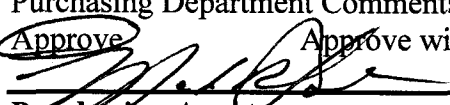
Unique features of the supply/service being requested from this supplier, which no alternative supplier can provide: **Rolls Royce Engine Services is the sole manufacturer of the turbine engines currently used in our two OH-58 helicopters. The only other Authorized Maintenance Center in the United States is Aero Maritime (Phoenix, AZ). Other jet engine turbine repair centers are available locally; however, these are not factory-authorized centers, they do not use factory-approved parts, and are not supported by the manufacturer.**

Reasons why my department requires these unique features and what benefit will accrue to the county: **Using Rolls Royce Engine Services ensures a quality product is provided directly from the manufacturer at a lesser cost than Aero Maritime.**

Price Reasonableness: **The pricing structure for services is as follows: The Rolls Royce hourly shop rate is \$95.00; Aero Maritime quoted an hourly shop rate of \$95.00. Insofar as parts pricing, Aero Maritime would provide a 15% discount from list price; Rolls Royce provides an 18% discount from list pricing, with a parts discount up to 35% for military certified parts. The majority of expense in repairs and service is incurred in parts cost.**

Does moving forward on this product or service further obligate the county to future similar contractual arrangements? **No**


Department Head Signature 10/1/09
Date

Purchasing Department Comments:
 Approve Approve with Condition/s Disapprove

Purchasing Agent 10-1-09
Date